

### Janus adds full line of rolling steel doors

In December, Janus International Group, a global manufacturer and supplier of turnkey self-storage, commercial, and industrial building solutions, announced it now offers a full line of rolling steel doors: Asta America by Janus International. The line expansion serves to provide heavy-duty building solutions to meet the growing demand for rolling steel door products.

Asta America encompasses a variety of models, sizes, and options, including commercial slat doors, fire-rated doors, fire-rated shutters, counter shutters, heavy-duty service doors, insulated service doors, and rolling grilles.

In addition, Janus has expanded its manufacturing capabilities to include powder-coating lines and polyurethane insulation. ■



### Raynor Worldwide acquires Professional Garage Door Systems

In January, Raynor Worldwide acquired Professional Garage Door Systems (ProDoor), a regional manufacturer located in the Indianapolis suburb of Plainfield, Indiana.

ProDoor's products are distributed primarily through company-owned wholesale distribution centers located in Plainfield, Ind.; Little Rock, Ark.; Cincinnati, Ohio; Dallas, Texas; and Nashville, Tenn. The company also owns and operates two professional installing dealers located in Clarksville, Tenn., and Plainfield, Tenn.

For the full story, see page 50. ■

### Torsion finishes expansion

Early in 2020, Torsion Plastics broke ground on an expansion project aimed at doubling the footprint of its manufacturing facility. The newly completed 60,000-sq.-ft. facility doubles the amount of active manufacturing lines, adds office space, and increases warehousing capacity.

Torsion is on track to double the number of employees in their manufacturing facility by the end of 2022. ■

### Genie adds new production line

In December, The Genie Company announced the launch of an additional residential production line to help meet increasing demand. Genie President Mike Kridel said that the new production line ensures that the company can provide the volume and quality of products that its channel partners need.

The new production line offers an increase in capacity and versatility and can run almost every opener model that Genie carries. It allows for quick modifications and is designed to help provide faster lead times. ■

### Clopay now offers "slim" window option

In December, Clopay introduced a new "slim" window option to its residential Modern Steel and commercial Steel Full-View garage door lines. The 37" x 8" Contemporary Slim Window features an aluminum frame in silver or black and can be paired with 5/8"-thick clear or frosted tempered glass.

Available on both flush and ribbed panel doors, the windows can be configured down one side, in the top section, or in every panel for maximum daylight and visibility.

Clopay's slim windows are available on multiple 2"-thick Intellicore and 2"-thick polystyrene insulated residential steel and commercial door models. Additional frame colors are available through Clopay's ColorBlast program. ■





## ArmRLite announces 2020 Project of the Year

In January, ArmRLite Overhead Doors announced its 2020 Project of the Year. A Hampton's homeowner selected ArmRLite's Titan aluminum and glass overhead sectional door, featuring a classic design with symmetrical rails and stiles, for the project.

The custom-built door is 18' x 8'10" with a custom vertical lift track and a matching 18' x 8'10" transom fixed above. Additional door features include a dark bronze anodized finish and glazed clear 1/8" tempered glass.

The installation was completed by AJ Garage Door & Services of Ronkonkoma, N.Y. ■

## Re-Source Industries meets fundraising goal

In January, Re-Source Industries announced that the company surpassed a major fundraising goal for Habitat for Humanity. Company contributions and generous gifts from customers amounted to more than \$20,000 in funding to its local chapter.

The Re-Source team stated that they are "grateful to be a part of such an important cause and extended their thanks to each customer who helped the company reach this milestone." ■



## CornellCookson Grille featured in Marriott project

In November, CornellCookson's Metal Mesh Grille was featured in a lobby renovation at the West Des Moines Marriott in Des Moines, Iowa. The SteelWeave Grille upgrade was ideal for the manually operated rolling shutter door project.

