

## Iowa Spring acquires Northeast Spring, expands manufacturing capability

In September, Iowa Spring, a precision spring manufacturer in the overhead door, construction, agriculture, and recreational equipment industries, acquired Northeast Spring, a family-owned and operated business that has supplied high-quality, custom-made springs for over 25 years.



Iowa Spring is owned and operated by its original founders and has two locations based in Adel, Iowa. Northeast Spring locations include their Reading, Penn. headquarters and Villa Rica, Ga. facility.

Combined, the company will provide a wide depth and breadth of custom-manufactured springs while maintaining a “customer-centric” focus. The company name and management team of Northeast Spring will remain intact, and founder John O’Leary will remain onboard for the next three years.

Following the acquisition, Iowa Spring president and CEO Tim Bianco will oversee operations of Northeast Spring, including the original Iowa Spring facility, the new 55,000-sq.-ft. expansion facility, and its sister company Southern Atlantic Spring of Granite Quarry, N.C. ■

## Clopay doors featured on 2023 Idea House

In September, Clopay sponsored the 2023 Idea House featured in the September 2023 issue of Southern Living magazine. The modern farmhouse, located near Nashville, Tenn., is situated on more than 60 acres of rolling country hills and features spacious open-air balconies, a backyard party barn, and two Clopay Avante glass garage doors that open up to the pool and patio area.

EXL Garage Doors installed three Clopay Canyon Ridge Chevron doors custom painted in Sherwin Williams’ “Rushing River.” The doors are built with weather-resistant faux-wood composite material designed to prevent rotting, warping, and cracking. ■



## Overhead Door highlights mountaintop masterpiece project

In 2023, HGTV and DIY Network hosts Chip and Pauli Wade collaborated with Overhead Door Brand to complete a dream mountaintop retreat in the Blue Ridge Mountains called Pinhoti Peak. The Wades selected Overhead Door’s Modern Aluminum Series Envy Model 9980 for the project.

With corrosion-resistant aluminum and light-filtering glass, the Envy door offers both function and style. The mirrored gray glass tint with a chic black finish creates a modern design that seamlessly integrates with nature.

*Correction: The above press release was published in our fall 2023 issue with an incorrect image. The correct image is included above. ■*

## Hörmann Group breaks ground on new manufacturing facility

In October, Hörmann Group North America announced a ground-breaking event for a new manufacturing facility in Oro-Medonte, Ontario, Canada, nine miles from the company’s current manufacturing facility in Barrie, Ontario.

Upon completion in 2024, Barrie operations will move to the new 120,000-sq.-ft. facility. The location will produce the company’s high-performance rubber door line and house their sales and administration offices.

Thirty-one people attended the groundbreaking event, including a contingency of Hörmann employees, local dignitaries, representatives from Bertram Construction and neighboring Oro-Medonte companies, and special guests from the Canadian German Chamber of Commerce and the General Federal Republic of Germany. ■





## Garaga celebrates 40th anniversary with biggest product launch in company history

In October, Garaga recapped company highlights from its 40th anniversary year. The family-owned garage door manufacturer was founded in 1983 by Michel Gendreau and is now run by his twin sons Maxime and Martin.

In 2023, Garaga not only acquired North Central Door but also introduced 10 new products. Additional products are scheduled to launch by the end of the first quarter of 2024. "These will include five new designs, four new colors, and five new windows — some designed for our polyurethane-insulated doors while others intended for our polystyrene-insulated or non-insulated doors," said Maxime Gendreau. ■

## ODC distributor, Garage Headquarters, celebrates 50 years

In November, Garage Headquarters, the distributor for Overhead Door Corporation (ODC), celebrated its 50th anniversary. The company held three events to celebrate their longevity and success. The first was held at their headquarters in Warwick, R.I. and was attended by Governor Daniel McKee and other state and local officials.

Additional celebrations were held at their Stoughton, Mass. warehouse location and at the Quiddessett Country Club to honor their employees and company partners.

The family-owned and operated business was honored with a special recognition presented by Jeremy Harris, vice president and general manager of Overhead Door Corporation, and Joe Pfister, regional sales manager for ODC. ■



Rhode Island Governor Daniel McKee presents a citation to Garage Headquarters President Scott Grace



Founder Jim Grace, Joe Pfister, Scott Grace, and Jeremy Harris

## Nice earns multiple CEDIA product awards

In September, Nice announced that the company received eight industry awards during the recent CEDIA 2023 event and award season. The awards included CE Pro's BEST Product, Residential Systems' Best of Show, Technology Designer's Best Product, and Residential Tech Today's Innovation Award.

