

A Publication of Door + Access Systems Newsmagazine

d+as SHOW GUIDE

idaExpo

What You Missed at Expo 2015

Our Exclusive Report
of Expo 2015
Indianapolis, Ind.



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The *D+AS Show Guide* is a special DASMA publication that informs you of key exhibits at the International Garage Door Expo held in Indianapolis from April 8-11 and at Fencetech in Orlando from Feb. 3-6, 2015.

Our Pages feature industry companies that invested in this extra effort to inform you of key announcements, services, or products at their exhibits.

Our Readers are 20,000 professionals in the door and access systems industry throughout North America.

Our Advertisers are DASMA members that exhibited at this year's Expo or at Fencetech. To learn about advertising in the next Show Guide, go to www.dasma.com and look under Publications.

For More Information

Editorial

Tom Wadsworth
trw@tomwadsworth.com

Advertising

Ann Marie Cunningham
ann@cunninghambaron.com

Address Changes

Louise Shellhammer
lshell@thomasamc.com

DASMA

John Addington
 Executive Director
 1300 Sumner Avenue
 Cleveland, OH 44115-2851
 216-241-7333
www.dasma.com



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Entrematic Launches Its First Steel Overlay Carriage Door

In the spotlight at the Entrematic booth was the new Amarr Carriage Court CC4000, a 2" steel overlay carriage house garage door. Its 5/8"-thick composite overlay trim boards offer greater definition and better curb appeal, while its 1-3/8" triple-layer polystyrene-insulated steel sections provide energy efficiency and reduce noise in door operation.

Expanded Commercial Offering. The booth also promoted Entrematic's expanded offering of Amarr commercial sectional doors. The line now features wider doors (up to 40'2" with the Amarr 2700), more colors (such as sandtone and gray on the Amarr 1000 and 2700), and more options (perforated and louver inserts in the aluminum Amarr 3550).

E-Tools. Vickie Lents, vice president of marketing, added that the company now offers a powerful suite of e-tools for Amarr dealers that improve the dealer's business efficiency, increase dealer sales, and help dealers to become more profitable. Contact the Amarr IT Support Team for more info at 336-251-1200. www.amarr.com



▲ **MAGNETIC APPEAL:** Installed in seconds, the magnetic Maple Creek decorative hardware eliminates costly drilling mistakes.



Distinctly defined.

The **Amarr Carriage Court CC4000** increases a home's curb appeal with its distinctly defined carriage house design that is easily visible from the end of the driveway. Built with durable composite overlay trim and insulated steel-back sections, these garage doors provide energy efficiency, noise reduction and innovative design to any home. Visit amarr.com or call us at 1.800.503.3667 for more information and to locate the nearest Amarr Door Center.

Amarr

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"Making Your World A Safer Place!"

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Miller Edge Shows Gate Safety Solutions at Fencetech

At Fencetech, Miller Edge focused on its sensing solutions for gates, such as the ME 120 sensing edge that protects the leading and trailing edges of a sliding gate.

The booth also provided a sneak peek at several new products still in development:

- **Invisi-Guard 3** is a monitored through-beam photo eye designed to meet the upcoming 2016 UL 325 requirements. On battery power, the unit has a 30'-50' range, while the external-powered unit has a range of 50'-100'.
- **MIM-62 Solution** is a multi-input module that can connect up to six entrapment devices to an operator.
- **MGL-K20** is a monitored wireless gate link with a long-life battery and 915 MHz operation for improved RF immunity.
- **GEM-10x** gate edge modules are for monitored wired edges for varied interface options.

Expect to see Miller Edge's new products launched before UL 325's new requirements take effect in January 2016. www.milleredge.com



▲ **GETTING READY FOR 2016:** Miller Edge displayed many sensing products now in development.

Clopay Announces MyDoor Sales Tool

The centerpiece of the large Clopay booth was its new MyDoor sales tool for dealers, designed for easy and powerful selling with a computer tablet or smartphone. Surrounding the MyDoor

exhibit were displays of Clopay's complementary entry and garage doors and its new line of contemporary garage doors in both steel and wood.

MyDoor allows dealers to upload an image of the consumer's home, configure three door options, and price the doors at the dealer's installed retail price. Providing consumers with a professional buying experience, MyDoor vividly shows homeowners how to transform their home by choosing a door that meets their design and lifestyle preferences.

For dealers, MyDoor enables easier upselling to more profitable doors. MyDoor is Clopay's latest addition to its extensive arsenal of marketing and sales tools for dealers.

