

Chamberlain announces new CEO

In February, the Chamberlain Group, Inc. (CGI) announced that JoAnna Sohovich had been appointed CEO of CGI's global operations. With a strong background in quality, Sohovich has experience leading teams concentrated on residential, commercial, and industrial connectivity.

"CGI's products are becoming more integrated into the connected lives of their users," said Sohovich. "We will continue to drive innovation while maintaining industry-leading quality throughout our manufacturing processes."

At Honeywell and Stanley Black & Decker, Sohovich served as global president of the \$1.6 billion Stanley Engineered Fastening. Sohovich began her career as an officer in the United States Navy and holds a Bachelor of Science degree in economics from the United States Naval Academy and an MBA from Santa Clara University.

"JoAnna is joining CGI at the perfect time," said Brad Opel, executive vice president, Chamberlain Americas. "Her IoT (Internet of Things) and technology experience will be an asset to our connectivity strategy."

"JoAnna's depth of experience coupled with strong leadership capabilities make her a welcome addition to CGI," added Bob Markwart, president of LiftMaster Americas. ■



Raynor appoints new president

In February, Raynor announced the promotion of Jon Keesey to president of Raynor Worldwide with responsibility for all day-to-day activities of the company.

Keesey began his career at Raynor in 2000 as a controller. He was later named vice president of finance, also overseeing information systems and leading merger and acquisition teams. In 2006, he was promoted to senior vice president and chief financial officer. In 2014, he assumed responsibility for production, procurement, and logistics and was named corporate COO.

A 1992 graduate of the University of Iowa, he holds a bachelor's degree in business administration with a focus in finance and a MBA from Northern Illinois University. ■



Rytec names president and COO

In December, Rytec announced that Steve Ashmore had been promoted to president and chief operating officer. Formerly executive vice president of sales and marketing, he is now responsible for leading manufacturing and operations in addition to sales and marketing. Don Grasso and John Snyder currently serve as co-CEOs.

His 25-year background includes leading sales teams at Optimerbrands, Travelport, and MatrixOne, establishing organizational vision and strengthening C-level relationships. ■



Overhead Door appoints VP of sales

In December, Overhead Door announced that Jamie Byrne had joined the company in the Access Systems Division (ASD) as vice president of sales for the Overhead Door channel. He leads the Overhead Door distributor channel, national accounts, and international sales.

Most recently, Byrne was senior vice president for Mohawk Industries' fastest-growing business unit. Previously, he was the vice president of sales for Trane U.S. and American Standard HVAC.

Byrne holds a Bachelor of Science degree from Duquesne University and completed the Wharton School of Business executive leadership program. ■



Raynor promotes Considine to senior VP

In February, Raynor announced the promotion of Rick Considine to senior vice president of sales and marketing. Considine is responsible for all sales channels including Raynor brand sales and marketing, Richards-Wilcox brand sales and marketing, and national and international account sales.

He has been with Raynor since 2007 as the vice president of sales. Prior to his career at Raynor, he worked for Lawson Products for 22 years. He holds a bachelor's degree from Northern Illinois University. ■



Considine

CPSG names new chairman and new president

In February, Controlled Products Systems Group (CPSG), the largest wholesale distributor of perimeter access control solutions in the U.S., announced the appointment of Brian Huitt, CEO, to the additional role of chairman of the board. Huitt has 25 years of experience in the industry and co-founded a division of CPSG.

Additionally, Ross Porter was named president and chief operating officer. Porter has been instrumental as an advisor since the company was acquired in 2014 by The Duchossois Group, the parent company of Chamberlain and LiftMaster. He served 25 years at consumer durables companies and as president of Irwin Tools. ■



Huitt



Porter

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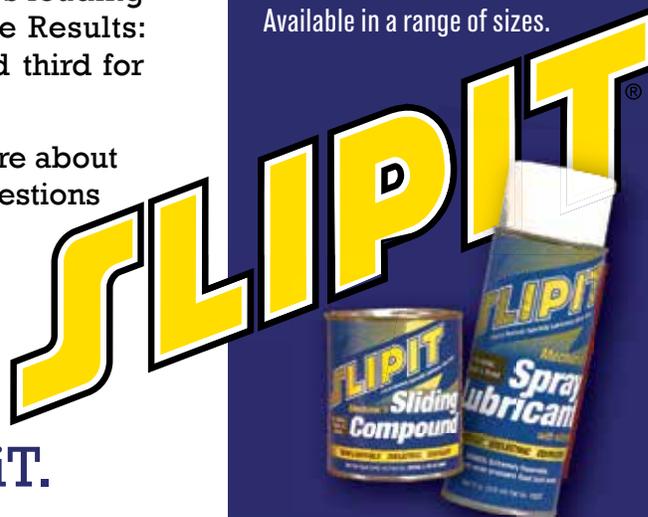
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Raynor names director of national and international accounts

In February, Raynor announced the promotion of Rusty Childers to director of national and international accounts.