SteelWeave features woven metal mesh patterns that provide security, increased airflow, and better visibility. The type-316 stainless steel is suited for interior and exterior openings. ■

## Multi Sales moves to North Hollywood

In March, Multi Sales announced that its Van Nuys, Calif., branch had moved to 6850 Vineland Ave., Ste. A & B, North Hollywood, Calif. The new branch is located near the Burbank airport.

The company hosted a grand opening event for the new location on March 15, 2021. ■



## Nortek selects Latin America sales channel

In December, Nortek Control announced that it had selected Audio Americas as its sales representative in Latin America and the Caribbean. Based in Chile, Audio Americas has begun providing high-quality technical sales support to distributors, integrators, and consultants for all Nortek Control brands, including 2GIG, ELAN, Linear, Furman, and others.

Audio Americas has more than 17 years of experience in the Latin America AV industry. The company's residential and commercial AV divisions are supported by dedicated sales professionals specializing in each channel. Audio Americas is expanding its sales and technical support staff to align with Nortek's expansion goals. ■

## United Garage Door celebrates 75th Anniversary

In February, United Garage Door announced that 2021 marked its 75th year of business. The company has expanded over the years and now operates three locations—in Cleveland and Columbus, Ohio, and Pittsburgh, Pa.

United Garage Door offers an expansive selection of door models and openers. With the continued collaboration of its suppliers, customers, and dedicated staff, the company is striving to make 2021 its best year yet. ■



## Clopay wins Best of Houzz award for design

In February, Clopay received a 2021 Best of Houzz award in the design category. 2021 is the sixth year in a row that Clopay has been awarded by the home remodeling and design website.

Houzz awards recognize top-rated industry professionals based on the gathered opinions of millions of homeowners. Winners receive a Best of Houzz badge that is posted on the company's Houzz profile page. ■

## Nortek receives two CTA Mark of Excellence awards

In January, Nortek Control was recognized by the Consumer Technology Association (CTA) with a 2021 Mark of Excellence Award for its Builder and Integrator Services Program and a 2021 Security and Surveillance Product of the Year Mark of Excellence Award for its 2GIG EDGE Security Panel.

The Builder and Integrator Services Program provides tools, support, and education to help integrators and builders. The 2GIG EDGE Security Panel offers homeowners advanced access capability and protection, industry-first technologies, enhanced features, and a modern design. ■



## Wayne Dalton doors available at Lowe's

In December, Wayne Dalton partnered with Lowe's Home Improvement stores to begin selling select models of Wayne Dalton's garage doors through Lowe's locations nationwide. Select models will be available through the Lowe's Home Services program for professional installation by local independent Wayne Dalton dealers.

Lowe's will offer select Wayne Dalton Classic Steel and Carriage House Steel doors; additional Wayne Dalton models will be available in the future. ■



## Amarr announces ServiceTitan software integration

In February, Amarr announced a new partnership with ServiceTitan, a leading all-in-one software solution firm. The partnership directly integrates Amarr's OnSite and Door Designer apps into ServiceTitan's mobile solution, which allows field techs to streamline their quoting, ordering, and scheduling by eliminating the need to switch between apps.

Additional features allow dealers to quote a price tied to their pricing and margins, provide alternative door upgrades, and place an order while at a customer's house. ■



## Amarr Heritage doors featured on "Military Makeover"

In February, Amarr garage doors were showcased in the Lifetime TV series "Military Makeover with Montel." The episode featured the doors on a home makeover for Army Reserves Staff Sergeant, Daniel Burgess, who was seriously injured numerous times during his military deployment in Afghanistan. His family home is in Cape Coral, Fla.

