

TNR president retires and appoints successor

In January, TNR Industrial Doors announced that founder and president Cathy Buckingham is retiring. Buckingham has led TNR through phenomenal growth and success since the company was established in 2003.

Executive vice president Marcus von Reden will assume the position of TNR president beginning Feb. 1, 2020. Von Reden has worked closely with Buckingham since June 2019, learning about the operations and working with employees, customers, suppliers, and industry stakeholders.

He holds a master's degree in business administration from Spain's IE Business School and has held several business management positions in various German companies. ■



Buckingham



Von Reden

Robert Smith retires from Haas Door

In December, Haas Door announced that Robert Smith has retired after working for the company for 20 years. Smith most recently served as quality assurance manager for Haas and has served on the DASMA Board of Directors as chairman of the Commercial & Residential Garage Door Division for 13 years.

Jeff Nofziger, president of Haas Door, said, "We thank Bob for his service, and we wish him all the best in enjoying his retirement. He has been a profound positive influence not only at Haas Door but for the industry." ■



Smith

Garage door industry trailblazer dies at 95

Inventor and industry veteran Joseph J. Hoobery died on Dec. 19, 2019. Hoobery's notable career in the garage door industry began when he invented the first dual hookup opener while working at Overhead Park in Kansas City, Mo. This groundbreaking product allowed users to use one garage opener to open two single car doors.

In 1978, Hoobery lost eight of his fingers in a freak accident while manufacturing the opener. The injury forced him to give up manufacturing and go into sales.

Hoobery was a salesman for most of his career and invented many industry products. He also owned three garage door

businesses, including Link Controls, a manufacturing company for residential and commercial door operators that he founded with two other partners.

In 1995, Chamberlain bought Link Door Controls of Ronkonkoma, N.Y., and in 2007, Marantec acquired the Link Controls European division.

After the purchase, Hoobery began working for Overhead Door and Delden. According to former co-worker and co-president of Omaha Door & Window, Tom Murnan, "Joe seemingly knew everyone in the garage door industry and could tell story after story about various factories and employees." ■



Hoobery

TNR founding member retires

In December, TNR Industrial Doors announced that one of its founding members, Wayne Carr, has retired after four decades with the company.

As TNR's international sales manager and rubber door guru,

Carr has been one of the biggest proponents of rubber doors since the company was founded in 2003.

His expertise in the high-performance rubber door system began in 1979, when the rubber door was first invented by Copper Cliff Doors in his hometown of Sudbury, Ontario. Carr was instrumental in the growth and success of TNR Doors throughout his tenure. ■



Carr

Guardian hires new operations manager

In October, Guardian Access & Door Hardware appointed Douglas Conner as product operations manager. He will manage all logistics, inventory, and product operations at Guardian's four U.S. distribution centers and the new parts center in Richardson, Texas.

Conner is a Certified Professional in Supply Management (CPSM) with more than 25 years of experience. Previously, he held positions in purchasing and operations management at several consumer goods product companies in the Dallas/Fort Worth area. Conner will be based at Guardian's new headquarters in Richardson. ■



Conner

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Lane



Hopper

Hörmann hires new regional sales manager

In January, Hörmann High Performance Doors welcomed Luis Lane as its new South Central regional sales manager, responsible for Kansas, Missouri, Oklahoma, and Texas. Lane replaced Whitney Hopper, who was promoted to director of sales for Hörmann's Cold Storage-North America sector. Lane will work closely with Hopper throughout 2020 to ensure a smooth transition.

Lane has 21 years experience in the high performance door industry. Most recently, he worked as a regional manager, developing new distributors in Texas and Mexico and increasing sales revenues by up to 35% annually. ■

Garaga announces three new territory positions

In August, Garaga welcomed Ricky McGhee as Southwest regional sales manager. He brings 20 years of experience in high-end building products and will be dedicated to serving Louisiana, Mississippi, Alabama, Florida, Georgia, and South Carolina.

In December, Garaga appointed Brad Cain as new territory sales manager for Texas, Oklahoma, and Arkansas. Cain joined the Garaga team in May 2019 and has over 20 years of

construction industry experience. Both McGhee and Cain will be responsible for promoting Garaga's Mid-America Series for their dedicated territories.

The company also announced Mark Reddy as New England territory sales representative. Reddy has years of industry experience and will focus on continuing to grow Garaga's market share. ■



McGhee



Cain



Reddy

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