Childers began at Raynor in 1986. He held various positions in the production and customer service teams, where he managed the call center for 15 years. He was then promoted to national accounts business development manager in 2012.

“Rusty is one of the top experts in the garage door industry. His knowledge of the manufacturing process, quoting and ordering process, product performance standards, sales process, customer expectations, and overall industry is second to none in our field,” said Rick Considine, senior VP of sales and marketing. ■



Raynor announces regional manager of the year



In February, Raynor announced that Tim Smith had received the Regional Manager of the Year award for 2015. Smith is responsible for the Great Northwest region that includes Alaska, Washington, Oregon, Idaho, Montana, northern California, and Nevada. He joined Raynor in 2002.

The award is based on seven sales achievement categories established by sales management. ■

Hörmann High Performance Doors adds architectural position

In January, Hörmann High Performance Doors announced Joshua Harter, AIA, NCARB, LEED AP, as its new architectural support manager. Harter has 12 years of architectural and managing experience, both domestically and abroad.

His work in architecture includes representing the Infiniti brand in the U.S. and involvement in Dubai’s Entisar Tower, now under construction. In this newly created position at Hörmann he will implement BIM/REVIT research software and present continuing education events at AIA. ■



Raynor appoints director of architectural sales

In February, Raynor announced the appointment of Tim Ashford as director of architectural sales, managing architectural relationships for Raynor and Richards-Wilcox in North America.

Ashford has been in the garage door industry since 1999, with 10 years on the dealer side in installations, commercial service, sales, and as general manager. He then moved into manufacturing sales. Ashford most recently worked for Overhead Door as a district sales manager. ■

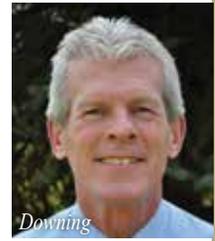


Guardian adds to management team

In December, Guardian Access & Door Hardware announced that Scott Downing had been appointed to trade business manager and Mary Beth Pinkowski to controller. Both are newly created positions that will allow Guardian to manage its growth.

Downing has 20 years of experience in national sales and over 20 years in developing retail sales and marketing programs with national distribution. He previously served as Chamberlain’s national retail marketing manager.

Pinkowski has experience in the heavy construction and industrial distribution industries. She relocated from Pennsylvania to join the Guardian team at company headquarters in Santa Fe Springs, Calif. She is currently pursuing an MBA. ■



BEA announces new president

In February, BEA named John Dunne as the company’s new president and managing director, responsible for the company’s North and South American operations.

Dunne previously served as the managing director of BEA Asia Pacific, where he oversaw BEA’s operations in China and Japan. He also serves as a member of BEA’s board of directors.

He has an extensive background in sensor technology companies, with senior management roles with Sick AG in Germany and Lemoptix SA in Switzerland. He holds both a bachelor’s degree in electronic engineering from Dublin City University in Ireland and an Executive MBA from IMD Lausanne in Switzerland. ■



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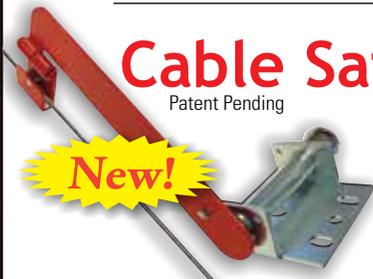
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C.H.I. adds quality administrator

In February, C.H.I. announced the hiring of Bryan Butcher as the new quality administrator. He will analyze customer and production data to prioritize areas of improvement.

Butcher has 20 years of quality and process improvement experience from his previous positions at Caterpillar and other manufacturers. ■



Butcher

TNR adds business development position for U.S.

In January, TNR Industrial Doors announced Whitney Hopper as the business development manager for the U.S. market.

Prior to joining TNR, Hopper was a regional sales manager for Entrematic, selling the Dynaco brand of high-performance doors. At Dynaco, he was the top sales performer for seven consecutive years. He also worked for Rytec as a regional sales manager in the Midwest and has 25 years of experience in industrial construction sales and professional project management. ■



Hopper

Arm-R-Lite names director of business development

In January, Arm-R-Lite announced the promotion of Eileen Cameron as the new director of business development.

With Arm-R-Lite since 2012, she has served in sales and business development, working with the company website, developing ties with architectural partners, overseeing product lead distribution, and expanding marketing materials. Cameron holds a bachelor's degree in business administration. ■

BEA names new sales executive

In February, BEA announced the addition of Nick Kotun to develop sales opportunities in BEA's diversification segment.

Kotun previously served as sales executive for BEA's Northeast region, its largest territory of independent pedestrian sensor partners. ■



Kotun