

FAAC International appoints general manager

In June, FAAC International appointed Anthony Sirolli as general manager of the company. Sirolli joined FAAC Technologies in Feb. 2007 as an export manager and he transferred to the United States to work with FAAC International in May 2010. Since then, he has held senior management positions and served as the sales director of FAAC International.

Sirolli will continue to be based out of the Rockledge, Fla. facility and will be responsible for the business activities of the company's three brands: FAAC, Magnetic, and Viking. ■



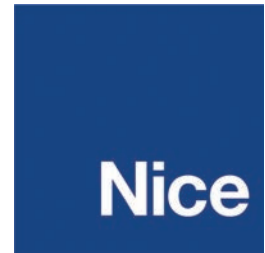
Sirolli

Nice establishes new Board and appoints key senior management roles

In July, Nice established a new Board to provide strategic oversight of regional operations of its North America division. The Board will lead four specialized committees: ESG, People Strategy, Audit & Compliance, and Strategy.

The company also named Luca Longhin president of Nice North America. Since 2019, Longhin has worked extensively on Nice's North American vision and acquired a deep understanding of Nice's business dynamics, strategy, and global growth objectives.

In addition, Emanuel Bertolini was appointed the new CEO of Nice North America, bringing over two decades of project management, sales, and P&L leadership experience. Bertolini has a proven track record of delivering results having served as chief commercial officer at GE, CEO Americas of GE Grid Solutions and in various other board positions. ■



Clarke Huber joins Amarr

In July, Amarr Company hired Clarke Huber as the commercial national account manager. Huber is based in Campbell, Mo.

Prior to joining Amarr, Huber served as supply chain director for Community Health Systems and as a branch manager for DH Pace in Bloomington, Ill., where he gained management experience working in both the hospitality and retail segments.

A native of Missouri, Huber received a bachelor's degree in business management from Central Methodist University and a graduate certificate in organizational management and development from Webster University. ■



Huber



Taylor

Hörmann honors Bud Taylor

On May 26, Bud Taylor passed away at the age of 88. In 1982, Taylor started M & I Doors in Barrie, Ontario, Canada. Under his leadership, the company grew from a small, custom-order rubber door manufacturer into a successful brand in Canada and the United States.

Taylor retired in 1994 and sold the business to a successful American door company that later moved the operation from Barrie to the U.S. Many of the former M & I Doors employees remained in Barrie, and in 2003, they started TNR Industrial Doors (now known as Hörmann Barrie), which is part of the Hörmann Group in North America.

The team at Hörmann Barrie paid tribute to his legacy and acknowledged his impact on the continued success of the company. Taylor is survived by Betty, his wife of 66 years, their children and granddaughter, and numerous relatives and friends. ■

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Hörmann welcomes several new territory sales managers

In March, Hörmann North America announced several new sectional division territory sales managers: Jack Cox (Northeast U.S.), Michael Parys (Ariz.), Steven Rowe (Chicagoland), and Ethan Smith (Great Lakes). In addition, Mark Ivancich was hired as the territory sales manager of Co., Eastern Mont., N.M., S.D., and Western Neb.

Cox has over 20 years of experience in various segments of the building industry. Parys served as territory manager for Contractors Wardrobe, owned a business in Ariz., and held various sales positions. He holds a bachelor's degree in business and marketing from Oklahoma State University.

Rowe has over 20 years of door sales and management experience in multiple industries and government agencies. He also served for six years as a Supply Officer in the U.S. Navy.

Smith brings 15 years of experience managing and selling various building material products while serving as president and general manager of Precise Door Company. He has participated in the IDEA education program since 2020.

Ivancich has 25 years of experience in small and mid-size business operations. Previously, he owned and operated a post-frame construction company and worked as a consultant in the shed manufacturing industry. Ivancich holds a master's degree with certifications in business valuation and production/inventory management.

In April, Hörmann also announced Daniel Walsh and Thomas Sakellarakos as sectional division territory sales managers. Walsh will oversee Alaska, Hawaii, and Western Wash. He has experience and knowledge in the building products realm, specifically in the window industry. Sakellarakos will manage Eastern Canada. He brings years of experience in diverse industries, including OEM and aftermarket automotive. ■



Miller Edge appoints new Western regional sales manager

In July, Miller Edge appointed Brian Vainisi as regional sales manager for the Western United States. Vainisi has over a decade of sales and operations experience and graduated with a bachelor's degree in business administration and marketing from the University of Phoenix.

He has held notable roles in product training, account management, and project consulting while building strong relationships with general contractors, manufacturers, architects, and end users. Most recently, Brian worked within the Knotwood Division of OmniMax International.

Vainisi will work closely with customers in the West region to help support, grow, and expand their business. His region will include the following states: Ala., Ariz., Calif., Co., Hawaii, Idaho, Mont., Nev., N.M., Ore., Utah, Wash., and Wyo. ■



Vainisi

Hörmann hires Gregg Schneider and John Hatters for Burgettstown location

In June, Hörmann welcomed Gregg Schneider as the new senior sales manager for the inside sales and parts departments, which is a newly created position for the Burgettstown location. Schneider has 25 years of experience — 15 of which were in director and operations positions.

In July, Hörmann hired John Hatters as the new assistant director of retail automotive sales and parking markets in Burgettstown. Hatters is a 32-year veteran of the high-performance door industry and has extensive experience working with door dealers, architects, and end users. ■



Schneider

Hatters

Hörmann announces manufacturing manager and two new sales center managers

In March, Hörmann welcomed Matt Alex as sales center manager for Phoenix. Alex has five years of experience in garage door sales and installation as well as a proven track record managing and mentoring sales teams in a retail sales setting.

In April, Hörmann welcomed Wayne Kear as manufacturing manager for the dock leveler division that will be introduced in Burgettstown soon. Kear will be responsible for leading the integration of Hörmann dock leveler production in the U.S. market. He has over 27 years of experience in manufacturing, quality, supervisory, and operations management roles. Kear holds a bachelor's degree in electrical engineering and is a Marine Corp. veteran.



Alex



Kear

In July, Ian Mauro was hired as sales center manager for Salt Lake City. Mauro has extensive experience as an area operations manager in the plumbing/HVAC wholesale industry. ■