

Alpine Overhead Doors celebrates 50 years of excellence

In January, Alpine Overhead Doors announced its 50th anniversary. What started as a local service company has grown into a full-scale door manufacturing enterprise serving clients across the United States and around the world.

The company's roots reach back to 1972, when Alpine Ornamental Ironworks was formed by Vincent Magro and family. Vincent's brother Sebastian joined soon afterward. During these years, the company specialized in manufacturing and installing ornamental railings, security guards, steel stairs, beams, and porches.

In 1976, Sebastian designed and manufactured one of the first child-safety window guards, which was approved by the New York City Department of Health. One year later, he shifted focus toward assembling and installing rolling doors, and soon thereafter, the company would be known as Alpine Overhead Doors.

In 1981, they started manufacturing rolling door components, including roll-formed profiles, slats, tracks, and guides. In 1987, the company focused on designing and manufacturing

complete rolling door systems and components. Today, the company remains privately-held and family owned, led by Sebastian's son, Michael Magro.

The management team attributes the company's success to ingenuity, a passion for engineering, and early adoption of technology; all backed by a team of talented, seasoned experts. In the 1980s, they were running calculations using first generation spreadsheets and custom-developed applications.

Alpine was also one of the first companies to receive approval for doors that meet strict Metro/Dade County Regulations and wind load ratings, including oversized doors up to 20' wide.

Today, the company continues to release new products, including high performance insulated and FEMA doors, the Redi-Assist chain hoist, and, most recently, the budget-friendly E-Series line of doors.

Chairman Sebastian Magro said, "Over the last 50 years, we've been fortunate enough to work with so many wonderful, skilled people ... we are very grateful for everyone that has contributed to our success." ■



Clopay wins 2022 Best of Houzz award for design

In February, Clopay received a 2022 Best of Houzz award in the design category for residential projects. The Houzz annual awards celebrate top-rated home remodeling and design professionals based on the user engagement and idea book saves of the Houzz community. Winners represent just 3% of the 2.7 million professionals on the platform.

2022 is the 10-year anniversary of the Best of Houzz awards program. "Best of Houzz 2022" badges appear on winners' profiles as a sign of their commitment to excellence. ■

Raynor holds 3rd Annual Week of Giving

In November, Raynor held their 3rd Annual Raynor Week of Giving fundraiser. The goal was to raise \$2,500 for a local food pantry. With \$1,974 raised by Raynor employees combined with the company's pledge to match 50% of all donations, the company hit their goal and presented the local food pantry with a check for over \$2,500. ■



Re-Source announces "Lifting the Industry" campaign

In February, Re-Source Industries announced its "Lifting the Industry" campaign designed to shine a spotlight on the "good guys" and women in the industry. Throughout 2022, the company will feature nominees in social media, email blasts, and other platforms.

Readers can nominate an employee, co-worker, or friend in the industry by sending Re-Source a small paragraph describing how that person has improved our industry with their work ethic, attitude, helpfulness, acts of charity, etc.

The campaign is not a contest. The company will honor dozens of people during "Lifting the Industry," and industry professionals are welcome to nominate more than one individual. There is no cost to participate and no obligation to buy anything.

To nominate someone today, email jburch@re-sourceind.com a high-resolution photo of the person or provide the contact's email address. ■

People who lift our industry..

Nominate a great person or hero from YOUR business today...It's free! Post your nomination on <https://www.facebook.com/ReSourceIndustriesGarageDoorParts> or email jburch@re-sourceind.com

"James McGrath is an asset to the industry. In his time as a Director of the IGA, he has helped bring transparency as well as help connect the younger and upcoming generations with what many would probably consider a "good old boys' club." He's not afraid to talk about the things that need to be talked about. He is very approachable and personable. He is also very passionate and cares about the future of the industry and the people in it. Jim is an all around good guy, willing to help anyone, willing to take the time to listen. If you ask me, he has definitely done his part to leave the IGA better better than it was when he found it."



-Nominated by Greg Gozdarski, JAG & Sons OHD

RE-SOURCE We're YOUR Re-Source! | 844-316-7337 | sales@re-sourceind.com

continued on page 20



Wayne Dalton showcases residential doors at 2022 IBS

On February 8-10, Wayne Dalton showcased its Classic Steel Model 8300 and Carriage House Steel Model 9700 doors at the National Association of Home Builders (NAHB) 2022 International Builders' Show in Orlando, Florida. During the show, attendees were able to interact with Wayne Dalton's featured residential doors.

Each section of the Model 8300 contains two layers of steel surrounding a thick layer of foamed-in-place polyurethane insulation and is available in five designs and multiple woodgrain finishes, including a new color option called Terra Bronze.

The Model 9700 is offered in a variety of carriage house designs, large windows, and colors and stain options and features embossed, high tensile steel panels with a wood look appearance and foamed-in-place polyurethane insulation.

Additional enhancements include wind load options, pinch-resistant panels, and the TorqueMaster Plus, Wayne Dalton's counterbalance system that safely contains springs inside a steel tube. ■

Wayne Dalton earns The Architect's Newspaper 2021 Best of Products award

In December, Wayne Dalton's Model 523RX Security Shutter was selected by The Architect's Newspaper as the 2021 Best of Products awards winner in the "Openings-Safety" category.

The shutter system is designed for urban and suburban areas where homes are typically closer together or major cities that are densely populated, areas that lack parking security, or wherever outside access to homes is a concern.

The Model 523RX is designed to be installed at the driveway street access or a residential property entrance, features an extruded aluminum curtain and compact design, and comes in a variety of finish and slat options. The door is offered in fully perforated or fenestrated patterns and includes a weather-resistant motor enclosure.

