



Advancing the professionalism of the industry is a key objective of DASMA, IDA, and AFA. In the fourth installment of Door + Access Systems' "Certification Matters" series, our readers can learn directly from industry professionals who are certified or accredited.

ACI Certification: ACI has a total of 240 certified technicians, with 151 Gate Automation Designer and 89 Gate Automation Technician certifications awarded in 2021 and 2022.

IDEA Certification: IDEA has a total of 4,460 total certified technicians, accredited dealers, and sanctioned trainers, with 352 added in in 2022.

Don't take our word for it. Listen to your peers!

DASMA and IDA are working together to encourage members of the industry to take advantage of training and certification opportunities. In previous articles, we have provided general certification information, and we have focused on the specific programs available to installers and business owners in the door and access systems industry.

DASMA and its member companies believe training and certification are good for installers, manufacturers, and end users. Perhaps more convincing are testimonials from individuals who are trained and certified themselves.

TESTIMONIALS

We asked certificants to share their experiences and opinions. Here are some insights from these industry members.

Makes a huge difference

"We've found that advertising that our service professionals are certified builds confidence in our clients and results in more jobs. We also use it as a tool to recruit and retain employees. Our team gets great satisfaction knowing they are either certified or in the process of getting certified.

Our employees feel more confident once they pass their first test, and it increases leadership within the team. We strongly promote our certifications on our website and through marketing. I believe it makes a difference and offers a huge ROI both monetarily and in company culture. Employees like to work for employers who invest in them professionally and personally."

Ryan Lucia
Owner, Aaron Overhead Doors

Immediate credibility

"I display my certification on the company truck so customers can clearly see that I am an accredited technician. This helps give me immediate credibility, and hopefully, it negates any reservations a customer may have about a female technician arriving on the job site."

Robynn Nehl
Overhead Door Company, Gillette, Wyo.

Motivator and confidence booster

"To me the certification or accreditation is extremely valuable. It motivates me and my coworkers to strive every day to do our best and to take new projects head on and with an open mind.

It also creates a level of comfort with customers, builders, and contractors, ensuring that they are employing an above-qualified person or company to execute the job. Lastly, it has created a boost of confidence in myself to be a leader to my peers."

Jack Floyd
Gaithersburg Garage Door, Rockville, Md.

Truly essential

"IDEA Certification has become a cornerstone in our industry. It shows consumers that we adhere to the highest standards in training and preparing our staff and technicians in all aspects of what we do. It instills a certain degree of consumer confidence and provides each dealer the opportunity to demonstrate the high caliber of their company and the people in it. It is truly essential and must be readily available to all dealers across the country."

Jerry Trask Jr.
R&S Erection of Southern Alameda Co. Hayward, Calif.

Many more testimonials are available from IDEA on their YouTube channel: <https://www.youtube.com/channel/UCobgdIhOE3ASgsSb1RK-J3w>



ACI Certification, Gate Automation Designer (CGAD)

The following individuals received their CGAD between Feb. 1 and May 1, 2022:

Certificant Name

James Ahern
Ralph Angiuli
Sam Barrentine
Dennis Blake
Grey Boutwell
Steven Brennan
Scott Briggs
Travis Canady
Jonathon Champagne

Brandon Chapman
Matt Clarkson
Bryan Colson
Clint Doggett
Brandt Edwards
Tyge Eldridge
Donald Keely Grim
David Gros
Jason Habegger

Robert Hall
Corey Harrelson
Bryan Henn
Justin Hinote
Cannon Johnson
Timothy Kearns
Travis Kromhout
Justin Lamparter
Matthew Lewis

Hays Livingston
Corey Long
John Marshall
Robert Mauck
McKinly Meherg
Karl Morin
Dylan Mrkich
Robert O'Neal
Maor Peretz

Robert Perrini
Aaron Petty
William Prichard
Nicholas Reisdorfer
Vanessa Roeger
Cliff Rogers
Chris Sibole
Shane Simpson
Blake Sims

Gabriel Soltero
Brent Teel
Brett Welsh
Gerald Zimmerman
Daniel Zsigray

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One or more technicians from the following companies were awarded with the Gate Automation Designer certification:

Company Name

78 Fence	Gate Logic Security	Pritchard Electric	Spitale Construction Resources
Astro Fence Solutions	Jackson Fence Co.	Pro Max Fence Systems	The Gate Guys
Automatic Gates Construction	Jefcoat Fence	Quality Gates and Openers	The Genie Company
Binford Supply	Integrous Fences and Decks	Rutkoski Fencing	TriWest Fence
Borderline Fencing	Magnolia Fence Company	Savannah Fence & Entry Systems	Tusco
Chamberlain Group — LiftMaster	Mid Atlantic Entry	Security Fence	United Fence & Construction Co.
DMV Gates and Security Solutions	Mr. Fence of Florida	Sloan Security Group	Wizard Works Security Systems
Door Systems of Charleston	POE Services	Soltero Ornamental Iron	
Fencing Solutions & Construction	Premier Fence	Southeast Access Technologies	

ACI Certification, Gate Automation Technician (CGAT)

The following individuals received their CGAT between Feb. 1 and May 1, 2022:

Certificant Name

Scott Briggs	Tyge Eldridge
Scott Davis	Nathan Pelham
Lee Courtney	Shane Simpson
Brandt Edward	David Turner

One or more technicians from the following companies were awarded with the Gate Automation Technician certification:

Company Name

Dailey's Fence Co.	Smith Fence Company
Delta Security	The Gate Guys
Fencing Solutions & Construction	United Fence & Construction Co.
Gate Tech	Viking Fence Co.



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