

## Stanley Black & Decker purchases Craftsman from Sears

In March, Stanley Black & Decker announced the purchase of the Craftsman brand from Sears Holdings.

When asked if Craftsman products will be manufactured in the United States, the company said it would localize as much manufacturing as possible and focus on U.S. manufacturing using global materials. Craftsman-branded products will continue to be covered under their existing warranties.

Craftsman is an iconic brand in the U.S. in power and hand tools and many products, including garage door openers, made by Chamberlain. ■



## Sears Garage Solutions sold

In May, Benjamin Ross Group, a mergers and acquisitions brokerage firm, announced that Sears Garage Solutions, New Jersey, was sold to a private investor.

Sears is the nation's largest provider of home services, with more than 13 million service and installation calls made annually. Sears Garage Doors franchises provide garage door and opener replacement, repair, and installation. They also provide garage flooring and garage organization systems. ■

## Entrematic to expand Kansas operations



In April, Entrematic, manufacturer of Amarr garage doors, announced that it will expand its Kansas production operations and warehouse space into Shawnee. The company has leased approximately 70,000 sq. ft. of space in the

WestLink Business Center and will produce several models of Amarr garage doors and assemble hardware there.

“With a steadily growing demand for garage doors, we recognized the need for additional production and assembly space and began a site search last fall,” said John Romero, VP of production.

The Shawnee facility was expected to open in April and employ approximately 60 people when at full operational capacity. Entrematic also has garage door manufacturing operations in Lawrence, Kan., and in North Carolina. The Lawrence plant now has approximately 400,000 sq. ft. and employs 800 people. ■

## UL acquires CLEB

In May, UL announced the acquisition of CLEB, the leading Canadian building science and building envelope service provider. The acquisition expands UL's service offerings further into the building envelope and building sciences market.

The company now operates as CLEB, a UL company, operating largely out of headquarters in Montreal and Northbrook, Ill. CLEB provides a variety of building science services, including building envelope testing services and field testing for architects, building owners, manufacturers, and others in the building construction markets across North America.

CLEB's unique laboratory facilities are among the largest in Canada and are accredited by the major North American accreditation organizations. ■

## Carriage House Door Company sold

In March, Carriage House Door Company was sold to Home Factories, a wholly owned subsidiary of Building Material Distributors (BMD). BMD is a wholesale distributor of specialty building materials that supplies lumberyards, regional building material dealers, window and door retailers, hardware retailers, and home centers. It has seven distribution centers from coast to coast.

Carriage House Door Company, founded in 1995 and headquartered in Sacramento, is a manufacturer of premium, custom wood, and steel garage doors. The company has manufacturing facilities in Sacramento and in Old Fort, N.C.

“Carriage House Door ... has built a strong reputation by delivering unparalleled craftsmanship and customized solutions,” said Jeffrey Gore, president and CEO of BMD. “We are excited about the addition of a highly experienced leadership team and staff that will add another layer of success to our organization.”

Doug Sequeira, general manager - West for Carriage House Door, said, “Our strategic partnership with BMD will further support the growth and evolution of our company and enable us to expand our business.” ■

## LiftMaster celebrates 50th anniversary with sweepstakes

In 2017, LiftMaster is celebrating its 50th anniversary with a sweepstakes, offering consumers the chance to win \$50,000. The dealer who installs the winner's garage door opener will win \$50,000 in local advertising dollars.



Established in 1967, the company now has a network of over 4,000 dealers in North America. The promotion runs from April 17 through June 30, 2017. Official rules can be found at [LiftMaster.com/Sweepstakes50](http://LiftMaster.com/Sweepstakes50).

In its 50-year history, LiftMaster boasts more than 30 key industry breakthroughs, such as rolling code technology, battery backup, MyQ technology, built-in Wi-Fi, safety legislation, and the "Don't Chance It. Check It." national campaign to promote garage, gate, and commercial door safety. ■

## The McAlear Group forms

May 2017 marked the official launch of The McAlear Group, bringing companies Service Spring Corp, Drincables Direct, and Innovative Machine and Manufacturing together to support one goal and vision, as well as to create a recognizable and unified brand to serve employees.

The goal of The McAlear Group is to offer the same resources, support, and opportunities to employees across multiple companies that share the same goal of serving customers with unequalled service through innovation.



Each company channels talent, time, and attitude into technological advancement, personal growth, and collective action. Coming together as one entity allows all employees to deliver exceptional customer service, diverse product offerings, and U.S.-based manufacturing and distribution. ■

## College dedicates street to Mike McAlear

Representatives from Owens Community College of Perrysburg, Ohio, recently dedicated a campus street as "Mike McAlear Way" in honor of Mike McAlear, CEO of Service Spring.