Amarr Vice President of Marketing and Innovation Vickie Lents said, "The Amarr Heritage HR3000 triple-layer insulated steel wind-load-approved door will help protect their home against the strong winds in Florida." ■



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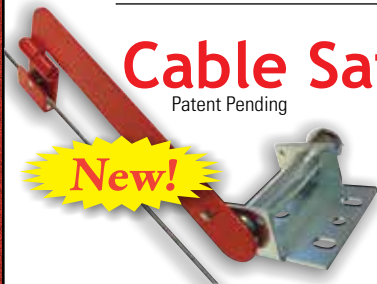
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companies

### Phantom Screens highlights energy-efficient products at IBS

In February, Phantom Screens collaborated with the National Association of Home Builders (NAHB) on The New American Home (TNAH) and The New American Remodel (TNAR) for 2021. Both Florida homes were featured at the virtual International Builders' Show (February 9 through 12, 2021).

The TNAH 2021 remodel showcased Phantom's cable guide retractable screens and motorized screens. The TNAR home integrated Phantom's motorized screens on the upper balconies, lanai, and outdoor kitchen and dining areas. ■



### 43 Haas Garage Doors installed in Airstream facility

In November, Haas doors were featured at a new Airstream manufacturing facility in Jackson Center, Ohio, where Airstream's Silver Bullet campers are made.

43 exterior Haas garage doors and nine interior doors were installed in the new 684,000-sq.-ft. structure. Airstream selected the Commercial 712 Model v-groove woodgrain steel-insulated doors for the project. A variety of all-glass CA320 doors were also installed. ■



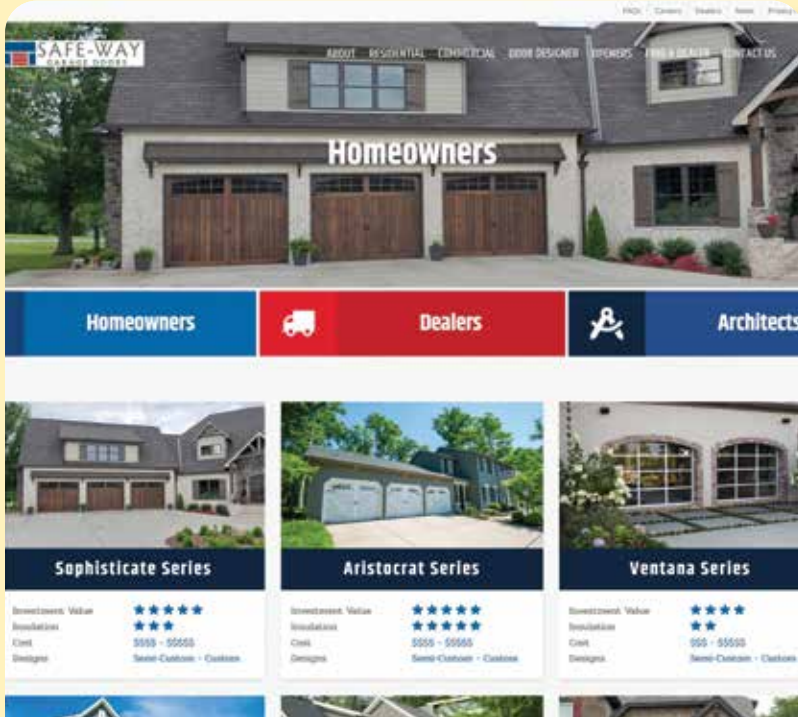
### Clopay doors featured on 2021 IBS homes



In February, Clopay garage doors were featured on two homes at the virtual 2021 International Builders' Show: The New American Home (TNAH) and The New American Remodel (TNAR).

The New American Home showcased Clopay's Avante AX doors, featuring black aluminum frames and frosted glass panels, for the three-story home in downtown Winter Park, Fla.

Clopay's Canyon Ridge Modern garage doors, in a Slate Ultra-Grain finish with aluminum metal inlays, were selected for TNAR. The UV- and moisture-resistant faux wood doors have a 2"-thick polyurethane-insulated steel core with built-in WindCode reinforcement. Both homes are available now for a virtual tour. ■



## Safe-Way Garage Doors launches new website

In February, Safe-Way Doors launched their redesigned website—updated to improve product details and communication with dealers and consumers.

