

Gadco Founder Dies at 89

Louis Vago, 89, died on April 24 in Palm Beach Gardens, Fla. He founded Gadco and was active in the National Association of Garage Door Manufacturers (NAGDM) in the 1970s and 80s.

After serving in the Army in World War II, he became a CPA in 1953 and graduated from DePaul School of Law in 1955. He started General Aluminum Corporation in North Aurora, Ill., in 1960, making residential aluminum siding. The company began producing fiberglass garage doors in 1965, thus creating its garage door division.

Under his leadership, his company grew from four employees to over 300, with sales exceeding \$50 million. Active in NAGDM, he served as president from 1981 to 1983. In 1986, he sold controlling interest to Merchant Capital Group and retired. That same year, the garage door division became known as General American Door Company (Gadco).

The Aurora University Athletic Complex was named Vago Field in 2008 in recognition of his generous support of the Aurora community. ■



DoorKing's Miller Honored by AFA

In February, Ron Miller (right), DoorKing's technical support and training manager, was presented with the American Fence Association's (AFA) Distinguished Service Award at the Fencetech trade show in Orlando, Fla.

Miller received the award for his contributions to education and certification in the industry. He is the chair of the AFA Operator Installer and Gate System Designer schools and holds both CAGOI and CAGSD certifications. ■

Tim Halopoff Dies Unexpectedly

Tim Halopoff, formerly of Holmes-Hally Industries, died unexpectedly on April 28 at age 55. The son of Paul and Marcia Halopoff, owners of Holmes-Hally Industries, he was also instrumental in the founding of DASMA in 1996.

After earning a Bachelor of Science degree from the University of Southern California in the early 1980s, he entered the family business.

He retired as assistant sales/marketing manager after Holmes-Hally was purchased by Clopay in 1997. His funeral was held May 7 in Whittier, Calif. ■



Arm-R-Lite Names New President

In March, Arm-R-Lite announced that Shannon McGrady had been appointed company president. McGrady replaces her mother, Wilma Dourney, who had served as president since 1991.

McGrady has 27 years of experience in the industry. She previously served as vice president at Arm-R-Lite, having started as a sales representative in 1988. She is credited with the development of the company's ADA-compliant pass door, its energy-efficiency package, push-out awning

windows, and the acoustical package product development and offerings.

She holds a bachelor's degree in business from the University of Belmont. ■



Raynor Announces Regional Manager of the Year

In April, Raynor named Steve Kramer as Regional Manager of the Year for 2014. Kramer is responsible for the Great Lakes region that includes Indiana, Ohio, Kentucky, and West Virginia.

Kramer first joined the Raynor sales team in 1991 and has also managed a garage door dealership. The award is based on seven sales achievement categories established by sales management. ■

From left: Steve Kramer, Todd Neisewander, and Roger Hill, sales manager.



DBCI Hires New Northeast Sales Manager

Roll-up door manufacturer DBCI is pleased to announce the addition of Steve Thorley as its new Northeast sales manager. He will service key accounts and seek new



business opportunities in 10 northeastern states that extend from Delaware to Maine.

Thorley joins DBCI with over 12 years of experience in the self-storage industry, specializing in the manufacture and construction of self-storage facilities throughout the United States. He grew up in Massachusetts and resides in Pennsylvania, where he attended Villanova University. ■



LiftMaster Announces New Roles in Marketing

In March, LiftMaster announced new appointees and an additional team member in marketing.

Chris Klem is now director of marketing for garage door openers, responsible for strategies, initiatives, and managing the GDO marketing team. Klem began her career with LiftMaster in 2012 as director of marketing communications.

Jim Wilkinson is marketing manager for garage door openers, managing the product development and commercialization team. He joined LiftMaster in 2013 as the marketing manager for commercial door operators.

Mike Bevan now serves as director of dealer marketing services as well as digital marketing, where he will manage LiftMaster's digital marketing team. He has been with LiftMaster since 2012.

Neal Villarin has been with LiftMaster since 2008, and he is now marketing communications manager for commercial door operators.

Christy Domanski is now senior manager of brand and communications. A LiftMaster marketing communications manager since 2012, she now leads the marketing communications group.

Lori Zinaich, a new employee, is sponsorship and event marketing manager. She joined the company in January and is responsible for expanding strategic sponsorship relationships. She has 12 years of experience managing sports marketing. ■



Wayne Dalton Welcomes New Brand Manager

In March, Wayne Dalton announced their new brand manager, Sarah Schram. In this role, she develops selling solutions for the company's dealers and handles marketing and brand strategy for Wayne Dalton.

Schram previously worked for a media placement firm, for Omni Hotels & Resorts in Dallas as communications manager, and in marketing for a commercial real estate development company.

Schram has a degree in marketing from the University of Oklahoma and a master's degree in journalism from the University of North Texas. ■



Schram



Brinker

Industrial Spring Announces New National Account Manager

In May, Industrial Spring announced that Brian Brinker had been promoted to national account manager. He came to Industrial Door with a 12-year history in the building trades industry, and he has been with Industrial Door for four years in sales for its installing dealer division. Industrial Spring is a division of Industrial Door. ■

Bradbury Names Mechanical Engineering Manager

In April, Bradbury announced the appointment of Ben Bigham to mechanical engineering manager. Employed with Bradbury since 1999, he previously held the position of project engineering manager.

He graduated from Kansas State University with a Bachelor of Science degree in mechanical engineering technology. ■



Bigham

Guyton Joins Dealer Software Firm

Steve Guyton, formerly of Cookson, has been named vice president of business development for Jobfilez, a software company that recently joined the International Door Association. The California-based company specializes in business software for door



Guyton

and access systems dealers.

Guyton, a long-time industry veteran, previously served as president of the Institute for Door Dealer Education and Accreditation (IDEA). ■



Landgraff

Door Engineering Promotes New Sales Manager

In March, Door Engineering announced that Kevin Landgraff had been promoted to sales manager of its industrial-commercial division.

Landgraff will manage inside and outside sales along with dealer and end-user relations. He earned a bachelor's degree in mechanical engineering from the University of Minnesota and has been with Door Engineering for 14 years. He started as a design and R&D engineer and has been involved in parts/service, marketing, and sales. ■

DBCI Announces New Hires and Promotions

In March, DBCI announced the hiring of two new account managers and the promotion of a new estimator. The positions are in response to growth in the self-storage industry and an increasing demand for DBCI products.

Vince Hanson is a new inside sales representative. Before coming to DBCI, he was an engineer officer in the U.S. Army for 25 years with experience in construction.

Kim Howard joins DBCI as an inside sales representative from 84 Lumber. She has 10 years of experience in customer service and sales, with a background that includes construction and building materials.

Stephen Sapp has accepted a new position as estimator, with a focus on self-storage projects. He has been with DBCI for 14 years in customer service and sales. ■



Hanson



Howard



Sapp

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