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Martin Door Names New President and CEO

In September, Martin Door announced that Mark Stromberg had been named president and CEO, replacing long-time CEO David O. Martin.

"Under Mark's leadership, we will continue to build the best garage doors in the world and regain our position as market leader in the industry," said David Martin.

Previously, Stromberg served as the president of US West and of Franklin



Quest/Franklin Covey. He is a graduate of the MIT Sloan School of Business with a MS/MBA in business.



LiftMaster Honors Top Sales Reps

In September, LiftMaster announced its top-selling field sales representatives. Top salespeople received authentic championship belts for achieving the greatest percentage sales increase.

Championship belts were awarded to Mike Weaver for garage door openers, Chuck Larlee for residential jackshaft openers, Susan Moeller for overall sales gains, Kevin Brigham for commercial door operators, Bud Carter for residential battery backup openers, and Tony Ferrara Sr. for gate operators. ■

Garaga President Named Quebec Entrepreneur of the Year

In October, Garaga announced that its president, Michel Gendreau, has been named the 2012 Quebec Ernst & Young Entrepreneur of the Year.

"Michel's fearlessness in the face of adversity has been essential to Garaga's success," says Sylvain Vincent of Ernst & Young. The award honors "game-changing entrepreneurs' ability to see opportunity where others see risk."

Gendreau acquired Garaga Door in 1983. By rallying employees, suppliers, clients, and new financial partners, he transformed the company into a profitable and leading



manufacturer. During the economic crisis of 1990-91, Gendreau expanded Garaga's offerings and implemented new efficiency standards.

"Michel's unwavering focus on innovation, continuous improvement, and integrity has made Garaga Canada's leading garage door manufacturer and the seventh largest manufacturer in North America," adds Vincent.

Sommer USA Adds **Product Manager**

In August, Sommer USA announced the addition of Allen Nelson, a product manager. Nelson is in charge of developing new products for the U.S. market.

Prior to joining Sommer, Nelson worked for Lowe's Companies as a

senior industrial designer, developing products for consumers.

Sommer manufactures garage door openers and wireless control systems in Europe and distributes its products from Charlotte, N.C., to North and South America.





New Management Organization at Martin Door

In October, Martin Door and its new president/CEO announced changes to the company's management organization.

The new team: Dean Clark, chief financial officer, has 25 years of senior management experience and joined Martin Door in 1996. David Haslam, executive vice president of sales, brings almost 40 years of Martin Door experience. Robert Scott, executive vice president of manufacturing and design, has been with Martin for 17 years.

Dan Herzog, general manager of Martin factory sales, is a 20-year Martin Door veteran, and John Mathews, customer service manager, has been with the company for 25 years.









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Linear Adds Employee, Announces Promotion

In November, Linear announced the hiring of a business development manager and the promotion of a new vice president as part of the company's formation of Specialty Business Units (SBUs).

John Feldman is now the business development manager, bringing 20 years of experience selling into the residential security and building products industry. He previously worked with GE Security and GE Home Technologies.

Terry Cain, formerly vice president of supply chain operations for technology solutions, has accepted the position of vice president of special projects. He brings in-depth knowledge of manufacturing, logistics, supply, and acquisitions.

LiftMaster Hires New Marcom Director

In November, LiftMaster announced the hiring of Chris Klem as its new director of marketing communications. She directs and executes LiftMaster's marketing communications and branding efforts globally.

Prior to joining LiftMaster, Klem spent eight years building the Solo Cup brand as director of consumer marketing. She also served as director of marketing for Dairy Management and served as brand manager and associate brand manager at Kellogg.

Klem received Bachelor of Arts degrees in international relations and French at the University of Wisconsin.



Amarr Names Director of Retail

In September, Amarr announced the appointment of Mike Feno as director of retail. In this role, he will develop and oversee Amarr's retail sales and national sales accounts.

Klem

Feno served as an Amarr sales manager from 2005 until 2010 and was a regional sales manager for the past two years. ■

