



## Clopay Announces Expansion of Troy Facility

In October, Clopay announced plans to expand its manufacturing facility in Troy, Ohio. The project includes improvements to its one-million-sq.-ft. building on 85 acres and adds 200,000 sq.ft. and new manufacturing equipment. Construction is to be completed by mid-2016.

State and local governments provided over \$16 million in incentives, including low-cost financing, tax incentives, and grants for the project. Included in this amount is a \$10 million, 10-year, 3-percent fixed-rate loan to purchase equipment. Clopay currently employs over 1,000 people in Ohio and plans to add over 200 new jobs at the Troy site by 2019.

Clopay purchased the Troy plant in 2006 to allow for improved manufacturing efficiencies and new product lines. The successful 2008 launch of its polyurethane-insulated Intellicore residential and commercial doors contributed to Clopay's growth in spite of a difficult economy. ■

## Miller Edge and Creative Door Announce Partnership

In July, Miller Edge and Creative Door Services began an exclusive distribution agreement for the sale of Miller Edge products in Western Canada. The agreement is Miller Edge's first in the Canadian marketplace and is part of a strategy to expand its reach into Western Canada and provide locally stocked products with reduced freight costs and improved delivery. This partnership also allows Creative Door Services to offer its customers Miller Edge products for motor-driven doors and gates.

Distribution centers will be located in Vancouver and Winnipeg. Miller Edge products can be ordered from Creative Door's eight Western Canadian offices and from Creative Door's ROSS Door and Gate business in Vancouver. ■



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## Industrial Spring Honored

In November, Industrial Spring Company was selected as one of the 2015 honorees for Twin Cities Business magazine's Minnesota Family Business Awards. The company includes Industrial Spring, Holmes Manufacturing, and Industrial Door Company, an installing garage door dealer in Minneapolis.

"Though Jeremy and I accepted the award, we honor our father and his hard work that paved the road for this opportunity," said Jodi Boldenow, president.

The Minnesota Family Business Awards honors five outstanding family-owned businesses and the value they add to Minnesota's economy and overall quality of life. These businesses have strong records of success, family involvement, community service and philanthropy, multi-generational culture, and a positive family business structure. ■

*From left: Dale Kurschner of Twin Cities Business, Jodi Boldenow, Jeremy Sizer*

## Intertek Acquires MT Group

In October, Intertek, a large product-testing company that serves the garage and rolling door market, announced the acquisition of MT Group, a materials-testing and specialty construction inspection firm, headquartered in Long Island, N.Y.

The acquisition expands Intertek's portfolio of services in its building and construction line and extends its fenestration testing reach into the New York City metro area. This acquisition also builds on Intertek's purchase of Architectural Testing, Inc., (ATI) in 2013.

MT provides services to residential and commercial building projects, including quality inspection of materials, geotechnical assessment of building vibration, and window and glazing fenestration testing. The MT Group employs a staff of over 100 professionals comprising civil, structural, and mechanical engineers and construction inspectors.

Intertek has more than 1,000 laboratories and offices and over 38,000 people in more than 100 countries. ■

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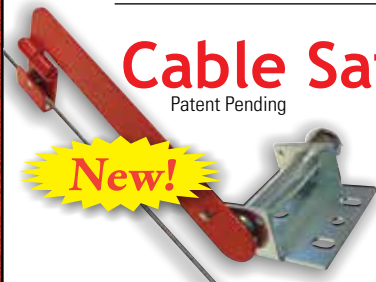
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**Janus Named to Fastest-Growing  
Companies ... Again**

In September, Janus International announced that Inc. magazine has named it one of the Top 5000 Fastest-Growing Private Companies in America. This is the second year in a row.

Inc. ranked Janus at number 3,229 on the list, an increase of almost 1,000 positions since 2008. To be eligible, companies must be privately held, for profit, based in the U.S., and independent.

Janus International has more than doubled its revenue and added 230 jobs since being named to the Inc. list in 2008. ■

**Entrematic Expands  
Further Into Canada**



In October, Entrematic announced the opening of a new Door Center in Canada, located in Calgary, Alberta. This is its 78th garage door distribution facility, which the company refers to as a "Door Center."

The new Calgary Door Center comes on the heels of the opening of an Entrematic Door Center in Edmonton earlier in 2015. The company has plans to open more Door Centers in Western Canada in the near future. ■

**DoorLink Expands Warehouse**

In October, DoorLink Manufacturing announced the acquisition of additional warehouse space at their Kansas City manufacturing facility. The increase in space brings its size to approximately 200,000 sq. ft.

