



Hughes

### Bill Hughes, Crawford Door, Dies

William L. "Bill" Hughes, a 58-year veteran of the garage door industry, died Aug. 15, 2010, in Detroit, at the age of 85. He was the former vice president of marketing and sales at Crawford Door (manufacturing) and the owner of Crawford Door Sales in Detroit.

Born in 1924, Hughes fought in World War II and was awarded four bronze stars for valor in the Battle of the Bulge. He later entered Michigan State University on the G.I. Bill. A football standout, he was an All-American linebacker for Michigan State, playing on the 1952 All Star team with Frank Gifford. In the 1952 NFL draft, Hughes was picked by the Cleveland Browns in the second round.

Turning down offers to play pro football, Hughes instead chose to put to work his degree in business administration. In 1952, right out of college, he joined Crawford Door Company in Detroit, then the second-largest garage door manufacturer in the nation.

He rose through the ranks to become Crawford's vice president of marketing and sales in 1966. In 1974, when Crawford headquarters (then owned by Jim Walter Corp.) were moved from Detroit to Tampa, Fla., Hughes chose not to make the move.

Instead, he started Crawford Door Sales, an installing dealer in Detroit. The company grew and reached a peak of 50-60 employees around 1990.

In 1999, Hughes received the Distinguished Alumni Award from the Eli Broad Graduate School of Business at Michigan State. In 2007, he was the recipient of the Jack Breslin Life Achievement Award, given to a Michigan State alumnus whose career has brought great honor to him, Michigan State University, and its athletics programs.

Larry Pahlow of Canimex, hired by Hughes at Crawford Door in 1967, describes Hughes as "one of the finest, most honorable gentlemen I have known. Bill was the glue that held Crawford Door together." ■

**"He was one of the finest, most honorable gentlemen I have known." - Larry Pahlow**

### Janus Adds Three

In June, Janus International announced three staff additions.

Jason Figart joined the Janus technical sales department, managing U.S. and European projects. Figart spent the last four years at U.S. Door as manager of international sales and national accounts. He will operate out of the Temple, Ga., and Peterlee, U.K., offices.

Richard Seaberry has joined Janus as western region sales manager for self-storage products. He has 20+ years of experience in the coiling door industry, most recently with U.S. Door

as a self-storage sales manager. Based in Anaheim, Seaberry will manage Janus accounts from Colorado to Hawaii.

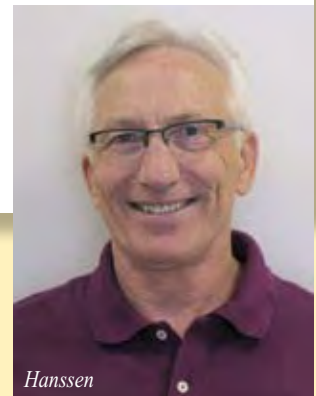
David Hanssen has joined the Janus commercial/rolling steel sales team. He has 20+ years of experience in the rolling steel industry, most recently as senior sales manager for Cookson. He will operate out of Dubuque, Iowa, and manage sales throughout the Midwest. ■



Figart



Seaberry



Hanssen



Rozell

## Hörmann Flexon Adds Sales Engineer

In August, Bob Rozell joined Hörmann Flexon as sales engineer. He brings 15 years of experience in the high performance door industry with involvement in engineering, operations, marketing, and customer support. ■



Radon

## Chamberlain Names VP/IT and CIO

In July, Chamberlain named William R. Radon as vice president of information technology (IT) and chief information officer. Radon directs all of Chamberlain's information technology functions and will implement its new integrated business systems using SAP solutions.

In his 25+ years in IT, Radon previously established himself as a transformational leader of IT organizations with deep experience in directing global SAP implementations for several multi-billion-dollar companies.

Past leadership roles include chief information officer for Ball Horticultural, vice president of technology infrastructure services for W.W. Grainger, and executive positions for Nalco, Scotts, and Ernst & Young. Radon holds a Bachelor of Science degree in computer science from Ohio State. ■

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## DBCI Creates Two New Positions

In June, DBCI announced the creation of its newly formed commercial/terminal sales initiative. This new focus will be led by Tony Albanese, a 25-year veteran of the construction industry. First hired in 2004 as a project manager, Albanese has been installation manager and has now assumed the newly created position of terminal sales manager.

DBCI has appointed Bray Allen to the newly created position of technical sales, providing customers with custom solutions for both commercial and mini-storage doors. In addition to his new role, Allen will continue as head of research and development. He has 15 years of experience in the door industry. ■



## Amarr Promotes Two Employees

In August, Amarr Garage Doors announce two promotions in its supply chain group in Lawrence, Kan.

Dave Lopez, a 16-year employee, was promoted to director of distribution materials. He managed Amarr's Phoenix Door Center for two years prior to moving to Kansas. He attended El Camino College and completed the MBA Essentials program at the University of Kansas.

Ken Smith, a 13-year employee, was promoted to director of purchasing. He came to Amarr from the automotive industry, where he was employed by Transworld Products as a product manager. He holds a bachelor's degree in business management from Webster University. ■

## Garage Door Technician Wins National Bike Race

In July, a Utah garage door technician won the national championship in downhill mountain bike racing in the 25-29 age group. Spenser Mehr of Mehr's Garage Doors in St. George, Utah, won the title competing in the 2010 USA Cycling Mountain Bike National Championship in Granby, Colo.

Mehr posted a 2:40.28 time to take honors in the downhill contest over a 1.2-mile mountain course. Unlike some competitors, Mehr came into the event without a biking corporate sponsor.

"It was three pretty intense minutes of racing," says Mehr. He beat his next closest competitor by more than two seconds.

His parents, Robert and Debbie Mehr, started Mehr's Garage Doors in 1987. ■



## Clopay Truck Driver Named Ohio Driver of the Year

In July, Clopay announced that Larry Rosengarten had been named the Ohio Trucking Association (OTA) 2009 Driver of the Year, in recognition of his safety record and professionalism. During his 38-year truck-driving career, this 23-year Clopay driver has amassed 4.9 million miles behind the wheel without a single accident or traffic citation.

Rosengarten has also earned OTA Driver of the Month awards three times: in 2005, 2008, and 2009. In 2007, Rosengarten also received his company's Wayne McGreevy Award for driving excellence.

Clopay recognized Rosengarten with a gold Clopay Service Coin during a special ceremony at the Clopay Leadership Conference in Phoenix, Ariz., in May. ■