



Raynor hires regional sales manager for the Southwest region

In August, Raynor Garage Doors welcomed John Torgeson as the regional sales manager in the Southwest region, which includes Ariz., Calif., Nev., and Southwest Utah. Torgeson has two decades of experience in building trades. His most recent position as vice president of sales and marketing at Quality Windows and Doors Pro uniquely positions him to understand and address the needs of installing dealers.

Torgeson will focus on driving success in local markets by ensuring our dealers have the right product mix and receive personalized support. His background along with his strong alignment with Raynor's core values make Torgeson an outstanding addition to the Raynor family. ■



Raynor announces Cole Reeder as new corporate controller

In January, Raynor Garage Doors welcomed Cole Reeder as their new corporate controller. Reeder will oversee consolidated financial reporting, compliance, and financial planning while collaborating with Raynor Worldwide subsidiaries to support strategic goals.

Prior to joining Raynor, Reeder worked at The IFH Group as chief financial officer. He was responsible for overseeing the financial operations of the company, guiding its financial strategy, planning, and maintaining its fiscal stability. Reeder received his bachelor's degree in accounting from Drake University.

Reeder brings a wealth of knowledge and expertise. His professional background and principles align seamlessly with Raynor's core values and purpose-driven approach. ■



CPSG promotes Andy Martin to president

In January, Controlled Products Systems Group (CPSG) promoted Andy Martin to president. Martin joined CPSG in October 2015 and has served as chief financial officer since November 2020. Since then, he has been instrumental in driving the company's rapid expansion nationwide.

With a robust background in finance and accounting, Martin has streamlined operations, enhanced customer-focused initiatives, and established a strong foundation for sustained success. Prior to CPSG, he served as director at McGladrey (now RSM), where he gained expertise in auditing and commercial finance.

Martin holds a bachelor's degree in business administration in Finance and Marketing and a Master of Accountancy degree from the University of Iowa. He is also a licensed CPA in Colorado. ■

Hörmann welcomes export sales manager for Latin America

In January, Hörmann North America welcomed Edward Cam as their export sales manager for Latin America. With 20 years of experience in sales and business development, Cam has a proven track record of successfully developing and executing sales strategies tailored to the dynamic Latin American (LATAM) market.

Previously, Cam served as the export sales manager for LATAM at FAAC Technologies, where he established commercial operations in Mexico while managing sales for the FAAC, Genius, Magnetic, and Centurion brands at Latin America's Access Automation and Access Control business units. He also worked at the Chamberlain Group and served as marketing and business development manager in Mexico City.

Cam holds a master's degree in Global Business Management with a concentration on Latin America from Thunderbird School of Global Management and a degree in Electronics Engineering from the Instituto Tecnológico de Nogales. ■



SteelBlue names new general manager of operations



In December, SteelBlue Building Components promoted Matt Smith to general manager of operations at its Kentucky manufacturing facility.

Smith, who previously served as production supervisor, will oversee manufacturing operations for the company's storage doors and hallway components. The facility plans to add new automation equipment in 2025 to expand its manufacturing capabilities, including in-house production of door guides. ■

SteelBlue appoints marketing director

In January, SteelBlue Building Components named Jared Gabaldon as marketing director to strengthen the company's dealer support and market presence. The appointment supports SteelBlue's commitment to expanding dealer resources and industry education initiatives. ■



Raynor hires regional sales manager for the Heartland region

In November, Raynor Garage Doors hired Scott Hartman for the regional sales manager position based in the Heartland region, which includes Ill., Wis., and upper Mich. Hartman brings a wealth of industry knowledge and experience in building strong relationships with



installing dealers.

In his new role, Hartman will focus on fostering growth in the Heartland Region by ensuring Raynor's dealers have access to the right product mix and personalized support to meet their business

needs. His understanding of the garage door industry and most recent position as senior national account manager at LiftMaster will be instrumental in driving success in local markets and make him an outstanding addition to the Raynor family. ■

Raynor welcomes director of manufacturing engineering

In August, Raynor Garage Doors welcomed Brian Gile to the position of director of manufacturing engineering. Gile will be responsible for developing, coordinating, and implementing the strategic and tactical plan for the manufacturing engineering arm of the company.

Gile began his career in automation project engineering before joining Raynor in 1994 as a manufacturing engineer. He advanced through roles such as controls and manufacturing engineering supervisor and contributed significantly to Raynor's ERP Implementation Team until departing in 2006.

Gile then joined Caterpillar, where he held various positions focused on product performance testing and equipment improvements. With his extensive experience in engineering and process improvement, Gile brings valuable expertise to Raynor. ■

