

FROM THE PAGES OF HISTORY

EMX



EMX ad, spring 2000.



Joe Rozgonyi



EMX staff circa 2003.



The UVX 300 luminescence sensor, 2004.



CEO Joe Williams, 2018.

Milestones

- 1987 Joe Rozgonyi applies his previous experience with sensors and his engineering background and establishes EMX Industries in Shaker Heights, Ohio. The company focuses on the design and production of sensors and accessories for gate, overhead door, and parking barrier operators.
- The company introduces the SMD-11, the first vehicle detector featuring adjustable sensitivity.
- 1989 EMX launches the first through-beam photo-eye, model IRB-4X. The photo-eye becomes popular for use in car wash stations throughout the United States and Canada.
- 1992 The company becomes an active participant in the industry committee on UL 325 safety standards.
- 1997 EMX relocates to a 6,200-sq.-ft. facility at 15437 Neo Parkway in Cleveland, Ohio, and begins contract manufacturing.
- 1999 The IRB-325 through-beam photo-eye is introduced. It is the first stand-alone UL 325-compliant device on the market.
- 2000 EMX expands into the industrial automation market with the development of a luminescence sensor.
- 2003 EMX grows again and moves to a 25,000-sq.-ft. location at 4564 Johnston Parkway in Cleveland, Ohio.
- 2004 The UVX-300 luminescence sensor wins best of show at the Sensors Expo in Detroit, Mich.
- 2005 EMX decides to leave contract manufacturing and concentrate on expanding its own product lines.
- The factory automation line triples in size, adding sensors for color, opacity, and contrast.
- 2006 The company achieves ISO 9001 certification.
- 2009 EMX extends its vehicle detection offerings to include a multi-voltage unit, the MVP D-TEK.
- 2011 The company displays its industrial sensors at the China International Industry Fair (CIIF 2011) in Shanghai, China, marking its entrance into the Asian market.
- 2015 EMX attends the R+T show in Stuttgart, Germany, and debuts the CarSense 303 single-cut vehicle detector.
- 2017 The WEL-200 is released to meet the demand for wireless entrapment protection. The edge link provides a wire-free interface between sensing edges and the operator.
- 2018 Rozgonyi announces his retirement at age 67. Watervale Equity Partners, a Cleveland-based private equity firm, and its affiliates acquire the stock of EMX. Joe Williams, one of the investors, becomes the new CEO.
- 2019 Today, EMX markets its access control and industrial sensors through its distributor network worldwide.