

## Clay Warix, industry technical leader, dies



Warix 1990

Clay Warix, Jr., an industry engineer and leader, died on Feb. 1, 2018, at the age of 90. He had suffered a stroke in his home a week earlier.

He held bachelor's degrees from Texas Christian University and Penn State and served in the U.S. Navy and the U.S. Air Force as a Lt. Colonel. His 30-year military career included deployments in Korea, Vietnam, Japan, and England and at NORAD in Colorado Springs.

He worked at Overhead Door from 1978 to 1994, retiring as manager of rolling steel doors. He was an engineering consultant from 1995 until 2003, working with Overhead Door, Raynor, Cornell, Southwestern Overhead Door, Trac-Rite, Roll-Rite, and Gliderol Door in Singapore.

Active in industry affairs, he chaired the DASMA Rolling Door Technical Committee from its inception in 1996 until 2003 and served on the UL Industrial Advisory Committee for Fire Doors from 1997 to 2003. Several of his rolling door technical tips were published in this magazine.

He was buried with military honors at Dallas-Fort Worth National Cemetery and is survived by his three children, four grandchildren, and one great-grandchild. ■



Warix 2003

## FlexiForce announces new general manager

In March, FlexiForce announced the promotion of Chris Thomas to general manager of FlexiForce North America, responsible for all FlexiForce activities in Canada, the U.S., and Mexico.



Thomas

He has been director of sales for FlexiForce for the last three years. Prior to this, he led Myron's Door & Gate in Kelowna, B.C., as branch manager. ■

## Raynor announces its top sales award winners

On April 25, Raynor announced that Chris Walter, regional manager for Florida and Georgia, was named the Raynor Regional Manager of the Year for 2017. The award winner is selected on the basis of seven sales achievement categories established by sales management.

Also, Neil DeChamplin was named Richards-Wilcox Regional Manager of the Year for 2017. He is responsible for the Yukon, British Columbia, Alberta, Saskatchewan, and Manitoba territories. ■



Walter



DeChamplin



Steinworth

## Hörmann adds national sales manager

In April, Hörmann announced the promotion of Jeff Steinworth to national sales manager. He joined the company in 2009 as a regional sales manager and has a 30-year history in industry distribution, sales, and management in both dealer and manufacturing businesses. ■

### Sommer adds two staff members

In March, Sommer USA hired Roman Troyer, an experienced garage door enthusiast, as sales manager for the entire Southeast region, covering 11 states and the District of Columbia. Soon after, Sommer hired Brenden Miller to cover technical support nationally. ■



Troyer

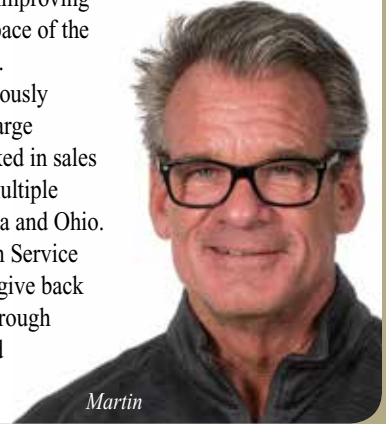


Miller

### Service Spring hires director of culture and social responsibility

In February, the McAlear Group, parent company of Service Spring, hired Tom Martin as director of culture and social responsibility. This position focuses on improving the lives and workspace of the Service Spring team.

Martin has previously been a pastor for a large church and has worked in sales and marketing for multiple companies in Nevada and Ohio. He will also build on Service Spring's mission to give back to the community through volunteer efforts and philanthropy. ■



Martin

### Bradbury appoints managing director

In April, the Bradbury Group announced the promotion of Matthew J. Moody to managing director for Bradbury International UK. Moody previously focused on new equipment sales and customer service, leading market growth in the United Kingdom and Europe.

He began working in the roll-forming industry in 1997, working for Bronx Engineering. He joined Bradbury in 2004 in



Moody

applications/sales and was promoted to general manager in 2015. As managing director, he leads the Bradbury International UK business, including all customer-facing activities and engineering. ■

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