



Hörmann acquires 75 percent of Alutech

At the end of February, the Hörmann Group completed the acquisition of 75 percent of the shares in the Alutech Group, based in Minsk, Belarus. Since 1996, Alutech has been a major producer of door and shutter systems and aluminum doors and facades, primarily in Eastern Europe but also partly in Western Europe.

With this purchase, Hörmann is strengthening its position in the Eastern European market, according to Martin J. Hörmann, part owner. Alexej Zhukov, Alutech's founder and managing director, will retain the remaining 25 percent and will continue to run the company. The Alutech brand will be retained.

Alutech has five production factories: three in Belarus, one in Russia, and one in the Ukraine. Its products are sold primarily in Europe, but also in North America and Asia. ■

Chamberlain acquires dock leveler firm

In November, Chamberlain announced its acquisition of Systems, Inc. (SI), one of North America's leading dock leveler manufacturers. SI has three dock leveler brands: Poweramp, DLM, and McGuire. McGuire was formerly a division of Overhead Door.

"Online retailers are driving growth in the warehouse space, and that growth has increased the demand for integrated and efficient access solutions," said JoAnna Sohovich, Chamberlain CEO.

Noting SI's strength in manufacturing, customer service, and its dealer network, she added that the acquisition allows Chamberlain to offer automated solutions on connected platforms. SI will continue to operate with Mike Pilgrim continuing as president. ■



Arrow Tru-Line relocates Canadian operations



In February, Arrow Tru-Line announced the restructuring of its Canadian operations this year, moving from Brantford to a larger, more modern facility in Concord, a suburb of Toronto. With this effort, the company seeks to streamline the delivery process and improve operations.

The move will not cause any interruption in service for Arrow Tru-Line customers. When the transition is complete, the Brantford location will be closed. The new distribution center is at 115 Drumlin Circle in Concord. ■

Rytec acquires 130,000-sq.-ft. facility

In January, Rytec announced that it had recently acquired commercial property in Hartford, Wis., for a major product expansion. Rytec, headquartered in nearby Jackson, plans to relocate a portion of its existing manufacturing and assembly operations to its new 130,000-sq.-ft. facility.

The company also plans to invest additional resources to further increase manufacturing operations in the facility. With this acquisition, Rytec will own more than 250,000 sq. ft. of manufacturing and assembly space in southeast Wisconsin. ■





Clopay awarded Best of Houzz 2018

In January, Clopay announced it had won “Best of Design 2018” on Houzz, a digital platform for home remodeling and design.

The “Best of Houzz” is awarded annually in three categories: Design, Customer Service, and Photography. Design award-winners’ work is the most popular among the more than 40 million monthly users on Houzz. This is third year Clopay has earned “Best of Houzz” recognition in the design category.

“Houzz is one of the top online resources used by homeowners, architects, and building professionals to gather design and remodeling ideas, source products, and find local pros to install them,” said Pat Lohse, Clopay’s vice president of marketing. “Clopay images have been saved to over 50,000 ideabooks on the site.” ■



National Door celebrates 50 years

In 2018, National Door Industries will be celebrating its 50th anniversary as the largest provider of window frames and decorative inserts to the garage door industry.

In 1968, Bob Barnard established National Door (originally named JoBa, Inc.) as an importer and distributor of glass in Fort Worth, Texas. Today, the company remains a privately owned business. Mike and Britt Barnard, sons of Bob Barnard, purchased the company in 2012.

Mike and Britt Barnard said that maintaining and growing a second-generation business is challenging. “It demands the vision, ability, and commitment to stay ahead of emerging technologies, industry advancements, and customer needs,” they said. ■



Wayne Dalton garage doors featured in “Garage Rehab”

In October, Wayne Dalton commercial doors were featured on Discovery Channel’s new series “Garage Rehab.” One Wayne Dalton Model 451 full-view aluminum door and four Model 2411 sectional steel garage doors helped transform Abel Racing in Midwest City, Okla.