New Names for Commercial Doors. Clopay also announced a new naming structure for its commercial doors. The new names are designed to make it easier for architects and contractors to select the right door for their application.

www.clopaydoor.com





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Consumer Advertising



Showroom Displays



Digital Sales Tools

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“

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—Mark Jackson
Southern Door Company, Owner



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Curl-Lok Continues to Impress

The new Curl-Lok repairable sheet door commanded the most attention at DBCI's 2015 booth. First launched at Expo 2014, Curl-Lok doors are the only sheet doors that can be repaired instead of entirely replaced when damaged, saving time for dealers and saving money for end users.

In addition to spotlighting Curl-Lok at Expo, DBCI launched its new 3000 Series door, an easier-to-install wind-rated door with an 80-degree wind-lock profile. The 3000 Series is also available as a Curl-Lok door.

The DBCI booth also marked the company's 25th anniversary. Founded in 1990, DBCI was purchased in 1994 by NCI Building Systems, the largest integrated manufacturer and marketer of metal coil coaters, metal building components, and engineered metal building systems in North America.

www.dbci.com



Bircher Launches New Motion Sensor for Industrial Doors



The Bircher booth promoted its new Hercules 2s microwave motion sensor for industrial doors and gates, the new and improved version of its top-selling Hercules 2 sensor. The versatile Hercules 2s is easier to install and operate, thanks to its two completely independent programmable outputs.

When a vehicle leaves the detection field, the Hercules 2s signals the door to close. One sensor can be used for any mounting height up to 23'. The function menus have been simplified for easier programming, and the product manual has been completely redesigned to improve installation efficiency.

The LBGate Light Barrier and the **ProLoop 2 Loop Detector** were also featured at the booth. LBGate Light Barriers can detect all objects, including those that are shiny or reflective, up to 100'. Both products are easy to install and boast robust construction and reliability.

www.bircheramerica.com



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versatility.**



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EMX Showcases Feature-Rich Loop Detector

At Fencetech, EMX featured its new Ultraloop MVP loop detector. This multi-voltage unit avoids false detection and requires a vehicle to stop for at least one second to activate the detector's secondary relay. This prevents false activation from vehicles passing over the exit loop in a cross-traffic situation, common in factory/warehouse settings.

Easy to install and compatible with any operator, the MVP automatically adjusts to voltages 9VDC to 240VAC. This eliminates the dealer's hassle and expense of stocking and transporting multiple units.



2016 UL325 Photo Eye

At Expo, EMX displayed the IRB-MON external entrapment protection sensor. Designed to meet the upcoming 2016 UL325 regulations, this non-contact sensor works with automatic doors, gates, and barriers.

The IRB-MON addresses a variety of protection needs due to its long range, through-beam detection technology, and selectable frequency feature. The IRB-MON is a universal solution for monitored, non-monitored, and non-UL installations. www.emxinc.com

► **THE MVP:** The compact Ultraloop multi-voltage vehicle loop detector offers a 9VDC to 240VAC input range.



GTO ACCESS
SYSTEMS**GTO/Linear Highlights Door and Gate Openers**

The GTO/Linear booth, holding a strong presence at Expo and Fencetech, featured its LDCO800 Garage Door Opener at Expo. This DC-powered opener, available in belt or chain drive, offers quiet, energy-efficient, and smooth operation.

Other highlighted products included the Apex Controller and the PRO-SW4000XLS Swing Gate Operator. Most GTO/Linear gate operators come equipped with the all-digital Apex gate controller, a full-featured control board with expanded capabilities such as plug-in loop detector capability and an integral MegaCode radio receiver to support up to 40 personal transmitters and two MGT safety edge transmitters for obstacle sensing.

The PRO-SW4000XLS Swing Gate Operator features easy installation, quiet DC-powered operation, solar compatibility, and will operate a gate up to 20' long and 1000 lbs. www.gtoaccess.com



▲ **EXPERIENCED STAFF:** Linear/GTO's deep bench of experienced sales professionals staffed its large booth at Fencetech (pictured) and at Expo.

Providing Security and Convenience for Home and Work

Linear Access Control Products are now Integrated with GTO

GTO is very proud to announce the integration of Linear Access Controls. Linear has been an innovator in the security and access control markets for over 50 years. Combined with GTO's success in the residential market, GTO is now one of the leading providers of perimeter access control.