Enhancements to the site include a revamped navigation structure and a bolstered dealer portal with web pages that now offer architectural information. The new features will improve bidding capability for contractors and architects. ■

## Overhead Door enhances Anywhere app

In November, Overhead Door launched the next generation of its OHD Anywhere app. The new version offers enhanced features in response to user feedback. Upgrades include the ability to remotely monitor and control an Overhead garage door using a smart device, a time-based feature that allows users to schedule door operation at certain times of the day, and a customized alert system with door notifications.

The app also allows homeowners to grant garage door access to up to 20 people through the use of “virtual keys.” The feature enables the user to grant tailored access to the garage for family, friends, or service providers. ■



## Garaga upgrades website

In February, Garaga upgraded its website to make finding a dealer and selecting a door even easier. The site’s features include new navigation menus, bigger pictures, and a program to choose door styles.

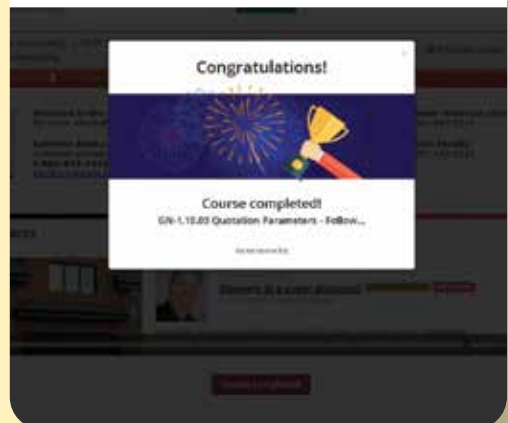
The company reported a significant increase in traffic to both its dealer and manufacturer websites in 2020. Garaga’s revamped website was designed to improve the customer experience and accommodate increased traffic, both important for closing sales. ■



## Garaga offers its dealers instructional videos

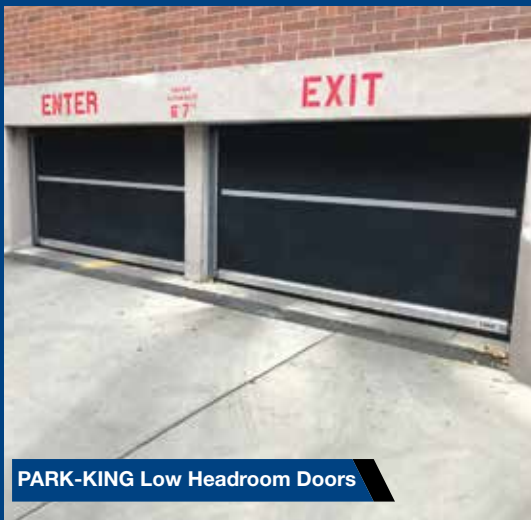
In December, Garaga added instructional videos to the company’s Extranet. These three-minute how-to videos present information in small, easy-to-understand bites and are designed to simplify training for new Garaga dealers.

Viewers receive points and rewards for watching and can view videos as many times as they want. New videos are added yearly, and the topics are based on the most frequently asked questions. ■





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## Nortek delivers Linear GDO smartphone app

In February, Nortek Control announced that its Linear GDOs now include a smartphone app option in addition to the traditional transmitter. The new app is designed to help maintain safe and secure access and can accommodate multiple devices from any location.

The Linear app offers an activation history feature, which allows homeowners to track door usage. It also grants the ability to control access by inviting or uninviting additional users.

Geofence-triggered lock screen notifications enable users to monitor and activate door opening and closing. The app triggers the GDO with pre-movement flashing and sound warnings. ■



## Garaga adds customer reviews to its website

In December, Garaga announced that its corporate website and all dealer sites managed by Garaga now include customer reviews of residential products. The reviews were added to help consumers choose the right door and design features. Reviews can be found on a product's corresponding Garaga website page. ■

