

Overhead Door Announces New Division President



Terry

In June, Overhead Door announced the promotion of Kelly Terry, senior vice president of operations and engineering, to president of the Access Systems Division.

“Kelly has made a significant impact on our organization by upgrading the talent on his team and enhancing our operational efficiencies,” says CEO Dennis Stone. Since 2006, Stone served as both CEO of Overhead Door Corporation and as acting president of the Access Systems Division, which includes Overhead Door and Wayne Dalton.

Terry holds a bachelor’s degree in management from Clemson University and previously worked with Newell Rubbermaid, eventually becoming vice president of operations for two divisions. In 2005, he joined O’Sullivan Industries as senior vice president of operations.

Terry joined Overhead Door’s Access Systems Division in 2007 as senior vice president of operations. In 2008, his responsibility was increased to include all aspects of engineering for the division. ■

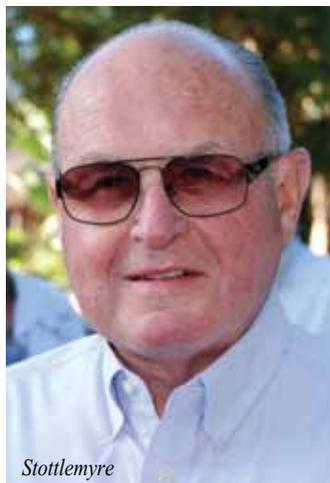
Former Linear President Retires

At the end of June, Dan Stottlemire, vice chairman of the Linear Group and former president of Linear, retired after 24 years with the company.

Stottlemire came to Linear with a background in software programming and defense contracting. In 1988, he joined Linear as vice president of engineering, supervising hardware engineers, RF engineers, mechanical designers, and software and firmware programmers.

He is credited with championing Linear’s expansion into the wireless perimeter access control market. In 2005, he was promoted to president of Linear.

“I can go through a large list of products that I contributed to, truly innovative products,” he says, reflecting on his career. “But in the end, my legacy is the people in whose hands I’m leaving this company. We have a really close-knit organization.” ■



Stottlemire

Chamberlain Announces Two New Presidents



Markwart



Scott

In July, Chamberlain announced the appointments of Robert Markwart to president, LiftMaster, Americas, and Gary Scott to president, Chamberlain and HeathCo, Americas.

“We are putting one of our strongest executives into the LiftMaster role and bringing on an industry leader to serve Chamberlain and HeathCo,” says James Roberts, Chamberlain CEO.

Markwart has been with Chamberlain for more than 30 years. Before taking this expanded role in the strategic development of the LiftMaster brand, he served as executive vice president of sales and marketing.

Gary Scott most recently served as Newell Rubbermaid’s vice president/general manager of consumer products for Europe, the Middle East, and Asia. Prior to that, Scott held senior management positions with Stanley, Rubbermaid, Irwin, and Graco. He holds a mechanical engineering degree and an executive MBA from Sheffield University in the U.K. ■

Genie Hires Senior Marketing Manager

In July, Dylan Fransen began duties as senior marketing manager for The Genie Company. In this role, Dylan is accountable for all product management, market research, and pricing efforts for residential garage door openers and accessories in the pro channel.

Dylan previously worked at Raynor, where he had served as marketing manager since 2008. He holds a bachelor's degree in marketing and public relations from Illinois State University. ■



Fransen



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Safe-Way Announces Staff Changes



Howard

In August, Safe-Way Door announced that Kyle Howard had become the company's president and CEO. Howard joined the Safe-Way team as CEO in late 2010.

With a restructuring of the sales team, Bryan Horton returns his focus to sales growth as vice president of sales and marketing. Billy Thompson has been promoted to national and international sales manager, and Roger Belcher brings industry experience to his role as Midwest regional manager.