Commercial and Residential
Garage Door Operators



Telephone Entry Systems



Residential Gate Operators



Commercial Gate Operators



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DoorKing Makes Splash at Fencetech



In one of the two largest booths at Fencetech, DoorKing promoted its new cellular adapter for telephone entry systems that allows voice and PC programming over a 4G LTE cellular network.

“The cellular adapter was a huge hit at Fencetech,” says Rick Sedivy, marketing manager. “It’s the only system that truly duplicates a commercial entry system on a copper line via a cellular connection. It simplifies installation and requires no trenches to dig, no phone line or network wiring to run, and no need to order a phone line.”

As POTS (Plain Old Telephone Service) lines fail and get harder to be repaired, the cellular system can be offered as an alternative for the future.

VoIP Adapters. DoorKing also introduced VoIP adapters for its telephone entry systems for those who don’t use cellular service. The user-friendly adapter is a plug-and-play device that allows the user to choose any VoIP provider, such as Vonage, Ring Central, Phone.com, Nextiva, etc.

www.doorking.com

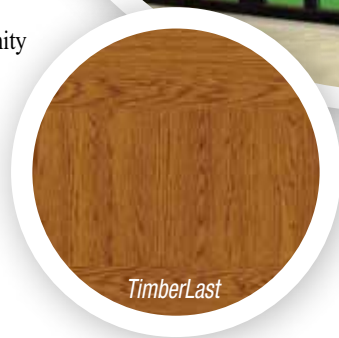
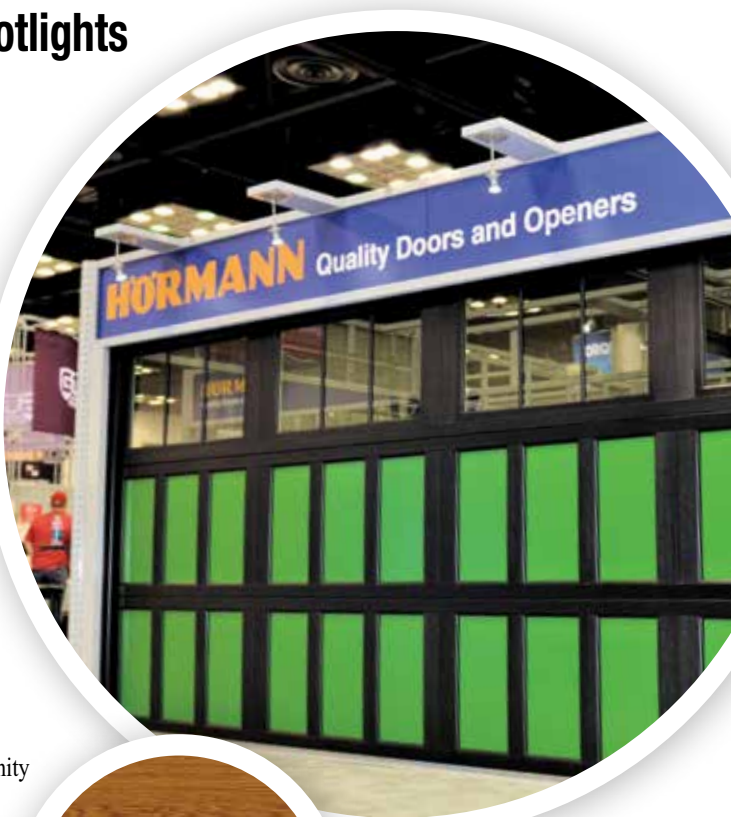


Hörmann Spotlights New Color Capabilities

Starting this summer, Hörmann's Phoenix series of doors will feature expanded color options. Thanks to advanced composite extrusions and the new Galaxy Paint System, overlays are able to maintain their shape even with darker colors that are now popular.

The Galaxy Paint System also gives homeowners the opportunity to have a door custom painted within tight color tolerances. The system is a factory-applied catalyzed acrylic that outperforms any paint that can be applied on the job site.

The TimberLast finish, another color option, is a bidirectional wood-look paint finish available in four woodgrain colors: medium oak (pictured), dark oak, walnut, and rosewood. www.hormann.us



▲ **GOING DARK:** Hörmann's exhibit announced new expanded color options that include darker tones.