Now in its seventh year, The Architect's Newspaper Best of Products awards include 33 product categories. Winners are selected by a jury composed of 13 leading architects, engineers, construction and design professionals, and Architect's Newspaper editors. ■



Garaga highlights vineyard house makeover project

In January, Garaga doors were featured in a renovation project led by Shoana Jensen, a well-known lifestyle and home improvement TV personality. The challenge involved converting a 1970's worn-out house into a wine country farmhouse.

Jensen hand-picked Garaga's Princeton P-21 Design, in the Ice White color with panoramic 8-lite windows, for the renovation. "I didn't even know garage doors could be so pretty!," said Jensen.

Garaga's Townships Collection doors are an ideal choice for consumers looking for the American Farmhouse or Modern Farmhouse styles. ■



Design Credit: Shoana Jensen, Photo Credit: Arthur Mola

continued on page 22



Schweiss bifold door selected for Utah performance center

In December, Schweiss Doors highlighted a Salt Lake City, Utah project featuring its 19' x 11" x 13' x 4" bifold glass designer door. The new "Spy Hop" 25,000-sq.-ft. digital media arts building is designed as a learning center for students 9-19 years old and offers in-care and satellite programming.

Built by Okland Construction, the building was recognized by Utah Construction & Design as one of the year's Most Outstanding Projects. The three-story concrete and structural steel soundproof building has a stage, recording studio, shops, classrooms, offices, and mentor's studio.

The Schweiss door opens to a third-floor performance space. The engineered bifold liftstrap/autolatch door is equipped with electric photo-eyes, manual latches, and an emergency backup system in case of a power outage. ■

Nice/Nortek Control unveils Builder Services and unified brand at IBS

In February, Nice/Nortek Control announced the release of its Builders Services program at the NAHB International Builder's Show (IBS) from February 8 to 10 in Orlando, Florida.

Nice/Nortek Control Builder Services provides builders a technology solution for single and multi-family homes, and production, luxury, or commercial projects. End users can benefit from a full range of smart solutions in access, control, entertainment, and security from a single source. ■

ASTORS Awards honors CornellCookson

In January, CornellCookson announced that its StoreDefender door and Extreme High Performance MicroCoil grille were honored in American Security Today's 2021 ASTORS Awards, receiving a Gold Award for Best Perimeter Protection Solution Physical, and a Platinum Award for Best Vehicle Security Entrance Control.

Engineered to protect against crowd surges and building intrusions, the StoreDefender features a 6" heavy duty bottom bar proven to require more than 4,500 pounds of effort to lift 3" and resists more than 2,500 pounds of pull force without the curtain exiting the guides.

The Extreme MicroCoil grille provides high-performance security for low headroom openings, features nearly 50% less headroom than other security grilles, and is engineered to handle at least 500,000 cycles (opens/closes) at speeds up to 24" per second. The nested link system minimizes noise and vibrations — making it ideal for multiuse buildings.

The ASTORS program honors excellence in physical security, emergency preparedness, and other related areas. Nominations are evaluated for technical innovation, interoperability, and overall impact to the industry. ■



CornellCookson's 2021 Sales Excellence Event goes big in Texas

From September 28 to October 1, 2021, CornellCookson held its annual Sales Excellence Event in Lost Pines, Texas, to recognize the company's top dealers. The event celebrated dealer achievements and the significant impact they made with architectural rolling and sectional doors and grilles.

The event featured dedicated time for networking and strategizing mixed with fun and relaxation, as attendees enjoyed a lazy river raft trip and a city-wide tour of Austin. CornellCookson's dealers were also surprised with a sneak peek of brand-new products hitting the market soon and the company's future strategic plans.

The company's next Sales Excellence Event will take place in Fort Lauderdale, Florida from April 19 to 22, 2022. ■



continued on page 24



YouTube stars select Wayne Dalton garage doors for home

In December, Wayne Dalton's Carriage House Steel Model 6600 doors, with a Somerset design and Stockbridge window option, were selected for the Utah home of popular social media influencers Jared and Ellie Mecham.

The Mechams got their start in 2014 when they began fostering an online community covering topics such as family, parenting, kids, marriage, home building, and more. Seven years later, they work with brands such as Disney, Target, and Best Buy, and are a staple in the online influencer community. Their YouTube channel has more than 1.5 million subscribers.

The Model 6600 carriage-design doors provide the benefits of steel with the beauty of wood thanks to its composite overlay. The foamed-in-place polyurethane insulation helps to improve thermal efficiency and reduce street noise.

Available features include wind load options, quiet rollers, and snug-fitting tongue-and-groove section joints that help reduce weather penetration. ■

Clopay extends imagineNATION Makeover Contest

In January, Clopay announced that its imagineNATION Makeover Contest will continue through 2022. The company launched the contest in 2016 to promote the impact a new garage door or entry door has on a home's curb appeal.

Eligible homeowners who have replaced their garage door or entry door can submit before and after photos for a chance to win \$1,000. Dealers who install the door(s) of a winning entry receive \$250. Each month, a winning makeover is selected and featured on the Clopay website and social media.

The contest is open to residents in the United States and Canada (excluding Quebec) who are at least 18 years of age. Once an entry is received, it stays in the selection pool for the duration of the contest; there is no need to re-enter. ■



Raynor enhances garage door visualizer tool

In October, Raynor launched a new and improved version of its garage door visualizer. The updated tool provides images and 3D renderings of the company's residential garage door offerings. Images can be placed on stock homes or used on an uploaded image of a home. It's a convenient tool for homeowners, dealers, and sales personnel. ■