

## Ed Fimbel III retires after 60 years in the industry

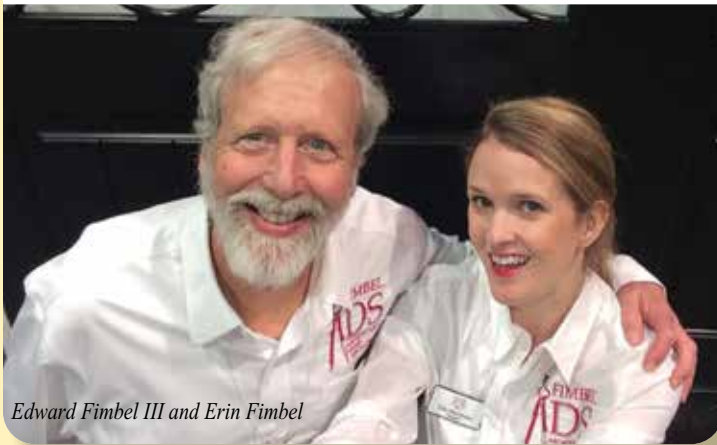
Fimbel Architectural Doors' CEO, Edward Fimbel III, retired on January 15, 2021. The company began manufacturing sectional garage doors in 1924, and Fimbel III assumed the role of CEO in 2003.

Fimbel ADS will continue to be led by its current executive management team, which includes President Erin Fimbel, Vice President William Rasely, and Vice President of Marketing Michaela (Fimbel) Birdyshaw.

Fimbel III's long tenure with the company spans decades, and his stewardship resulted in an emphasis on quality materials with patented manufacturing techniques and a variety of architectural designs.

His many achievements include the introduction of CNC machining technology to the company and the fabrication of Fimbel custom overhead doors. In retirement, he will continue to be involved with the company's new product development.

Fimbel III also plans to devote more time pursuing his work as an amateur archeologist, spending more time with family, playing tennis and golf, and going skiing. ■



Edward Fimbel III and Erin Fimbel

## ASO employee and DASMA member Olaf Grobe dies

Olaf Grobe unexpectedly passed away at the age of 57 on December 18, 2020. Grobe was an integral part of ASO Safety Solutions since 2010. He helped establish a branch office in the U.K. before supporting ASO in the United States.

Grobe was a valuable member of the ASO U.S. sales team for years, and most recently supported the vice president of sales. He also represented the company at trade shows and association meetings and contributed significantly to ASO's success and growth.

Grobe enjoyed spending time with his sons by venturing out with them in his camper. ASO president and CEO Helmut Friedrich said, "Our thoughts are with his family, and our hearts go out to anyone whose life he has touched." ■



Grobe

## Raynor appoints new president

In February, Rick Considine was promoted to president of Raynor Garage Doors. Considine will now oversee all day-to-day activities and provide oversight for the tactical plan execution of the company.

Ray Neisewander III will remain CEO of Raynor Worldwide and chairman of the board of directors, and he will continue to be responsible for the vision and strategic direction of the company.

Considine began his Raynor career in 2007 as the vice president of sales. He most recently served as senior vice president of sales and marketing for Raynor Worldwide, where he led the sales team to grow Raynor's market share.

He previously worked in various positions at Lawson Products. As vice president of sales, Considine was responsible for multi-channel development, including call center, inside sales, national accounts, OEM production business, and e-commerce.

Considine holds a bachelor's degree from Northern Illinois University. ■



Considine

## Joel Bonnell, leading industry engineer, retires

In January, Raynor Garage Doors designer and engineer Joel Bonnell retired after working for the company for more than 35 years. Bonnell began his career with Raynor as a designer in 1983, responsible for developing and designing rolling steel products, and was promoted to several positions throughout his career, including engineer manager and supervisor of the rolling steel and operators lines. He also oversaw the sectional product line.

Bonnell has also been an active DASMA member since the organization's inception in January 1996. He served as a voting member of the Rolling Door Technical Committee and the Rolling Door Division, and served as vice-chair and chairman of the Rolling Technical Committee. He helped develop several Technical Data Sheets (TDS) and Technical Research Documents (TRD), and he participated in several DASMA-sponsored tests including a smoke control door test, wind-load tests, and fire door tests.

Bonnell thanked his Raynor and DASMA colleagues for "all the wonderful times" during his 37 years in the door industry, and he encouraged manufacturers to join DASMA to provide input on industry standards, building codes, and future research. ■



Bonnell



## Denco's first employee retires

In December, Denco announced that its first official employee, Mike Gerber, would be retiring from the company after more than 36 years of service. During its holiday party, the company honored Gerber and his contributions to Denco with a beautifully crafted wooden map of Holmes County, Ohio, where he grew up and still lives.

The company also acknowledged Gerber's unconditional dedication, hard work, friendly demeanor, and musical talents, and made special note of his penchant for pranks. ■

## Torsion hires supply chain manager



In December, Torsion Plastics hired Paul DiPronio as their supply chain manager. Having more than 20 years of logistics experience, he will manage all purchasing and distribution operations at each of the company's four warehouses. ■

## Nortek appoints new senior director

In November, Nortek Control promoted Jeff Shaw to senior director of product management. Shaw will be responsible for the Control and Power/AV product



portfolio of brands and all audio and video brands.

Shaw has been with the company since 2017 as a manager of the ELAN Control products division, and he has over 20 years of experience developing products and growing new businesses in the technology and consumer electronics markets. ■

## Alpine Doors announces director of business development

In February, Alpine Overhead Doors appointed Erik Burgdoerfer as its new director of business development. Burgdoerfer will focus primarily on building strategic relationships and managing initiatives such as developing the company's online customer success platform, AlpineConnect, customer onboarding, and dealer education.

Burgdoerfer will also work closely with the sales team on cultivating new partnership opportunities and expanding Alpine's dealer network.

Previously, Burgdoerfer had a 10-year career in professional hockey, playing in the NHL for the Buffalo Sabres and Ottawa Senators and serving as team captain for many years. He then worked at two tech start-ups in business development roles.

Burgdoerfer holds a bachelor's degree in business and management from Rensselaer Polytechnic Institute. ■



## New regional sales manager joins Nortek

In January, Nortek hired Rich Villafane as its new regional sales manager for its security, control power/AV, and health and wellness business lines covering Alabama, Mississippi, Georgia, and the Florida panhandle.

Villafane brings 30 years of security market expertise and product knowledge and holds certifications in various intrusion, video, and access control platforms. He previously held sales management positions at Interlogix and DMP.

Villafane is a retired United States military veteran with 22 years of service, including two tours of service as part of Operation Enduring Freedom and Operation Iraqi Freedom. ■



### David Makepeace earns four awards at Miller Edge 2020 Sales Summit

In February, Miller Edge announced its sales awards winners during the company's 2020 Virtual Sales Summit. The performances of the regional managers were evaluated according to lost revenue metrics, sales totals for new and established customers, and overall scores among all of Miller Edge's Key Performance Indicators.

This year, all four awards, including the Hunter Award, Brinks Award, Harvester Award, and Regional Manager of the Year award, were given to David Makepeace, U.S. East Coast regional manager. ■



### BASF appoints new vice president

In June, BASF welcomed Dr. Tobias Haber to its North American team as the new vice president of business management construction for BASF's performance materials division.

The company offers many products, including PU systems, TPU, and engineering plastics.

Haber has worked at BASF for 12 years in various leadership roles in China, Singapore, and Germany. ■



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