Tim Link, president, said the additional space was required to keep up with product demand and raw material storage needs. ■

## Arm-R-Lite Announces Annual Awards

In September, Arm-R-Lite Door announced the recipients of its 2014-2015 awards. Its 2014-2015 Customer of the Year Award went to Jack Berlin of North Bay Overhead Doors in Petaluma, Calif., while the Distinguished Dealer Award was presented to Robert Marsh of Advanced Door Sales of Franklin, N.J.



Berlin



Marsh

The Customer of the Year Award recognizes the top-selling Arm-R-Lite dealer for gross sales in 2014 and 2015. The Distinguished Dealer Award recognizes an Arm-R-Lite dealer for its gross sales and for the complexity and uniqueness of its projects. ■



## Clopay Featured on Better Homes and Gardens Home

In September, Better Homes and Gardens (BHG) constructed its first-ever Innovation Home. The house incorporates over 20 innovations in product technology, including Clopay Canyon Ridge Collection Limited Edition Series faux wood carriage house doors.

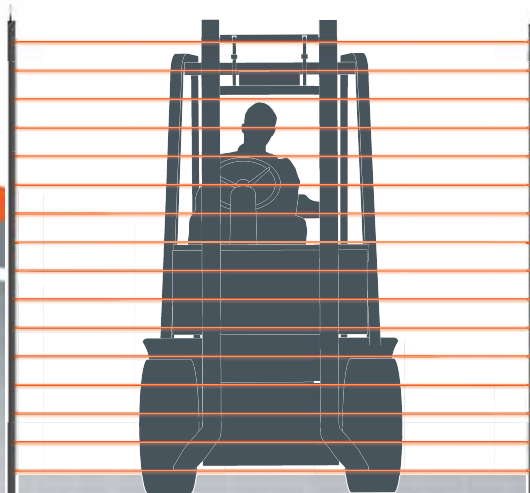
According to results of a nationwide survey conducted by BHG, energy efficiency, money savings, smart technology, and home security and safety all rank as top priorities for consumers when it comes to home innovation. The 2015 Innovation Home was built in Mequon, Wis., and was featured in the magazine's October issue. ■

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## Guardian Adds Fourth Distribution Center

In October, ADH Guardian USA announced the opening of its distribution facility in Lakewood, N.J. This is Guardian's fourth distribution center in the U.S.

This NYC/Philadelphia-area facility joins Guardian's other DCs in Southern California, metro Chicago, and South Florida to support the direct sales of operators and hardware to garage door OEMs and distributors. ■



## Sustainable Home Project Features Clopay Door

In October, Clopay announced that its Canyon Ridge Collection Limited Edition Series carriage house garage doors were featured on the Sunset Green Home, a sustainable, energy-efficient new home construction project on Long Island, N.Y.

The project was registered through the LEED for Homes green building program with a certification goal of LEED Platinum. Canyon Ridge was selected for its style, energy efficiency, and low-maintenance durability.

The project also included LiftMaster 8550 Elite Series openers with battery backup. A Better Door managed the installation of the garage doors and openers for the project. ■

## Delden Donates Doors for St. Jude Home



In September, Delden announced that it recently donated and installed two garage doors for the 2015 St. Jude Dream Home in Blue Springs, Mo. The home features two custom-built garage doors from its Steel Trim Collection. ■

# INNOVATION



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## Overhead Door Upgrades DoorView Visualizer

In September, Overhead Door announced its new and improved DoorView online design tool. DoorView lets users configure their ideal doors from a variety of garage door models, colors, windows, glass, and decorative hardware options. They can then apply the finished door to a photo of their home or use one of the home images in the DoorView gallery.

The final image can be saved, printed, emailed, or shared on social media. ■



## Entrematic Launches Redesigned Serco Website

In October, Entrematic Loading Dock Products announced the launch of a newly redesigned Serco brand website at [www.sercoentrematic.com](http://www.sercoentrematic.com). The new Serco site features several additions and improvements that will educate visitors and help them choose the precise loading dock equipment and warehouse solutions needed for their projects.

The site has a new look and a responsive design that adapts to fit the device being used. An expanded products section now includes HVLS fans, modular dock bridges, integrated control panels, a range of impactable dock doors, as well as dock and yard management software.

The new Serco-In-Person page gives users a hands-on opportunity to interact with Serco products and personnel. The company's customer education program includes Entrematic Academy, Entrematic Mobile Academy, and Onsite Consultations. The Academy is for those who can visit Entrematic's head office in Texas, while the Mobile Academy travels thousands of miles each year to customer locations. The Onsite Consultations provide personalized contact with a Serco Application Specialist. ■



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