

FROM THE PAGES OF HISTORY

HySecurity



The HRG 222, the first gate operator invented by Bob Harris, ca. 1977.



The HVG 420, the second gate operator invented by Harris, ca. 1979.



Early model of the HSG 120, ca. 1980.

Milestones

- 1965-70 ▶ Seattle Pacific Controls, owned by Bob Harris, invents hydraulic gate operator models HydraSwing and HydraLift. The company's annual revenues are less than \$250,000.
- 1974 ▶ Harris invents the hydraulic StrongArm hydraulic barrier arm operator.
- 1978 ▶ Harris invents the HSG 120, a precursor to the SlideDriver hydraulic gate operator. The product offers low maintenance, long life, and reliability.
- 1979 ▶ 23-year-old Brian DeNault leaves his father's small movie theater business to join Seattle Pacific Controls as an electrical engineer, building control panels and performing some installation and field repair work.
- 1980 ▶ Fred Witters, owner of a Seattle commercial door company, buys the assets of Seattle Pacific Controls. He names the new company HySecurity Gate Operators, with a vision to build a national manufacturing company. Witters drives sales and marketing; DeNault manages all product development, operations, and purchasing.
- 1980-98 ▶ Witters successfully markets SlideDriver to become "the gold standard" for industrial slide gate operators. SlideDriver is specified at hundreds of municipal and international airports and is installed at industrial, commercial, and government facilities, including military sites and embassies worldwide.
- 1998 ▶ Brian DeNault purchases HySecurity Gate from Fred Witters.
- 1996 ▶ DeNault is elected to chair DASMA's Operator & Electronics Division. Over the next five years, the division prompts a major extension of UL 325 for gate operators. (Most of these provisions continue today.)
- 2001 ▶ UL 325 forces all operator manufacturers to develop better solid-state controls, and HySecurity introduces the Smart Touch controller, the first programmable controller in the market.
- 2005 ▶ HySecurity expands by moving from Seattle to the suburb of Kent (Wash.), extending production capacity and plant efficiency.
- 2009-10 ▶ HySecurity launches SwingSmart DC with the Smart DC controller, introducing its first variable-speed DC commercial gate operators.
- 2011 ▶ The company enters the crash market, launching the StrongArm M30 anti-terrorist barrier arm with integrated hydraulic controls and a small foundation.



An early HySecurity location in Seattle, ca. 1990s.

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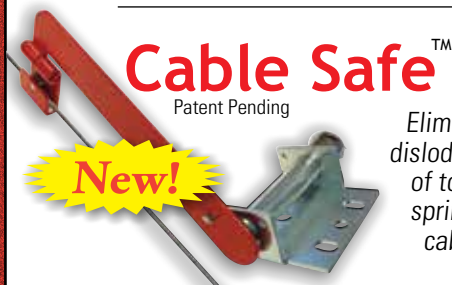
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- 2012 The crash line expands with the StrongArm M50 anti-terrorist barrier arm.
- 2013 HySecurity introduces the StrongArmPark, a “commercial” DC barrier arm with extensive revenue-control parking support.
- 2014 The company launches two hydraulic swing gate operators that can move a gate leaf up to 15,000 lbs. and 40', ideal for sites with high winds.
- 2015 The WedgeSmart DC commercial wedge barrier is introduced and is soon adopted by rental car, valet, and car dealerships for protection against vehicle theft.
The company adds the HydraSupply XL wedge retrofit hydraulic power unit and the HydraWedge SM50 to its anti-terrorist line. The SM50 later wins the SIA Product of the Year.
- 2016 DeNault sells his stock in HySecurity to Nice, the world's second-largest international gate operator and home automation company with offices in 30 countries. This integration expands HySecurity into residential gate operators.
- 2018 HySecurity introduces the heavy-duty SlideSmart HD, a DC electromechanical operator in an industrial metal enclosure for gates up to 3,000 lbs. and 50'.
The Nice USA residential operator business moves from San Antonio to Kent, Wash.
HySecurity moves to a new larger headquarters in Kent, significantly increasing production capacity and room for future expansion.



HySecurity's new headquarters, Kent, Wash., 2018.

