

LiftMaster offers In-Garage Grocery Delivery service



In April, LiftMaster announced that its Key by Amazon In-Garage Grocery Delivery service is available. Now, myQ users can receive grocery orders from Amazon Fresh and Whole Foods Market securely inside their garage.

Eligible Prime members in the U.S. with myQ technology can take advantage of the new grocery delivery service. Homeowners who don't already have a myQ door opener can upgrade their garage with myQ smart technology. ■

Overhead Door receives top garage door brand recognition

In the April issue of Builder, Overhead Door received top recognition in all garage door categories according to the magazine's 2021 annual Build Brand Use Study. The study surveyed over 750 respondents consisting of the largest homebuilders, developers, and contractors in the nation.

Overhead Door was recognized as the garage door brand with the highest "brand familiarity" and the "brand used most," and tied for the "highest quality" ranking. In addition, Overhead Door was named second among the top brands for garage door openers. ■

Raynor hosts second Annual Week of Giving

In November, Raynor Garage Doors held their second Annual Raynor Week of Giving in support of their local food pantry. Due to COVID-19 restrictions, the company raised monetary donations this year instead of food items.

Raynor surpassed its \$500 goal when its employees helped to raise over \$2,000. The company also pledged to match 50% of all donations received. Collectively, they presented a check for over \$3,000 to the local food pantry.

Raynor Director of Marketing Brittany Shannon said, "Delivering service is one of our core values at Raynor and supporting our local food pantry is just one way we can support our Dixon community." ■



Clopay sponsors Habitat for Humanity Home for Ohio family

In May, Clopay sponsored a Habitat for Humanity project, donating \$100,000, a carriage-house style garage door, and a fiberglass entry door for a three-bedroom, ADA-compliant home in Sidney, Ohio, for Marie Struck and her three children.

To qualify, Strunk and her family contributed 400 "sweat equity" hours working alongside volunteers to help build the home. She was required to take numerous education classes ranging from budgeting to home maintenance and will be responsible for paying the mortgage on her home. ■



Phantom Screens featured on HGTV Smart Home 2021

In April, Phantom Screens announced their sponsorship of the HGTV Smart Home 2021 in Naples, Fla. The prize of the annual HGTV giveaway includes a new, fully-furnished and technologically advanced home featuring Phantom's motorized dual-roll retractable screens with mesh and vinyl.

The screens were installed on the lanai, and the mesh option helps keep pests and debris out while allowing air to circulate the space. The vinyl screen provides heat retention during cooler months and protection from inclement weather. Both screens on the dual-roll system can be retracted out of sight when not in use. ■



Overhead Door named Most Recommended Brand among women

In March, for the 10th consecutive year, Overhead Door earned the 2021 Women's Choice Award by WomenCertified for the America's Most Recommended Garage Door Brand category. The honor is based on customer ratings and a national survey distributed to up to 200,000 women.

Christian Morrow, senior brand marketing manager for Overhead Door, said that "earning this achievement on the company's 100th anniversary and for the 10th consecutive year shows that we are consistently hitting the mark for our customers and delivering unmatched performance and satisfaction." ■

Hörmann celebrates Tennessee Grand Opening celebration



In October, Hörmann celebrated the grand opening of its new production facility located in Sparta, Tenn. A small

contingent of customers, personnel, contractors, and suppliers were invited. The new building includes a showroom that emulates the Hörmann Forum in Germany with several operating doors and a training classroom.

During the public opening, the president and government officials provided keynote speeches highlighting the collaboration between the two parties and its influence on new jobs and future economic growth for White County, Tenn. The Sparta facility was also recognized with an Excellence in Construction Eagle Award by the Greater Tennessee Associated Builders and Contractors. ■



Colorful Schweiss hydraulic door featured in Colorado project

In March, a Schweiss hydraulic door with multi-colored glass exterior cladding was installed at a commercial remodel project in Boulder, Colo. The Prism Plane project by Tres Birds Architectural uses a Schweiss door to create an artistic look without the high-end cost.

The hydraulic-engineered door is clad in curtainwall glass with colored film layered inside the laminated glass. The curtainwall itself weighs 4,178 pounds, close to the weight of the door it is mounted on. The hydraulic door was selected over a bifold door due to the clear open space available, which provides more of an awning component outside the building.

The door is equipped with electric photo-eye sensors, a keyed up/stop/down switch, a hydraulic two-speed valve, and bottom foam seal. ■

Clopay driver named OTA Driver of the Year

In April, Nicholas Delzeith, a 27-year driver for Clopay Transportation Company, was named Ohio Trucking Association (OTA) 2020 Driver of the Year at their annual awards banquet. Delzeith is the third Clopay driver to win this award, which recognizes experience, safety, and service in the industry.

OTA members, representing 500 trucking companies, select their nominees for the "Driver of the Year"



award, and 12 finalists are chosen by a panel of judges.

Delzeith has been a professional truck driver for 38 years and has driven over 3.8 million safe miles. He has been a recipient of the Clopay Safe Driving Award for over 20 years, won the Wayne McGreevey Driver of the Year Award in 2014, and is a six-time OTA Driver of the Year finalist.

