

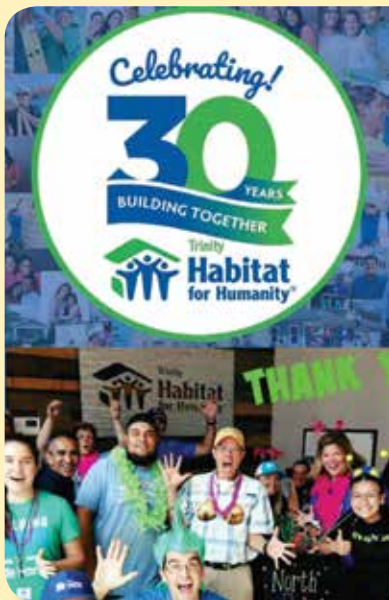


## Haas Door wins Golden Hammer Award

In September, Haas Door announced that its SelectView was one of 30 products recognized by HBS Dealer magazine with a 2019 Golden Hammer Award. The award acknowledges product innovation, value, and shelf appeal.

SelectView allows customers to be a part of the design process, allowing them to view a variety of window configurations and glass options including decorative, specialty glass, and insulated and non-insulated glass inserts.

President Jeff Nofziger of Haas Door said, “Considering less than three dozen new products from across all industries and manufacturers are selected, we’re extremely proud of this 2019 Golden Hammer Award.” ■



## Re-Source raises \$10,000 for Habitat for Humanity

In October, Re-Source Industries reached \$10,000 in donations for its Habitat for Humanity fundraiser. This amount exceeded 50% of the company’s goal for the 2019-2020 campaign.

The humanitarian campaign is part of the “Re-Source Cares” initiative. Money raised will go toward purchasing homebuilding supplies for a local family.

To be considered for the program, homeowners must be employed full time, have a need for housing, and contribute 500 hours or more toward building homes in the community in which they will live, among other qualifications. In exchange, they will receive a no-interest mortgage loan and a home constructed by mostly volunteers.

The next Re-Source giving drive is the first week of December. ■

## Action Industries adds EMX products

In October, Action Industries  announced that the company now sells EMX Industries products. Action Industries also launched a new section on their website devoted to the EMX access control product line. A comprehensive brochure with EMX product specifications and pricing is also available. ■

## Guardian relocates company headquarters

In October, Guardian Access & Door Hardware announced the opening of its new North American headquarters in Richardson, Texas.

The facility was relocated from its El Segundo, Calif., location to provide space for the company’s growing customer service, technical service, administration, and accounting teams. The new location will also house Guardian’s training and parts centers. ■



## Entrematic receives A,A Partners of Choice Award again

In July, Entrematic announced that David Weekley Homes, the nation’s largest privately held home builder, had named

Entrematic Sectional Doors Americas (SDA) an “A,A Partners of Choice Award for Quality and Service” winner for the second year in a row.

Entrematic was one of 16 companies to receive the A,A Partners of Choice award for both quality and service from a total of 200 suppliers evaluated. Each winner was evaluated through David Weekley Homes’ National Trading Partner Survey, part of an interactive feedback platform designed to examine excellence and identify world class performance. ■

## Clopay changes company name

In August, Clopay Building Products announced that it has changed its name to Clopay Corporation. Clopay Corporation will continue to market and distribute its products under the brand names Clopay, including CornellCookson, Holmes Garage Door Company, and IDEAL Door, as well as Clopay residential entry door systems.

The name change does not affect operations or ownership of the company and is effective immediately. ■



America's Favorite Garage Doors®

## Couple combines companies' SuperTech Day events

On June 28, Renner Garage Door held its SuperTech Day celebration in conjunction with Tom's Air Conditioning, marking possibly the first time that two companies of two different industries have collaborated for this event.

The combined SuperTech celebration was held at Renner's central Missouri office and was organized by husband and wife duo Ashlee Koth (Renner office manager) and Tony Koth (Tom's Air Conditioning owner). The event included a red carpet entrance, superhero costumes, locally catered food, a photo booth, taco bar, and games. ■



## Wayne Dalton doors on "Rock the Block" HGTV show

In October, Wayne Dalton doors were featured on HGTV's new show, "Rock the Block." The show follows four female network hosts competing for the best makeover with a budget of \$175,000 and four weeks to complete their projects. The competition is judged by Drew Scott of the network's "Property Brothers."

