# NewsLines The Latest News In Our Industry

companies

# **CornellCookson celebrates \$14 million expansion**

In December, CornellCookson, a division of Clopay Corporation, announced a \$14 million expansion at its Mountain Top, Pa., facility. The project increases production capacity by 60%, expanding manufacturing space from 10 bays and 161,000 sq. ft. to 16 bays and 253,000 sq. ft.

CornellCookson representatives held a ribbon-cutting ceremony on Nov. 11. Hundreds of employees and local officials and members of the local media were in attendance.



# Nice announces rebranding, relocation, and new managing director

In January, Nice announced that Micanan Systems, acquired by the company in early 2019, has transitioned to Nice Canada.

Nice relocated the Screen Division of Nice North

America to Nice Canada, which will now be referred to as the Door & Screen Division of Nice North America. Operations will





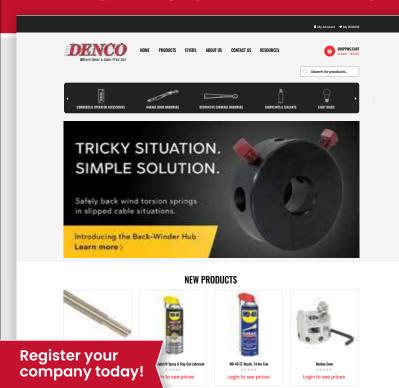
continue to be based in Montreal, Ouebec.

The Door & Screen Division will be under new leadership. Gregory Premel has been appointed its new managing director. Premel joins the team after serving as the general manager for Nice Gulf in Dubai, United Arab Emirates.

Nice will be exhibiting door and gate operators at booth 2209, alongside HySecurity, at IDAExpo/ Fencetech 2020 in Salt Lake City, Utah.

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# **Amarr showcased on "First to the Future** TV" series

In December, Entrematic announced its Amarr HR3300 garage door was featured in the "First to the Future TV" series hosted by Dani Reeves. The show highlights what's next in the building industry.

The HR3300 door selected featured a modern flush panel design, sandtone color, clear impact glass, and Prairie inserts. Entrematic also supplied an Amarr 860 door opener for the home located in Palm Coast, Fla.

#### 2020 marks Arrow Tru-Line 50th anniversary year

In December, Arrow Tru-Line announced that it will be celebrating its 50th anniversary in 2020. The company has grown from a single small facility to a global company with multiple facilities, including its Archbold, Ohio, headquarters, a manufacturing facility in Bryan, Ohio, and multiple distribution centers throughout the United States and Canada.

"We are proud of our growth and attribute that to a strong commitment to quality," said John McLaughlin, vice president, sales and marketing. "Many of our employees have been with us for more than 20 years, which speaks to the commitment Arrow Tru-Line has to every member of its team."



# Renner donates doors for St. Jude Dream Home

In December, Renner Garage Door of St. Louis provided the garage doors and openers for the 2019 St. Jude Dream Home in St. Charles, Mo. The house was built by Payne Family Homes, and this is the sixth year the builder and Renner have collaborated and donated labor and materials.

All proceeds from the sale of the Dream Home are donated to St Jude Children's Research Hospital for its mission to save lives and find cures for childhood cancer.



#### **Service Spring** announces new service center

In October, Service Spring opened a new Dallas service center located at 4450 W. Walnut Hill Lane, Suite 120. The new location will provide in-stock springs, operators, accessories, and replacement parts available for same-day pickup. Hours of operation are Mon. through Fri., 7:30 a.m.-4:30 p.m. CT.

SSC recently hired Craig Smith to be the Dallas service center manager. Smith has over 32 years of garage door industry experience and will manage the daily operations at the new location.

#### **Extreme Makeover** returns and features **Overhead Door**

In January, Overhead Door announced its garage doors will be featured throughout the season of HGTV's "Extreme Makeover: Home Edition." The series focuses on local heroes who give back to their communities despite personal challenges, and it will return in 2020 after a seven-year hiatus.

Overhead Door companies in California, located in Fresno, Antelope Valley, and the Los Angeles Basin, will provide installations during the season. The show will premiere on Sunday, Feb. 16, at 9 p.m. EST. ■





# **Re-Source expands product line**

In December, Re-Source Industries announced that it added select Klein hand tools to its product line. Resource now offers Klein screw and nut drivers, Torx Sets, drill bits, pliers, cutters, hammers, and more. These Klein tools are in stock and available for immediate shipment.

