

SGD Springs expands U.S. manufacturing presence

In February, SGD Springs expanded its domestic manufacturing capabilities. The company's latest investment in U.S.-based production enhances supply chain stability and ensures their customers have consistent access to high-quality springs.



With rising import costs, global trade shifts, and shipping disruptions, SGD recognized the need to diversify its production sources. By producing springs both domestically and internationally, and by utilizing high-grade American steel, the company can offer shorter lead times, more cost-effective options, and greater supply chain flexibility.

By investing in local production, SGD Springs guarantees their customers more predictable lead times, scalability to meet demand fluctuations, competitive pricing across both domestic and imported options, and enhanced quality control with U.S.-sourced materials. ■



Clopay VertiStack Avante named a finalist for the Best of IBS Awards

In February, Clopay announced that their VertiStack Avante aluminum and glass overhead sectional stacking door is a finalist for the Best of IBS Awards hosted annually by the NAHB International Builders' Show. The awards celebrate the most innovative and impactful products and solutions in the residential construction industry.

The VertiStack Avante's glass panels provide a connection between indoor and outdoor spaces and expand the residential footprint when open. The unique compact design stacks sections on the wall above the opening, eliminating the need for exposed hinges, overhead tracks, or cable. The door takes up minimal space and the panels can be recessed into a ceiling soffit or covered with a hood.

VertiStack is customizable to fit openings up to 18' x 10' and is available in multiple glass options and frame colors. ■

SteelBlue completes Florida wind-load testing

In December, SteelBlue Building Components completed testing of its storage and commercial door lines for Florida product approval wind-load ratings. The testing process evaluates the doors' performance under high-velocity wind conditions common in coastal regions.

The testing covered SteelBlue's complete line of storage and commercial doors. The company expects to receive final Florida product approvals in mid-2025. ■



SSC demonstrates its commitment to community in 2024

Since 1962, Service Spring Corp (SSC) has prioritized customer and community support. In 2024, the company demonstrated their commitment through several key initiatives.

Following Hurricane Helene in Western North Carolina, SSC partnered with Doors by Nalley of Lake Norman and the Denver (N.C.) Fire Department to gather vital supplies for isolated communities. The company also raised nearly \$4,000 for Susan G. Komen and breast cancer research, marking its second consecutive year as the top fundraising company. Additionally, a record number of SSC team members participated in the Northwest Ohio Race for the Cure.

SSC is currently collecting donations for its 2025 annual Operation Holiday Drop program. Last year, SSC and its customers sent over 1,600 boxes to active military members serving overseas during the holiday season.

As a proud American manufacturer, SSC is dedicated to giving back to meaningful causes that support its community and nation. ■

continued on page 20



Clopay sponsors Habitat for Humanity build in Ohio

In December, Clopay Corporation partnered with Habitat for Humanity to sponsor a home for a family in Piqua, Ohio. Clopay provided \$150,000 in sponsorship funding for the build and donated a Clopay Gallery Steel garage door manufactured at their Troy facility.

First-time homeowners Amanda Wion and Nicole Williams and their blended family of four children were handed the keys at a dedication ceremony held on Dec. 20, 2024. This is the third house Clopay has sponsored in the last four years for the Habitat for Humanity of Miami and Shelby Counties, Ohio. ■



Raynor welcomes “Makers on the Move” tour

In October, Raynor was honored to be one of the stops for The Illinois Manufacturers’ Association (IMA) “Makers on the Move” bus tour. The Makers on the Move bus visited manufacturing facilities, colleges, and high schools across the state.

The IMA advocates for the manufacturing industry in Illinois by supporting the growth and success of manufacturers. The tour highlights the vital role manufacturers like Raynor (and our industry overall) play in driving innovation, creating jobs, and strengthening the economy. ■

Schweiss Doors highlights “sleek” cold storage building project

In December, Schweiss Doors highlighted a “sleek” cold storage building project in Hector, Minn. The building featured clean lines, exterior LED lights, and a large Schweiss bifold door with decorative windows.

The owner is part of a new generation of GPS-knowl-edgeable farmers. He built a new machine shed measuring 80' x 108' with a 48' x 20' bifold liftstrap door from Schweiss Doors. The door is equipped with autolatches and has three windows measuring 48-1/4" x 42-1/4", allowing natural daylight to brighten up the building.



The width and height of the door make it easy to move machinery in and out, and the autolatch door system frees users from having to remember to unlatch or latch the door. Schweiss completed the installation and had it up and running in less than a day. ■



Service Spring’s “Powder with a Purpose” campaign generates \$25,000 for veterans

In February, The McAlear Group (TMG) announced their \$25,000 donation to Honor Flight Network, a nonprofit organization dedicated to providing veterans with an unforgettable Honor Flight journey to Washington, D.C. The donation will help fund upcoming Honor Flight trips and was made possible through TMG’s 2024 Service Spring Corp division “Powder with a Purpose” garage door spring campaign.

The donation will be shared between the national Honor Flight network and its Flag City Honor Flight hub in Findlay, Ohio, ensuring that local veterans will have the opportunity to travel to Washington, D.C.

TMG is committed to supporting initiatives that honor and uplift the brave men and women who have served our nation. ■

continued on page 22

Jersey Shore Steel expands capacity by 25%

In December, Jersey Shore Steel, a steel mill manufacturer of precision angles and specialty shapes, announced that the company is increasing capacity by 25% to meet what it anticipates will be supply chain disruptions caused by tariffs on foreign steel.