Host Jasmine Roth selected Wayne Dalton doors for her design, which were then installed by All County Garage Doors of Huntington Beach, Calif. The company had previous experience working with Roth on HGTV's "Hidden Potential." ■



## Architizer A+Awards recognizes Wayne Dalton's doors

In August, Wayne Dalton announced the company was selected as a finalist in the Architizer A+Awards program for its Luminous all-glass, frameless garage doors in the "Openings" category. This is the second consecutive year that Wayne Dalton has earned recognition from the program for one of its products.

The Architizer A+Awards is the largest awards program in the world dedicated to honoring the year's best architecture, spaces, and products. Entries from more than 100 categories were judged by a panel of over 500 architects and designers, critics and journalists, real estate developers, manufacturing and tech industry leaders, and notable artists. ■



## IDA approves Apple Group's support services

In July, The Apple Group announced that it was selected by the International Door Association (IDA) as an IDA Approved Program. The Apple Group's business coaching, consulting, new employee recruiting services, and training programs were all approved by IDA.

To be chosen by IDA, companies must provide professional support services to IDA members, including garage door dealers, manufacturers, and suppliers, and must subscribe to a code of conduct consistent with the highest standards of the garage door industry. ■



## Luxury resort expands security with Linear access control

In July, Linear announced its access and security products were featured on a project at The Sanctuary at False Cape luxury resort project in Virginia Beach, Va. The building entry and ID card system were updated to accommodate dozens more entry points and to enable a single guest ID card to work across the entire property.

The system featured two new Linear EN-2M4 telephone entry access control panels with RFID card readers. A new fiber optic backbone was also laid to create a new server-client-based system that connects the access systems for both buildings and eliminates the need for multiple ID cards for each guest. ■



## Riverside boat house features Haas doors

In September, Haas Door announced that its doors were selected for a project at the Maritime Rowing Club on the Norwalk River. The massive two-story warehouse now features five Haas CA-320 doors in the lower level with wind load-rated, heavy-duty frames and three CA-220 upper level doors, all painted gray with full-view window panels.

A rust- and corrosion-free aluminum panel with flood vent was included to prevent water from flowing in the three lower riverfront doors, through the building, and out the flood vents in the two back garage doors. ■

## Schweiss Doors installs designer hydraulic doors

In August, Schweiss Doors announced its doors were featured in a custom country home in Texas. The homeowners selected hydraulic doors with clad exteriors and 24-gauge metal panels for their 3,000-sq.-ft. garage and a basement/party room. A hydraulic pump was placed 45' from the one-piece basement door and 65' from the garage door. Both doors have photo-eyes and remote openers. ■



## Clopay extends imagineNation Makeover Contest

In September, Clopay announced it had extended its imagineNation Makeover Contest through December 31, 2020. Homeowners who have replaced their garages or entry doors can submit before-and-after photos for a chance to win \$1,000. Once an entry is received, it stays in the selection pool for the duration of the contest. Installing dealers of a winning entry automatically receive \$250.

Clopay launched the contest in June 2016, and a winning makeover is selected each month until the contest ends. ■



**BEFORE**



**AFTER**

## Arm-R-Lite highlights colorful door project

In October, Arm-R-Lite announced a collaboration with Northbay Overhead Doors of Petaluma, Calif., on a project showcasing Arm-R-Lite sectional overhead doors with custom glass and finish options. The glass inlays featured dark, limousine-style tints and Panama Rose-colored stiles and framing.

Additional colors used on the stiles and framing were Isle Royale, French Market, Wet Coral, and Green Apple. ■



# NEED HELP WITH THE *BUSINESS* OF YOUR GARAGE DOOR BUSINESS?



The Apple Group is a consulting and training firm in the U.S. focused exclusively on helping garage door dealers.

- **Business Consulting**
- **Profit Management**
- **Online Training**
- **Employee Recruiting at [GarageDoorJobs.com](http://GarageDoorJobs.com)**
- **Succession Planning**
- **40 years of garage door industry experience**

We don't ask you for long-term commitments or retainers. Just call when you need us.