# **Extreme Makeover showcases Wayne Dalton doors**

In December, Wayne Dalton announced its garage doors will be featured in HGTV's "Extreme Makeover: Home Edition" hosted by Jesse Tyler Ferguson.

Dealers in Utah and California will provide installations during the season. The show will premiere on Sunday, Feb. 16, at 9 p.m. EST.

# Four CornellCookson products awarded by industry

In December, CornellCookson announced its EntryDefender door, StormDefender door, and Smokeshield Elevator were awarded with four industry awards at the 2019 ASTORS Homeland Security Awards.

The EntryDefender was named Best Critical Infrastructure Protection Solution by American Security Today. The StormDefender took home Best Access Control & Authentication Solution honors, and it was also named one of Building Design + Construction's Top 101 Products of 2019.

The Smokeshield Elevator was named one of Architectural Record's Best Building Systems & Components Products of 2019. The smoke-containment system was selected by an independent jury of designers and architects.

#### **Delden ranks Top 50 women-owned** businesses

In November, the Kansas City Business Journal ranked Delden Garage Doors as #19 in the Top 50 women-owned businesses in Kansas City, Mo. This is one of the company's many notable achievements since it was founded in 1964.

Delden president Denise Dahms said, "I want to congratulate my team and thank all of our valued customers who have shown their trust in Delden for nearly six decades now."

# Haas doors featured at Kansas entertainment complex

In November, Haas announced its Commercial Aluminum 320 doors were selected at the new Chicken N Pickle location in Wichita, Kan. The unique indoor/outdoor entertainment complex includes sprawling pickleball courts, various yard games, a restaurant, and sports bar.

The Haas doors were ideal for the open-air concept of the restaurant. The heavy-duty rust- and corrosion-resistant aluminum Cool Black doors feature an all-window design with tinted light

The doors were installed by Overhead Door Group in Wichita.



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#### **Renner expands** 10% discount

In December, Renner Garage Door announced that its military and senior discount now includes first responders. The discount offers 10% off steel doors, door service, and repairs.

The updated discount offer is valid at all Renner locations and applies to all past and present U.S. military, police officers, firefighters, paramedics, emergency medical technicians (EMT), and emergency medical services (EMS) personnel. The senior discount applies to anyone 65 years and older. ■



# **Vikings facility features Schweiss glass doors**

In January, Schweiss Doors announced its bifold glass liftstrap doors were selected for the weight room of the new Twin Cities Orthopedics Performance Center headquarters that also serves as a 277,000-sq.-ft. practice facility for Minnesota Vikings and quarterback Kirk Cousins.

The weight room spans over 6,100 sq. ft. and features two walls of floor-to-ceiling windows. The two Schweiss doors are custom built to 20'1" x 13'8", providing an opening height of 11'2". They operate from top-drive motors and have electric photo-eye sensors, manual latch systems, and an emergency backup system in case of a power outage.

Vikings trainers liked the door design and function because they provided an indoor-outdoor feel and allowed players to move in and out of the weight room quickly.

#### Haas doors "rock" the Rock & Roll **Hall of Fame**

In November, Haas announced that five of its garage doors were featured in a new exhibit at the Rock & Roll Hall of Fame museum in Cleveland, Ohio. The Garage exhibit allows visitors choose an instrument and make their own music.

Haas Commercial Aluminum CA 110 doors, featuring black anodized frames with black powder-coated hardware, were selected to simulate a garage-type setting for the exhibit area. Narrow stiles and rails were chosen to showcase as much glass as possible and to allow visitors to clearly see guests performing in the space.

The company announced it took three days to complete the setup for this project, and it was the first time in 30 years that they had to carry the doors up escalators.





#### **Clopay featured on HGTV historic** firehouse renovation

In November, a Clopay Reserve Collection Extira door was selected for a 1980s fire station renovation on HGTV's "Kitchen Cousins." Show co-host Anthony Carrino is documenting the project in a 12-part web series called "The Build.TV."