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MyQ Spreads to Gate and Commercial Operators

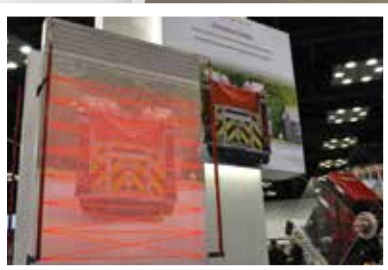
MyQ Technology commanded visitors' attention at LiftMaster's large booth at Expo. The primary opener featured was the LiftMaster Elite Series 8550 that allows homeowners the ability to monitor and control their garage door from anywhere at any time with MyQ Technology. The 8550 also includes the full range of features including Battery Backup and Security+ 2.0.

The LA500 Residential/Light Commercial DC Linear Actuator is a new top-of-the-line linear actuator optimized for safety, security, and performance for residential and light commercial applications. Also integrated with MyQ Technology, the LA500 allows customers to open, close, or check their gate from anywhere in the world. Its power management system means solar is a viable option in areas where power is unavailable.

LiftMaster's Logic 5.0

Commercial Door

Operator is the industry's first Internet-connected commercial door operator, thanks to MyQ Technology. Logic 5.0 also incorporates LiftMaster's Security+ 2.0 for a strong and reliable signal, and integrated dual-volt connections to streamline dealers' stocking needs. www.liftmaster.com



▲ **LIGHT CURTAIN:** LiftMaster displayed its new LC-36A light curtain at Expo.

▲ **DEMONSTRATING MyQ:** The LiftMaster booth allowed visitors to experience the ease and convenience of monitoring and operating openers via MyQ Technology.

Royal Shows Off New Exhibit

Showcasing the breadth of Royal weatherseal products, the all-new Royal booth showed its 23 color options. These weatherseals are offered in nine profiles designed for new construction as well as retrofit, repair, and replacement jobs.

“Royal offers the largest cellular PVC color and profile options available in the industry with unmatched extrusion capacity,” says Michael Cole, national sales manager. As a long-time industry supplier, Royal offers the largest stocking inventory of top-selling weatherseal profiles and colors.

Royal’s exterior trim profiles do not rot, providing a better solution than easily damaged aluminum trim. Plus, its profiles accept paint to match specific colors of trim or doors.

The latest Royal innovation is solar-reflective dark color solutions for even better performance. www.royalbuildingproducts.com





Like happy homeowners? This seals the deal.

Royal® Garage Door Stops protect garage doors from the relentless effects of time and weather with superior quality shipment after shipment, piece after piece. Happily, our stops keep the curb appeal going with a broad array of colors that make them every bit as attractive as the garage doors they protect. The fact that they cut easily and nail quickly for easy installation? That should keep you happy. Learn more about our garage door stops at Garage.RoyalBuildingProducts.com.

**Available in 21 colors to complement
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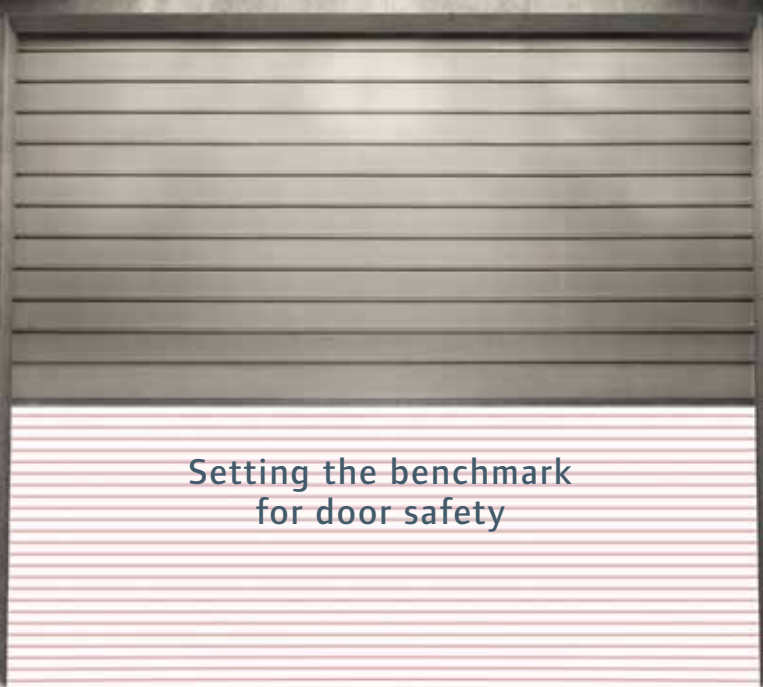
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Our garage door stops
measure up in size
and color consistency.