Jersey Shore Steel is a fourth-generation privately held company that operates a mill in Avis, Pa., and a complete fab shop with powder coating facilities in Montoursville, Pa. The company supports a wide range of industries with products like hanger angles for garage doors, for customers who take as-rolled steel, and finished steel components, "off the truck and right into production." ■

Service Spring opens new service center in St. Louis

In December, Service Spring Corp (SSC) announced the opening of its new service center located in Maryland Heights, Mo. (a suburb of St. Louis). The facility's centralized location will facilitate expanded service logistics, allowing SSC to expedite same-day and two-day deliveries to better serve customers across the region.

Equipped with hundreds of in-stock springs, operators, and standard replacement parts; and supported by industry-leading sales teams; SSC service centers are prepared to partner with local garage door businesses at any stage of their business journey. In-house delivery is available within an up to 150-mile radius with next-day delivery often available. ■




Hörmann's TurboLux wins Architectural Record Magazine award

In November, Hörmann North America announced that their SG 5040 TurboLux was selected as one of the winners of the 2024 Record Products of the Year awards by Architectural Record magazine. The TurboLux was officially introduced at the 2024 IDA Expo.

Architectural Record's long-running Best of Products competition evaluates the best building materials and furnishings introduced to the North American market within the last year. A panel of architects and designers judged the entries based on innovation, function, sustainability, and aesthetics. The publication announced the winners in the December 2024 issue. ■

continued on page 24



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Hörmann voted Preferred Brand by Builder & Developer Magazine

In November, Hörmann North America announced that their brand is a winner of the 2024 Builder & Developer Magazine Annual Building Products Brand Preference Survey Poll in the Garage Doors Category. The magazine polled 172,000 of their subscribers to determine their readers' brand preferences. Participants chose from a list of firms in 40 categories.

The monthly publication is read by professional builders, architects, developers, consultants, trade professionals, lumber dealers, and members of the National Association of Home Builders (NAHB). Topics include high-performance home building subjects, architecture planning, interior design, infrastructure, landscape architecture, construction financing, mortgage lending, title insurance, housing economics, and industry news. ■



ArmRLite presents 2024 Distinguished Door Dealer Award

In October, ArmRLite Overhead Doors presented Ryan Lucia and the team at Aaron Overhead Doors with its Distinguished Door Dealer Award for 2024. ArmRLite President Shannon McGrady presented the award to Lucia and his team at Aaron's Buford, Ga., location.

The award is recognition of the way Lucia promotes ArmRLite as well as an acknowledgement of the dealer's entrepreneurial accomplishments and philanthropic works in Atlanta and the surrounding areas. ■



From left to right; Josh Taylor, Ryan Lucia, Shannon McGrady, Destin Poole, Shannon Ashe

Overhead Door Company of Grand Junction highlights 50 years

In January, Overhead Door Company of Grand Junction highlighted its 50-year milestone. In 1972, James Maguire founded the branch of Overhead Door Company of Colorado Springs, and the company has been proudly serving Western Colorado and Eastern Utah for over 50 years. The company specializes in sales, service, and the installation of residential and commercial garage doors.

In August 1976, John MacElhaney joined the company as a shop employee. He served as an installer, moved into sales and management, and purchased the company from Maguire in June 2002.

In January 2004, David Preuss joined the company as an installer and service technician. He moved into sales and management in 2014. Preuss purchased the company on Jan. 1, 2025 and plans to continue the exceptional service that customers have become accustomed to throughout 2025 and beyond. ■

Windsor America launches extended warranty through Secure Door Shield

In February, Windsor America launched an extended garage door warranty through its new subsidiary company Secure Door Shield. The first-of-its-kind for the industry warranty program safeguards customers' garage doors, ensuring unparalleled, hassle-free service.



Secure Door Shield's complementary two-year extended warranty is designed to extend the life of garage doors and openers. When customers register their door, they gain access to 24/7 customer support, comprehensive coverage for all major components, and the option to extend their warranty by up to five years. The five-year extension includes priority service and dent protection — a first-of-its-kind feature in the garage door industry. ■

CPSG announces address change in Tempe location

In December, Controlled Products Systems Group (CPSG) announced that their Tempe, Ariz., location has moved from 1115 West Fairmont Drive, Building C to 1919 West Fairmont Drive, Suite 6. ■

Safe-Way Doors announces new digital marketing program

In February, Safe-Way Garage Doors announced that it is now offering an innovative digital marketing program designed exclusively for their dealer network. The cutting-edge service aims to empower dealers by expanding their reach to homeowners in their markets through targeted Google and social media advertising, email campaigns, website optimization, and consultative assistance in getting Google's LSA endorsement.

Dealers can choose from three service options tailored to their needs and budget. Each level offers a fully "turnkey" experience. Simply enroll and Safe-Way Doors' advanced digital services consultants will handle the rest. Plus, performance metrics will be provided to track ROI, ensuring transparency and measurable success. ■



Guardian enhances beam Home App

In November, Guardian Access & Door Hardware announced that the beam Home App has been updated with new features. New enhancements include full support for the Spanish language, making it easier for Spanish-speaking users to navigate and interact with the app. The update ensures a seamless experience for users who prefer Spanish as their primary interface language.

New notifications have also been added to the app interface, providing users with enhanced monitoring capabilities for their doors. These updates ensure users stay informed about door activity.

Version 4.1.2 of the beam Home App is now available wherever you purchase your apps. ■



Workiz launches "Genius Answering" AI service

In December, Workiz launched Genius Answering for after-hours field service operations. The AI answering service is built directly into your Field Service



Management platform, and the AI dispatcher Jessica can handle calls and book jobs 24/7.

Offered within the communication suite, Genius Answering offers continuous availability, industry-specific expertise, personalized customer

engagement, and comprehensive office support.

The new AI service also helps prevent costly rescheduling by ensuring techs are dispatched efficiently and that customers are available. Its ability to manage multiple tasks simultaneously and to drive additional revenue through upselling makes it an asset for field service teams. ■

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