

## Pella selects new CEO and president



In April, Pella Corporation announced Tim Yaggi as its new president and chief executive officer. Yaggi was selected after an extensive nationwide search.

Yaggi's most recent position was chief operating officer, interim president, and CEO at Tempur Sealy, the world's largest bedding provider. While there, he led the turnaround of the Tempur-Pedic brand through product innovation and brand-building activities. He previously served as group president of the North America Builder Group at Masco Corporation, which had seven companies and 15,000 employees. Yaggi also held a number of senior management positions at Whirlpool Corporation.

Yaggi earned an A.B. degree in psychology from Princeton University and an MBA from Michigan State University. ■

## Rasco CEO wins IDA Industry Member Service Award

In April, Rasco Industries CEO Rosy Brown received the International Door Association's Industry Member Service Award, an annual award for excellence in business, contribution to IDA, and exceptional traits of integrity. Brown is the first woman to win the award in the traditionally male-dominated field of door manufacturing.

Rasco Industries was founded by father and son Dick and Rick Brown in 1992 in Mound, Minn. The duo originated the idea of stainless steel mesh screen doors for factories, manufacturing plants, and other industrial facilities.

In 2009, Rick Brown died suddenly. His father also had health issues at the time. Instead of selling the company, Rosy, Rick's widow, took over Rasco herself. Over the past seven years, she has increased sales by advertising, streamlining operations, modernizing the factory, and adding more security door products. ■



## Overhead Door welcomes brand manager

In April, Overhead Door announced Heather Meiner as the company's new brand manager, handling marketing strategy and materials and developing new selling solutions for the company's distributors.

Meiner brings more than 15 years of experience, most recently with Forterra Building Products, where she led brand marketing for her division. Prior to Forterra, she was with American Airlines, managing strategic marketing for the cargo division.

Meiner has a bachelor's degree from Southern Illinois University and a Master of Science degree from Eastern Illinois University. ■



## McAlear honored as IDA Humanitarian of the Year

In April at Expo, Mike McAlear, the owner of Service Spring Corp., was presented the International Door Association's Humanitarian of the Year award. "When you're not focused on yourself, you're focused on the right thing," he said upon receiving the award in Las Vegas.

Early in his career, McAlear began joining social service organizations and community boards. Those groups have included Big Brothers Big Sisters, Lourdes College, ProMedica Physicians Group, Rossford Exempted Village Schools, East Toledo Family Center, YMCA of Greater Toledo, All Saints Catholic Church, ProMedica Bay Park Hospital, Red Cross of Greater Toledo, Cedar Creek Church, and Rotary Club.

At Service Spring, he created a community volunteerism program called Mission at Work. He also created the full-time position of director of corporate social responsibility to foster the internal culture of volunteerism. ■



## OHDParts.com adds general manager

In May, OHDParts.com announced that Ryan Frickanish was named the general manager of the Lewistown, Pa., location, leading all sales and operations efforts for the Eastern Region.

Frickanish, a 19-year veteran of the garage door industry, recently came from Ellwood City Forge, where he was a product specialist for the machined products division. Before that, he was the general manager of the Wayne Dalton Sales Center in Cleveland for 12 years.

Frickanish holds a Bachelor of Science degree in logistic management from Robert Morris University. ■



*Frickanish*

## Fehr adds to sales team

In May, Fehr Bros. announced the addition of Tony Coletti to its sales team in Saugerties, N.Y. He is now developing relationships with Fehr's garage door dealers in the western half of the U.S.

Coletti holds a bachelor's degree in business economics and finance from SUNY in Plattsburgh, N.Y. He has previous experience at Fehr in customer service and in the purchasing department, which included international travel. His background includes experience in freight transportation and logistics. ■



*Coletti*

## Janus adds sales manager

In May, Janus announced the appointment of Bob Burnett as regional sales manager of its central region. He recently held a similar position with DBCI and has more than 19 years in the door industry. He graduated with a bachelor's degree in business administration from Southwest Texas State University. ■

## Service Spring staff complete LiftMaster training

In March, Service Spring announced that three members of its sales team completed training as part of the LiftMaster Training Academy in Tucson, Ariz.

Jeff Hennen completed the LiftMaster Commercial Door Operator Training, Steve Smith completed the hands-on LiftMaster Gate Operator Training course, and Jacob Heath, Smith, and Hennen all attended the LiftMaster Champions of Safety Gate Safety Training. ■

## Joe Dixon retires at 87

In March, Joe Dixon Jr., P.E., a longtime engineering consultant to the garage door and rolling door industry, retired at age 87.



*Dixon*

Dixon started working with our industry's manufacturers in 1984, when Roll-lite Overhead Door of Orlando sought his consulting services for wind-load tests for building code approvals. At the time, he was teaching in the engineering college of the University of Central Florida.

After retiring from the university in 1994, he continued his consulting services to the industry, later serving as a professional member of the DASMA Rolling Door Division. As an engineering consultant, his services have been sought by many of the industry's leading rolling and sectional door manufacturers. He now fully retires, closing his professional career of 67 years.

"I want to thank the members of DASMA for allowing me to participate these past years," he said. "It has been a great experience to see the industry grow and to be recognized through your organization." ■

## Retired Raynor sales executive dies



Lich

Terry Lich, a longtime sales executive at Raynor, died in March at age 72. Known by hundreds of door dealers across the U.S., his passing was memorialized on the IDA Memorial Wall at Expo 2016.

Lich began his career in the garage door business after achieving the rank of captain in the U.S. Army Corps of Engineers. In 1981, he was hired as a territory sales manager for Raynor, covering several states around St. Louis, Mo.

He was promoted to regional manager in 1985, then later to national accounts manager and sales manager, in charge of Raynor's sales staff throughout the country. In 1998, he became director of distributor development at Raynor and later served as business development manager until his retirement in 2012. ■

## Re-Source adds two

In May, Re-Source Industries announced the hiring of Cassidy Bowen as sales/customer service representative covering the Midwest Region, which stretches from Wisconsin and Iowa to Florida. Bowen briefly worked in sales and customer service for a door service company before joining Re-Source Industries.

In addition, Nicole Kinnerk was promoted to accounts receivable supervisor. She has been in sales support with Re-Source Industries since 2015 and is now pursuing a bachelor's degree in accounting. Kinnerk is in charge of new accounts and credit decisions, which affects a large number of companies across the country. ■



Bowen



Kinnerk

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Morino

## Delden veteran retires after four decades

At the end of 2015, Delden Garage Doors said goodbye to longtime employee Dave Morino, who started with Delden in 1972. Known as the “go-to” guy for repairing electronic circuit boards for garage door opener systems, Morino was well known and respected in the industry.

“Having someone with Dave’s knowledge provided virtually exclusive value to our company,” said Denise Dahms, Delden president. “He was an important component of our service. The state of electronics today makes repair less of an issue.”

“He can build an operator board,” said Philip Goff, sales manager. “There is no one like him in the Midwest.”

The electronic boards in today’s garage door opener systems are no longer easily repaired, and Morino’s valuable skill set is ironically becoming less necessary in the industry. Delden deemed Morino irreplaceable and decided not to fill his position. ■

## TMI introduces new marketing manager

In April, TMI International announced the appointment of David Schneider to the position of senior marketing manager. Schneider brings over 20 years of B2B marketing management experience.

From his previous managerial roles with manufacturers of material-handling equipment, robotics, and industrial and commercial goods, Schneider brings

experience in a variety of markets and distribution channels that is ideally suited to TMI.

Schneider will provide strategic planning and leadership to the marketing team and develop initiatives in new product development, ecommerce, and dealer support. ■



Schneider



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