The commercial garage doors were installed by DoorTec, a Wayne Dalton dealer. ■

Overhead Door glass door wins product of the year award

In the December issue of Architectural Record, Overhead Door’s new Envy garage door, the company’s first seamless glass exterior door, was honored as an Architectural Record 2017 Product of the Year winner in the Openings category.

The selection, made from hundreds of entries, was determined by a panel of six judges from the nation’s leading architectural firms. Envy received the highest total score and earned Best in Category for its innovation, usefulness, and aesthetics.

Envy is available for commercial (Model 522) and residential (Model 956) applications, and all doors are unique and built to order. Envy is available in five glass finishes that convey an ultra-modern look for a home or business. ■



Service Spring adds service center in Chicago

In February, Service Spring opened a new service center in Bloomingdale, Ill., a suburb of Chicago. The service center has in-stock

springs, operators, accessories, and replacement parts for local pick-ups.

Jeremy Evener, Service Spring's territory sales manager, is managing daily operations

of the center. Evener has been with the company for four years, serving as an inside sales representative before taking over the Midwest territory. He also serves on the board of the Central States Door Dealer Association (CSDDA).

The center is located at 260 Madsen Dr. #100 in Bloomingdale. ■



Delden announces winner of ugly sweater garage door contest

In December, Delden Mfg. held its third annual Ugly Sweater Garage Door Contest. Contestants were asked to submit a photo of their ugly creations to Delden's Facebook page in early December.

The 2017 winner, Corinne Mullins Bakker of Overland Park, Kan., received a LiftMaster 8550W Elite Series opener. She got the most votes for her "Family of sweaters waiting for winter" entry. ■



Overhead Door featured on "This Old House"

An Overhead Door was featured on a 139-year-old home showcased on PBS' Emmy award-winning "This Old House."

Overhead Door Company of Boston installed Courtyard Collection Model 166 on a new garage addition on the second-generation family home in Newton, Mass. ■



Kevin O'Connor (host, center) and Brett Malone (left) and Russell Madden Jr. of Overhead Door.



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Clopay extends makeover contest

Clopay is extending its imagineNation Makeover Contest through 2018. Homeowners who have replaced a garage door or entry door can submit before and after photos for a chance to win \$1,000. One winner is chosen each month. The installing Clopay dealer also wins \$250 if their customer's home is selected.

Clopay launched the contest in June of 2016. The contest was scheduled to end in December, but Clopay decided to continue it through December 31, 2018, because of the growing number of entries and positive feedback from customers. Entries are featured at www.clopaydoor.com/imagination-garage-door-photos. ■



Service Spring employee and family receive award

In December, the McAlear Group, parent company of Service Spring Corp, held its second annual holiday party for its employees. The Mike and Gloria McAlear Service Award was presented to employee Josh Brenner (maintenance department) and his family.

Brenner and his family were selected because of their participation in company-led volunteer events and their commitment to giving back to the local community. ■

Luttrell to appear at National Door booth

Marcus Luttrell, a Navy Seal of "Lone Survivor" fame, will appear at the National Door booth at IDAExpo in Las Vegas, in support of the Boot & Reboot Campaigns (www.bootcampaign.org).

These nonprofit campaigns, started by five Texas women, raise funds to support service members, veterans, and their families from every generation. ■



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Entrematic adds online quoting system

In February, Entrematic introduced Compass as part of its online dealer e-tools. Compass is a new online quote and order solution specifically for commercial products.

Compass provides a step-by-step quote and ordering process with dynamic pricing that automatically adjusts as options or quantities are selected. Dealers also have instant access to drawings, literature, and architectural and warranty files within each quote, recent projects and quotes, and job-specific drawings for most doors.

Dealers should contact a local Door Center or sales manager to sign up for a Compass training session. ■

Re-Source upgrades its website

In February, Re-Source announced that it had upgraded its website with new features and services for dealers.

The upgrade includes the 2018 Re-Source product catalog, which features a linked table of contents and a detailed index with links to specific pages. Images in the catalog link back to the website for easy ordering.

The website has enhanced ordering features and includes easy links to literature, sale items, trade associations, and more. For full access to the online catalog and website, customers need a Pros Only Login. To request one, go to www.re-sourceind.com/request_password.php. ■



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