McAlear was appointed to the Owens Community College board of trustees in 2015 and served on the Student Life Committee in 2016. (He died in May; see story on page 20.)

"By working together, we can leverage our resources and make a lasting impact in our own communities and the nation," said McAlear. "Giving back to the community is something that has always been important to me." ■



From left: Todd Keske, president of Foam Supplies, and Jeffrey Fort and Matt Adams of Dentons.

## Foam Supplies honored

In April, the American Carbon Registry's 2017 Innovation Award was presented to Dentons, a global law firm that worked in partnership with Foam Supplies to develop a revolutionary carbon offset methodology, recognized as "Transition to Advanced Formulation Blowing Agents in Foam Manufacturing and Use."

The methodology measures carbon offsets used by manufacturers of polyurethane foam and is designed to provide incentives to use no- or low-Global Warming Potential (GWP) blowing agents during the manufacturing process. Foam Supplies provides foam capabilities to the garage door industry and others. ■

## Overhead Door earns sixth Women's Choice Award

In March, Overhead Door announced that it had earned the 2017 Women's Choice Award by WomenCertified for "America's Most Recommended National Garage Door Brand" for the sixth consecutive year.

The Women's Choice Award is based on customer ratings and a national survey distributed to more than 100,000 women.

With women accounting for more than 85 percent of all consumer purchases in the U.S., the Women's



Choice Award seal identifies brands that women trust and recommend. ■



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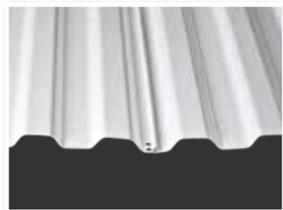
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### Garaga honored for community involvement

In April, Michel Gendreau and his two sons, Martin and Maxime, president and co-vice presidents of Garaga, respectively, were awarded the Jarret Honorable Mention prize by the Saint-Georges Chamber of Commerce. The honor recognizes their involvement in the Beauce area of Quebec, Canada.

Michel Gendreau served as honorary president of the 2016 International Symposium of Sculpture of Saint-Georges, which led to the creation of a permanent location for sculptures in Saint-Georges. Martin and Maxime Gendreau were co-chairs of a fund-raising campaign for the Fondation de l'hôpital Beauce-Etchemin, a local foundation that seeks to improve the quality of regional health care and services. The campaign raised more than \$700,000. ■



### Delden donates doors for St. Jude Dream Home

Delden Garage Door and Renner Supply Company provided the garage doors and openers for Kansas City's 2017 St. Jude Dream Home Showplace. The home features the Delden Delcraft 138 in a flush design with obscure glass.

All proceeds from the sale of the Dream Home Showplace are donated to St. Jude Children's Research Hospital for its mission to save lives and find cures for childhood cancer. Delden supplies and manufactures garage doors for several states in the nation's midsection, and Renner Supply is a retail garage door company that serves several cities in Missouri and Kansas. ■

## Hörmann High Performance Doors hosts chamber meeting

In March, Hörmann High Performance Doors hosted the first 2017 quarterly breakfast meeting of the German American Chamber of Commerce for the Pittsburgh, Pa., chapter. The meeting was attended by 17 representatives from 11 area organizations.

The morning event concluded with a building and factory tour conducted by Dr. Mark Haley, president of Hörmann High Performance Doors. Haley said the meeting helped to discuss and compare the progress of other companies in the area. ■

*Hörmann President Mark Haley (center, arms crossed), participates in meeting.*



## Service Spring holds food drive

In March, Service Spring held a canned food drive to benefit local food banks. Over 2,000 canned items were collected from every Service Spring location in the U.S.

Specifically, 1,961 cans were donated to food banks in Ohio, 111 cans to a food bank in Orlando, Fla., 80 cans to the Salvation Army in Anderson, Ind., and 34 cans to Visalia Gleaning Seniors, Visalia, Calif. Nine employees

also volunteered at the Seagate Food Bank of Northwest Ohio in Toledo, Ohio, sorting and stacking canned items for easy distribution.

The food drive is part of a continuing effort at Service Spring to give back to the community through its outreach program, Mission At Work ([www.missionatwork.com](http://www.missionatwork.com)). ■

*continued on page 30*

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## NewsLines

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### Denco partners with adults with disabilities

Since 2007, Denco has been using packaging services provided by Lynn Hope Industries, the Holmes County sheltered workshop. Lynn Hope provides work opportunities to adults with disabilities.