Carrino selected the carriage house faux wood door, featuring crossbucks and seeded glass windows, to match the building style. Carrino visited Clopay in Russia, Ohio, for a tour and a sneak peek of the door being built for the project.

All of the exterior products and colors selected for the renovation had to be reviewed by the local Historic Preservation board.

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# **Judge rules in favor of Nortek**

In December, Nortek Security and Control announced that the U.S. International Trade Commission issued a notice finding that there was no violation of Section 337 of the Tariff Act of 1930 in connection with the patent infringement action brought against Nortek by The Chamberlain Group.

The administrative law judge said that none of Nortek's currently sold products infringe upon any of Chamberlain's patents and that one of the asserted patents is invalid. The judge ordered Chamberlain to pay attorney fees and costs to compensate Nortek for Chamberlain's sanctionable conduct during discovery, according to Dan Schatz, Nortek senior vice president and general counsel.

# **Haas Door exhibiting at IDA Expo**

In January, Haas announced it will introduce several new products at IDAExpo in March. The company will be located at booth 3423 and will showcase its commercial Insulated Aluminum 5000 Series featuring 24-gauge corrosion-resistant aluminum sections with new wind-load and impact options.

The commercial 5000 is available in three thicknesses: 3", 2", and 1 <sup>3</sup>/<sub>4</sub>". The line offers Trinar paint with a 35-year finish warranty.

Haas will also showcase its new impact glazing options: clear, dark gray, bronze, and pebble. All new options are available for the CA 320i, the RA 360, and American Tradition series.



# Clopay exhibits at IBS show

Clopay exhibited Jan. 20-23 at the International Builders' Show (IBS) in Las Vegas. The company showcased a combination of residential garage doors and complementing fiberglass entry doors.

New products included the Canyon Ridge Collection Limited Edition Series faux wood louver-style garage door and Clopay's new Avante Collection glass door, which features a new aluminum frame design and other enhancements.

#### **Overhead Door** featured on "hot" **HGTV** show

In November, Overhead Door garage doors were featured on HGTV's new show, "Hot Properties: San Diego." The show centers around homeowners tyring to sell properties by using promotional tricks and home renovations.

Overhead Door Company of the Desert has worked previously with the network on "Desert Flippers" and provided the installation for this show. The series premiered Nov. 3, 2019.

# **Nonprofit selects Wayne Dalton doors** for storage project

In September, Wayne Dalton announced that its doors were selected for the Peak 7 Adventures project in Spokane, Wash. The nonprofit serves under-resourced youth through experiences in the outdoors.

Local dealer NationServe selected two 16' x 12' Classic



Steel Model 8300 doors featuring two layers of steel surrounding a thick layer of foamed-inplace polyurethane insulation and heavy-gauge steel. Peak 7's doors feature the Colonial panel finish in white.

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internet/technology

#### **Garaga redesigns Style and Design web pages**



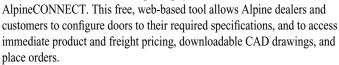
In November. Garaga announced it redesigned its Style and Design webpages. Enhancements include filters designed to allow for auicker and more targeted searches and collapsible

menus with user-friendly categories.

Other improvements, such as clickable color chip images and additional photos, have also been implemented.

# Alpine introduces online dealer pricing system

In January, Alpine Overhead Doors introduced a new online dealer pricing system,



It also allows users to quickly find the specific Alpine commercial roll-up doors, shutters, and grilles they are interested in. Launched in conjunction with Alpine's new corporate website, the site is also compatible with the portal and new product catalog structure.

#### Garaga adds new scanning system

In November, Garaga announced that its new GaragaNet scanning system is available. This new tool allows dealers' employees to scan barcodes and makes receiving merchandise faster and easier. Users can also use the tool to access a complete list of received material. The loading audit feature alerts users if they unload the wrong product or forget a product.

Accessible from smartphones and tablet computers, the scanner feature is fully integrated into GaragaNet and requires no app to download.



# **Overhead Door integrates voice control**

In July, Overhead Door announced that its OHD Anywhere garage door openers are now compatible with popular home platforms like Google Assistant and Amazon Alexa. The new feature enables users to control their garage doors using a variety of voice commands.

The OHD Anywhere app allows users to schedule door operation at certain times of the day, provides the option to open or close the door remotely, and alerts if someone is attempting to operate the garage.