He also serves on the Clopay Transportation Continuous Improvement Committee and is a driver trainer. ■

Raynor donates to the city of Dixon

In September, Raynor Garage Doors donated two garage doors to the City Hall project in their “hometown” of Dixon, Ill. The building, once home to the Dixon Fire Department, has been a staple of the community for more than 100 years. The Raynor team was able to preserve the historic beauty of the original 1906 wood doors by installing Eden Coast by Raynor overlay doors on all three bays. ■



Clopay Leadership Conference scheduled for October

In March, Clopay announced that it will host its 32nd Leadership Conference for qualifying dealers from October

22-25, 2021, at the JW Marriott Marco Island Beach Resort in Florida.

The annual incentive trip is an opportunity for Clopay dealers and employees to

connect in person to share information about new products and programs and celebrate their business achievements over the past year. The company cancelled its 2020 conference because of COVID-19 and moved the 2021 meeting from May to October. ■



Bardowell offers new MDTA service

In May, Roy G. Bardowell announced his new training service — My Door Team Advisor (MDTA). The unique service is available to all IDA members who are currently installing and servicing commercial doors or operators and manufacturers who are interested in a door dealer perspective.

Bardowell has over 50 years of experience in design, manufacturing, installation, sales, and servicing of residential, commercial, and industrial garage door automatic systems. MDTA is designed to help educate dealers in the industry.

MDTA services include assistance in outlining the appropriate steps and protocols for a safe and profitable job, finding appropriate suppliers, troubleshooting support, UL-325 training, and more. Contact Bardowell to learn more about all the services offered and the discounted rates available. ■



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CornellCookson and Clopay launch new Architect Portal

In January, CornellCookson and Clopay launched a new Architect Portal, offering architects and designers a valuable tool to streamline their workflow. The Architect Portal offers design support for those specifying commercial rolling doors, sectional doors, and security grilles throughout North America.

The portal connects users to architectural design, product, and technical experts. Simply click “Technical Questions” in the portal’s main menu to ask a question. The platform also allows users to download data sheets, specifications, and BIM models for CornellCookson and Clopay products.

A Rolling Door Drawing Generator is available under the “Download Library” tab. Users can select a product, choose options, and enter project details. The Drawing Generator takes this information and produces AutoCAD drawings with exact door clearances and mounting and wall details. ■

Clopay introduces Color Blast paint guide with LRV ratings

In March, Clopay introduced the Sherwin-Williams Color Blast Finish Selection Guide to help customers choose custom paint colors. Color Blast is available on all steel, overlay, and aluminum Clopay residential and commercial sectional doors. The online brochure offers over 1,500 Sherwin-Williams colors, four-

digit paint codes, and the Light Reflective Value (LRV) rating.

LRV measures the amount of light reflected from a painted surface. Dark colors absorb more light and heat than light colors, so Clopay requires

that solar reflective paint be applied on doors with darker colors. The company’s proprietary “cool paint formula” maintains a lower surface temperature than standard paint. ■



New Garaga extranet notifications prove helpful



In May, Garaga added new tools to its extranet designed for garage door distributors, dealers, and retailers. The extranet allows users to submit quotes and orders directly into its manufacturing systems. For 2021, a new notification feature was incorporated that adds notes and miscellaneous fees automatically to quotes created in the Garaga system.

These notes and fees alert customers about the next price increase and the last date the products are available at the lower price. Garaga dealers can also add a 30-day expiration date to quotes. E-Learning videos to learn how to use the new tools are available. ■

Genie announces new Samsung SmartThings integration

In February, The Genie Company announced that Aladdin Connect smart garage door openers and retrofit kits are now certified to work and integrate with Samsung SmartThings. SmartThings’ open platform brings more than 200 brands together into a connected ecosystem.



Genie’s integration with SmartThings offers key benefits, including multi-platform voice control, geofencing capability, enhanced safety features, and simplified home control.

By downloading the free SmartThings app, homeowners can choose their preferred camera option and control their Aladdin Connect-equipped garage door opener. ■



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Garaga adds QR Codes to paint bottles and cans

In May, Garaga added QR codes to its touch-up paint bottles and cans. Utilizing QR cards has become more popular with the increased use of smartphones and tablets. Technicians can scan the QR codes located on Garaga bottles and cans to view a 10-step list on how to use the products properly. The company also offers technicians a short "How To" video to view. ■



Clopay 2021 Lookbook features award-winning projects

In May, Clopay launched its first-ever digital Lookbook, a visual showcase of projects from award-winning architects, builders, and influencers who have used Clopay doors to transform homes and outdoor living spaces. The digital flipbook is a "greatest hits" compilation of 20 projects.

Each feature tells the story behind the door, detailing its sustainability, energy-efficiency, and curb appeal. An index at the back of the Lookbook gives the door specifications for the model used and links to the product page on the Clopay website.

The Lookbook and a PDF version are available at www.clopaydoor.com. ■