“They do our projects accurately, and they do it fast,” said Mike Gerber, Denco general manager.

Lynn Hope workers package hinges, rollers, brackets, pulleys, nuts, bolts, and other items for Denco. Each packaged item is inspected and approved. Lynn Hope provided 111,000 packaged items for Denco in 2016. ■

### Hörmann partners with school

This spring, Hörmann High Performance Doors partnered with the Burgettstown (Pa.) Middle School for the 2016-17 Explore the New Manufacturing Student Video Contest. The annual Pittsburgh-based contest seeks to raise student awareness about manufacturing and career opportunities.

Hörmann was one of 23 local manufacturers that partnered with 23 schools, challenging students to create a video with the theme, “What’s So Cool About Manufacturing?” Students spent a morning at Hörmann, where they interviewed employees about their jobs and the skills and education required.

The video produced by the student group from Burgettstown Middle School won first place for the People’s Choice Award as the most popular video for content and message. ■

## Haas launches Door Finder

In April, Haas Door launched a Door Finder program that easily provides door installers and homeowners with technical information regarding any Haas Door.

Door Finder is used with any QR code reader app on a mobile device but can also be accessed from a desktop computer by entering the door's serial number. By scanning the QR code on new Haas

door labels, the user can quickly obtain technical details on the door. Door Finder provides door and model information, spring information, door weight and other technical details. Door, spring, track, and windload drawings can also be viewed from Door Finder. The Haas Door Finder is at [i.haasdoor.com](http://i.haasdoor.com). ■



## Fimbel ADS reignites its brand

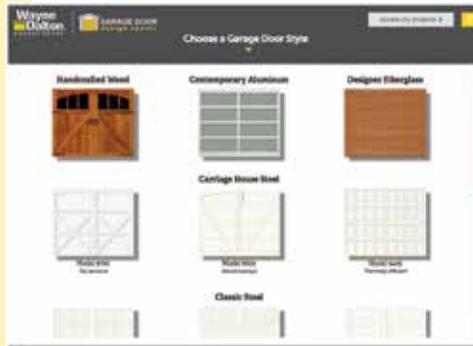
In May, Fimbel Architectural Door Specialties announced the relaunch of its brand with a new website ([www.fimbelads.com](http://www.fimbelads.com)) that tells the entire Fimbel ADS story in big product photos.

The new website is animated and designed for discerning homeowners. The site features dozens of large professional photos, information about each product collection, and a page on "Door-ology" (garage door design).

The new branding includes a new tagline, "Where Beauty Meets Durability," and four new sub-brand badges (see photo) that provide more details about the company and its products. ■

## Wayne Dalton adds online tools

In April, Wayne Dalton released a series of new online tools, including a Dealer Locator, Dealer Resources page, and an enhanced Garage



Door Selection Guide. The new tools can also be accessed on mobile devices.

The new design is the result of input from dealers. The new Dealer Locator identifies nearby dealers based on ZIP code and dealer type (residential,

commercial, Fabric Shield, Canadian, and international).

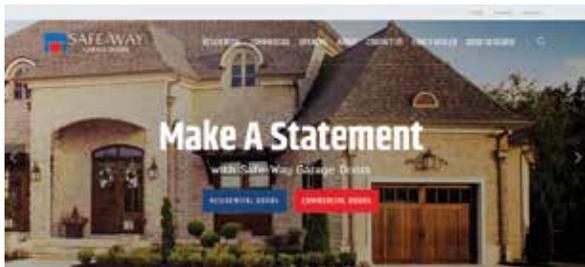
The new Garage Door Selection Guide includes a simple quiz that pinpoints the exact models and finishes for the user's home style. The Garage Door Design Center allows the user to upload a photo of their home and to customize their chosen garage door with many options, including styles, windows, colors, handles, and accessories.

The Dealer Resources page offers dealers more extensive access to marketing materials, an expanded image library, and a Sales Center Locator. ■

## Safe-Way announces a new website

In March, Safe-Way Door announced the recent launch of their new responsive website at [www.safewaydoor.com](http://www.safewaydoor.com). The site features a completely new look, engaging content, simpler navigation, and easier "updateability."

An updated Door Designer helps consumers choose the model, color, and options for a new garage door. ■



## Artisan launches new website

In March, Artisan Custom Doorworks announced an upgraded website that makes it easy for homeowners to select a door by style, product series, door material, finish, and craftsman details.

The new site includes a photo gallery of Artisan's many custom doors, along with ways to accessorize with distinctive hardware and door stops. It includes additional information on door sizing, overhead vs. swing doors, tracks, warranties, care and maintenance, and a blog on important news and resources. ■