**Your initial 30-minute consultation is FREE.**

## WE'RE YOUR NEW EMPLOYMENT CONNECTION! POST A JOB ... FIND A JOB

**GarageDoorJobs.com** connects door dealers and job seekers to fill installation, sales or management positions. **FREE registration and resumé posting!**



**AppleLLC.net | 239.494.3505**

**THE APPLE GROUP, LLC**

*The Garage Door Industry's Leading Consulting and Training Firm*

**NewsLines** The Latest News In Our Industry

companies

## Clopay featured on 2019 Idea House

Until Dec. 15, 2019, the Southern Living 2019 Idea House will be open, featuring Clopay Canyon Ridge Collection Limited Edition Series doors on the "new old house" in Amelia Island, Fla. The 2019 Idea House combines Southern architectural elements such as stacked porches, stately columns, and large windows.

The architect wanted an old-fashioned wood-look carriage house garage door to fit the home's historic style—that could also meet the demands of Florida's coastal environment. The moisture-resistant composite construction, authentic woodgrain texture, and built-in WindCode reinforcement made Clopay's Canyon Ridge Collection an ideal choice.

A feature article about the project appeared in the August 2019 issue of Southern Living magazine. ■



## Guardian Access opens Southwest distribution center

In August 5, Guardian Access & Door Hardware announced the opening of its distribution facility in Arlington, Texas.

This is the company's fourth distribution center in the United States. Additional locations include the Dallas/Fort Worth area, Southern California, metro Chicago, and southern Florida. These facilities support its network of garage door OEMs and distributors in North America. ■

## Clopay exhibiting at 2020 IBS

Clopay announced it will exhibit at the International Builders' Show (IBS) in Las Vegas, Nev., Jan. 20-23, 2020. The company will showcase a combination of residential garage doors and complementing fiberglass entry doors in booth N519, located in the North Hall of the Las Vegas Convention Center. ■



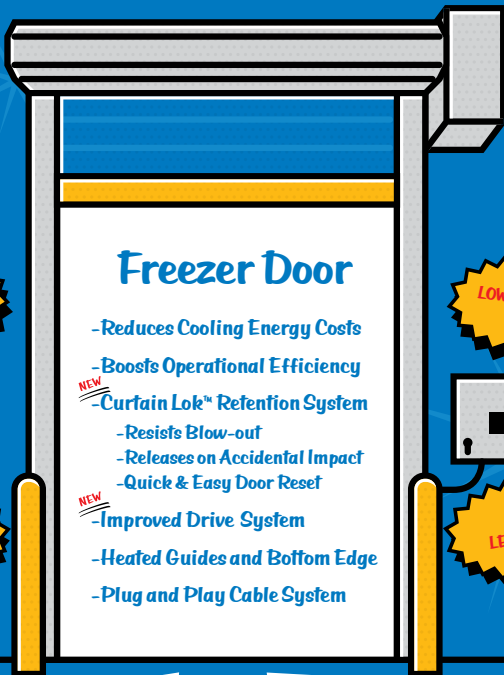
## DoorLink launches revamped website

In October, DoorLink Manufacturing announced the launch of its new website. The new design improves tablet and mobile viewing and offers larger photos with reorganized door features, construction, and navigation options.

The redesigned Find Your Door and Design Shop Tools allow consumers to see what products might work best for them. The new site is faster, easier to navigate, and more secure. ■



## Have a Blast — with — CHILLFAST



**FAST RETURNS ON INVESTMENT**

**LOW LIFE CYCLE COST**

**WARM OR COLD SIDE MOUNTED**

**FAST LEAD TIMES**



**CALL TODAY!**  
1-866-792-9968  
visit [CHILLFAST.com](http://CHILLFAST.com)

## Garaga enhances Design Centre

In October, Garaga implemented improvements to its Design Centre designed to enhance mobile users' experience and increase conversion.

The company determined 50% of its traffic used mobile devices to access its website, a 30% increase over last year. To accommodate these users, the company implemented mobile-friendly updates such as interactive menus, hidden headers and footers, and unique scrolling features.

Add to my Wish List, Apply to my Home, and House Style menu options were also added. ■

