



Kavanagh

### AkzoNobel announces new managing director

In January, AkzoNobel announced that Jim Kavanagh was appointed as managing director of AkzoNobel Industrial Coatings. He will lead the strategic direction across a diverse portfolio, including Coil and Extrusion Coatings, Packaging Coatings, Wood Finishes, and Wood Adhesives.

Kavanagh joined AkzoNobel in 1990 as a development chemist in the Protective Coatings business, and during his 32 years with the company he has held various positions. From 2000, he worked internationally as a general manager and commercial director based in China, Africa, and the UAE. Most recently, he was responsible for leading the Metal Coatings business in EMEA as regional commercial director. ■



Stearns

### Raynor promotes new COO

In January, Raynor Worldwide promoted JD Stearns to chief operating officer (COO). In the new role, Stearns will work directly with each of the company's division

presidents to collaborate and coordinate strategic priorities and a tactical plan.

Stearns joined ProDoor as COO in 2013, developing the company's manufacturing systems and scaling its wholesale platform. He was promoted to president in 2021 when ProDoor became part of Raynor Worldwide. In that role, he was responsible for ProDoor's day-to-day activities and providing oversight for executing the company's strategic plan. Previously, Stearns served as vice president of operations with Builders FirstSource and as COO of LumberOne. His industry and manufacturing experience, leadership skills, and background with Raynor are integral to the company's transformation forward and future success. ■

### Hörmann North America names two new senior regional sales managers

In January, Hörmann North America announced two new senior regional sales managers. Steve Shelton was promoted to senior regional sales manager – West, for the sectional door division. Shelton's responsibilities include supervising the current team of territory sales managers as Hörmann continues to grow and expanding its footprint in the west.

Shelton has worked for the last seven years as territory sales manager for the Boise, Idaho and Salt Lake City, Utah regions. He will continue to serve in a dual-function capacity until his Salt Lake City territory position is filled.

John Fenner joined the Hörmann team as the senior regional sales manager – East, for the sectional door division, in December. Fenner is Shelton's counterpart and will share the same responsibilities in the East that Shelton has in his new territory. ■



Shelton



Fenner

### Richard-Wilcox appoints director of engineering

In January, Richards-Wilcox (R-W) announced that Dhruv Kumar was promoted to director of engineering. Dhruv joined R-W in January 2021 and has led the company through the implementation of many initiatives focused on product

quality and expanding manufacturing capabilities.

In his new role, Dhruv will continue to be responsible for all aspects of the company's engineering functions and will also oversee the development and maintenance of R-W's CPQ application. ■



Kumar

### Miller Edge hires new Western regional sales manager

In November, Miller Edge appointed David Lane as their regional sales manager for the U.S. West region. Lane has over 40 years of sales experience working in several industrial sales positions with a focus on doors and loading docks and the wider material handling industry. Previously, he served as a director at Miner Southwest and in various positions at Rite-Hite Corporation.

In his position, Lane will work closely with customers located in the West region to help support and expand their business. Customers located in the following states can contact Lane at 800-220-3343 [extension 315] or [dlane@milleredge.com](mailto:dlane@milleredge.com): Alaska, Ariz., Calif., Colo., Hawaii, Idaho, Mont., N.M., Nev., Ore., Utah, Wash., and Wyo. ■



Lane

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### Chris Preciado assumes new director position for Hörmann North America

In January, Hörmann North America appointed Chris Preciado as the company's director of sales center operations for the Eastern U.S. region. His successful track record in the Hörmann Marysville, Wash. sales center prepared him for the new position. ■



Preciado

### Hörmann North America names sales center systems manager

In January, Marshall Heath, who had been serving as director of sales center operations for Hörmann LLC, assumed the sales center systems manager role for Hörmann North America. Heath will work closely with Chris Preciado and the sales center staff across the U.S. by supporting them with customer service systems and tools. ■



Heath

### Hörmann North America promotes Kyle Percival

In January, Hörmann North America announced that Kyle Percival was promoted to a new role within the Hörmann Sectional Division — the national commercial sales manager — sectional door division. In this position, he will focus on increasing Hörmann's sectional door commercial presence and market share. Since 2021, Percival has served as regional sales manager in the Great Lakes region in the U.S. ■



Percival

### Safe-Way Garage Doors welcomes new VP of operations

In March, Safe-Way Garage Doors welcomed Scott Taylor as the new vice president of operations. Taylor has 32 years of engineering, manufacturing, and operations experience in various leadership roles. Previously, he worked in China as a general manager of a Fortune 35 manufacturing group, where he oversaw operations at multiple factories.



Taylor



Tennison

### Re-Source Industries announces new sales representative

In February, Re-Source Industries promoted Ashley Tennison to sales representative. She will be responsible for providing sales to the company's customers located in the Eastern United States. Tennison brings extensive sales experience having served and supported customers since 2017. ■

### Richards-Wilcox promotes Chris Aniolowski to director of finance

In January, Richards-Wilcox (R-W) announced that Chris Aniolowski was promoted to the director of finance. Aniolowski joined the company in April 2018 and since then has led the implementation of new payroll and expense tracking systems and played a key leadership role in the new ERP implementation.

As director of finance, he will continue to lead the accounting team and will be responsible for managing and setting the direction of R-W's IT Department. ■



Aniolowski

Taylor holds a bachelor's degree in electrical engineering from Purdue University and a master's degree in finance and international business from Oklahoma City University. In addition, he is a certified Six Sigma Black Belt in lean manufacturing. ■

### Hörmann welcomes Alexandrea Madison

In January, Hörmann Burgettstown welcomed Alexandrea Madison as a parts department representative for the high-performance door division. Previously, Madison worked in the mortgage industry, with a concentration on customer service and project management. She has a proven track record of excellent communication and leadership skills and will be working alongside April Brown, the parts department manager. ■



Madison

### Hörmann North America appoints new sales center manager

In January, Hörmann North America promoted Elizabeth Perkins to manager of the Marysville sales center. Perkins started with Hörmann as a customer service representative in 2020 and within two months, she transitioned to warehouse coordinator and inventory control associate.

In 2022, she was promoted to customer service lead, where she traveled to other local sales centers in the West providing customer service and procedural training for office employees. ■



Perkins

### Hörmann hires new regional sales manager

In February, Hörmann Burgettstown welcomed Steve Rothenberg as a new regional sales manager. Rothenberg will cover Hawaii and Southern Calif. for the high-performance door division. He began his career in high-performance doors in 2022 as a regional sales manager for Calif. and Hawaii, where he developed a robust dealer base.

Rothenberg graduated from Kent State University and served with distinction on the Los Angeles County Police

force for 18 years. He also served as a combat engineer in the 14th Engineering Battalion, 63rd Regional Support Command U.S. Army Reserve, and he is currently an active member of the US Coast Guard Auxiliary. ■



Rothenberg



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