The Nice products acknowledged with CEDIA awards included the HR40 Multifunction Smart Home Remote Control, Sun Shades by Nice, and Nice Home Management OS 8.8 for the 2023 CE Pro BEST for Whole House Control award. ■



## SEI Construction goes big with three Schweiss Doors bifold hangar doors

In September, Schweiss Doors highlighted a big project featuring three large bifold hangar doors at the Morristown Regional Airport in Tennessee. The largest of the three bifold liftstrap doors measure 80' x 28'. The other two doors measure 60' x 24'.

The newly built SEI hangar, with the 80'-wide bifold door, is 100' x 120' and holds the corporate Cessna Citation 10 Elite 750 jet. Adjoining side-by-side 80' x 80' lease hangars sport the 60' Schweiss doors. All three bifold doors are equipped with automatic strap latch systems and are engineered for 115 mph windspeed. The largest door has an external truss, while the 60' doors have internal trusses. ■



Photos courtesy of SEI Construction and Camco Commercial Door Company.



## Raynor supports DASMA's Thermal Performance Verification Program

In November, Raynor announced that the company had joined the DASMA Thermal Performance Verification Program (TPVP), a voluntary program to certify and verify the thermal performance and ratings of sectional door products using third-party testing and inspection.

The program represents a shift in how sectional garage door thermal performance is rated, from the traditional R-Value to the more accurate and relevant U-Factor.

Raynor is among the first garage door manufacturers to voluntarily participate in the program and publish the DAMSA TPV logo. ■



## HGTV design experts join Banko Overhead Doors

In September, Banko Overhead Doors, a provider of garage doors and opener systems in Tampa, Fla., announced that Brian and Mika Kleinschmidt of HGTV will be joining the company as new ambassadors. The Kleinschmidts are well-known for their work on the HGTV show "100-Day Dream Home."

COO of Banko Overhead Doors Kim Banko said, "Their expertise and passion in the home improvement arena will be a valuable asset to our company, and we look forward to working with them to provide our customers with the best possible products and services." ■

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### 2024 1<sup>st</sup> semester course schedule

To register for a class, please contact Randy Diehl at (817)285-7556 or email [rdiehl@raynor.com](mailto:rdiehl@raynor.com).  
For more information visit the Raynor Academies section on RaynorAccess, [www.raynoraccess.raynor.com](http://www.raynoraccess.raynor.com).

January	February	March
rolling & fire	residential	rolling & fire
	commercial sectional	commercial operator
		rapidroll
April	May	June
residential	commercial sectional	commercial operator
	rolling & fire	rapidroll

**residential door & opener**  
 February 19-21 (2000224)  
 April 15-19 (1300424)

**commercial sectional door**  
 February 19-23 (2000224)  
 May 9-13 (2300224)

**rolling & fire**  
 January 19-19 (2000224)  
 March 4-8 (3000134)  
 May 20-24 (3000134)

**commercial operator**  
 March 18-22 (3000224)  
 June 18-22 (3000224)

**rapidroll**  
 April 3-7 (3000224)  
 June 25-27 (3000224)

## Raynor Academy registration still open for 2024

In November, Raynor Garage Doors highlighted its Academy courses, which provide training for new and seasoned technicians on Raynor products. There are several courses that cater to a multitude of doors and operators. In addition, the Academy offers the opportunity to receive certification through the Institute of Door Dealer Education and Accreditation (IDEA). Registration for the first semester of 2024 is still open. ■

## Workiz introduces business card to improve cash flow efficiency

In November, Workiz announced the Workiz Visa Card. The "pay in full" business card integrates smoothly with the company's field service software. It is designed to transform how businesses manage their operational expenses and is exclusively available for Workiz Pay customers.

The Workiz Card is built for field-service business companies and provides a streamlined solution for managing expenses. It can be used for online transactions, in-person purchases, and added to mobile wallets where contactless payments are accepted. Partnering with CapitalIQ, the Workiz Cards are issued by First Internet Bank of Indiana pursuant to a license from Visa Inc. ■