Jeff Knisely has been hired as plant manager of the Warsaw, Ind., manufacturing facility. He brings more than

20 years of manufacturing experience with significant expertise in the Toyota Production System (TPS) and the use of Toyota Quality Circles. ■

Hörmann Flexon Promotes From Within

In May, Hörmann Flexon announced the promotion of Brian McClinton to western regional sales manager. He joined Hörmann Flexon in 2009 as an inside sales coordinator and has 15 years of experience in sales. He will relocate to Santa Clarita, Calif. ■



McClinton



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LiftMaster Adds Marketing Managers

In June, LiftMaster announced three new marketing managers in various roles.

Dorota Bartosik is now marketing product manager for market development of LiftMaster products. Bartosik joins LiftMaster from Midtronics and holds a bachelor's degree in international business and economics from Benedictine University.



Bartosik

Josie Slaughter is the new marketing product manager for new products in the commercial door operators division. She previously worked as a product marketing manager for System Sensor and holds a Bachelor of Science degree in business management from Northern Illinois University.



Slaughter

Stacy Butindaro is now marketing channel manager for ProVantage, a program for exceptional



Butindaro

LiftMaster dealers. Butindaro comes from American Hotel Register Company, where she worked as business development manager. Butindaro holds a bachelor's degree in marketing communications from Florida State University. ■

C.H.I. Adds Architectural Consultants

In July, C.H.I. added Bryan Foutz and Andy Pollock as architectural consultants. Foutz brings many years of experience in the door industry to his work with the architectural community nationally.

Pollock will also focus on the commercial product line in his outreach to architects. He has experience with sectional and rolling steel products. ■



Foutz



Pollock

Hörmann Flexon Holds Inaugural Dealer Council Meeting

In Leetsdale, Pa., on July 9, Hörmann Flexon held its inaugural Dealer Council meeting, discussing exposure in specific industries and future marketing campaigns.

"It's clear that the dedication and commitment of our Dealer Council representatives will be a contributing factor in Hörmann Flexon's continued growth," says Peter Burnham, vice president of sales and marketing.

A follow-up webinar for the representatives is scheduled for October with subsequent webinars occurring quarterly. ■



Front row from left: Christoph Hörmann, Hörmann Flexon managing partner; Steve Holmes of Commercial Door, Los Angeles, Calif.; Dave Potter of Crawford Door of Salt Lake City, Utah; Bill Stewart of Wilcox Door, Toronto, Canada; Jeff Cherok of Doorado, Puerto Rico; Jeff Ross of ESS Group, Houston, Texas; Peter Burnham, Hörmann Flexon vice president sales and marketing; Gunnar Tiedt of Overhead Door, Nashville, Tenn. Back row from left: Jeff Muenk, Overhead Door, Pittsburgh, Pa.; Steve Getzin of JF Cook, Milwaukee, Wis.; Gary Evans of Modern Handling, Philadelphia, Pa.; Tony Wong of Wilcox Door, Toronto, Canada; and Mark Haley, Hörmann Flexon president.

Delden Announces New Marketing Manager



Dodson

In May, Delden announced the hiring of Brad Dodson for the new position of marketing and promotions manager.

Dodson brings several years of garage door experience. He is responsible for improving, expanding, and developing marketing and promotional programs for Delden. ■

Tandem Names Director of Sales



Meyer

In August, Tandem Building Products, a new garage door access control company, announced that David Meyer had joined the organization as director of sales and new business development for the new 2in1 garage door line.

Meyer previously served as director of sales and marketing at JD Access Associates, an independent manufacturer's rep firm. He was previously vice president of sales and operations at Allstar Corp., a manufacturer of garage door and gate operators, and president of Edwards Power Door, a commercial door opener manufacturer. He brings more than 30 years of industry experience. ■



Brie Buechel



Ben Buechel

Rotary Products Adds Two

In July, Rotary Products announced the addition of Ben Buechel, sales manager, and Brie Buechel, marketing director.

The company was founded in 1958 in Columbus, Ohio, by James Buechel. Since 1982 it has been owned and operated by his sons, Gary and Chris Buechel. Rotary Products makes custom loading dock equipment, such as dock seals, truck shelters, and strip doors. ■

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