HIGH PERFORMANCE

LIGHT CURTAIN SOLUTIONS FOR DOOR SAFETY



Setting the benchmark
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It's true to say that Telco is considered the leading choice within the industry for infrared light curtain safety in industrial doors and gates – and our track record speaks for itself. Telco's renowned SpaceGuard SG14 light curtain series is a powerful combination of reliability, uncompromised performance, versatility and endurance. The SG14 light curtain series is designed to perform reliably even in the most demanding conditions and harshest of environments – which is a true Telco core value. Its adaptive and high-performance design ensures maximum ease of installation every time and minimal maintenance during operation. Telco's versatile range of variants, together with experienced customization expertise, guarantees ideal compatibility for every door type. The SG14 is UL-325 compliant.

Telco is proud to be a member of both DASMA and the International Door Association.



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UL 325

Telco Light Curtain Takes Center Stage

Light curtains seemed to be all the rage at Expo 2015, and Telco's SG14 Light Curtain offered impressive features. Its 40-beam design protects areas up to 6' tall and will reverse a closing door if an object breaks any beam below the door.

The SG14's credentials include IP67 waterproof rating, an extended light immunity of 100,000 lux, UL 325 listing, and a 3-year warranty.

The Telco exhibit also featured its high performance photo eyes that are easily aligned, waterproof, immune to sunlight, shock and vibration resistant, and can penetrate through dust, fog, steam, and similar conditions that block other photo eyes.

"Telco sensors work where others fail," says Richard Livengood, president.

www.telcosensors.com



▲ **40 BEAMS:** Telco's SG14 Light Curtain features 40 beams that protect openings up to 6' tall.

Upwardor Showcases New Aluminum Full-View Door

Upwardor's booth featured its sleek new AL-SWD, the Aluminum Slim Window Design full-view door. Recently launched, the door was designed to complement

current architectural trends in commercial or residential applications.

The lightweight AL-SWD permits exceptional visibility and light transmission. When combined with Upwardor's PowAirDor pneumatic operator, the door system offers excellent performance, high speed, and a cost-effective alternative to high-speed rolling doors.

The booth also announced the addition of silver to Upwardor's Thermoalex commercial line and the addition of black to its residential line of doors.

Upwardor recently refreshed its brand identity with a new tagline: "Garage Doors Designed for Life." This refreshed identity remains true to Upwardor's innovative history while reflecting a reenergized commitment to growth and quality. www.upwardor.com



◀ **SOMETHING NEW:** Upwardor's new AL-SWD aluminum door injects a new look for aluminum doors in the garage door industry.



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Maximum Light Transmission & Long-Lived Performance.

Manufactured using the highest quality materials and finishes, the new AL-SWD by Upwardor has a sleek, distinctive look which complements current trends in modern design making it the ideal choice for new builds and building upgrades.

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Sommer Reveals Duo Opener, Groke Door



▲ **DYNAMIC DUO:** *The Duo's control housing can be mounted almost anywhere, ideal for constrained headroom and sideroom applications.*

The Sommer booth featured its new Duo garage door opener, featuring a control housing that can be mounted almost anywhere in the garage. This versatility makes it ideal for low-headroom and minimal-backroom applications and when there is no power outlet on the ceiling. The Duo has an integrated wall station with a 16' connector wire and wall-mounting plate.

Groke Entrance

Doors. The Sommer booth also displayed its Groke aluminum entry doors, a superior alternative to fiberglass, steel, or wood doors. Boasting German engineering and craftsmanship, Groke entry doors far exceed Energy Star's thermal performance requirements.

Its security features include standard 3-point locking with additional upgrades available and 2-bolt lock pins on the hinge side. With a powder-coat finish, the door offers long-term durability with essentially no maintenance. www.sommer-usa.com

Airlift Showcases High-Speed Vinyl Door

Airlift's 2015 exhibit featured its XRS high-speed vinyl door. When knocked out of the track, the XRS door automatically resets into the tracks on the next cycle. Equipped with an electric or pneumatic opener, the XRS opens at a speed of up to 34" per second.

Airlift has long been known for its Alaska Polycarbonate Doors for highly corrosive environments, especially car washes. At Expo 2015, Airlift showed how these doors' unique plastic hardware and polycarbonate sections are also effective in other applications such as underground parking garages, residential and commercial coastal applications, and automotive facilities.

Airlift also displayed its pneumatic operators and its exclusive Strapeze counterbalance system.

Pneumatic Operators: Designed for high-cycle applications and corrosive environments,

Airlift's three pneumatic operators are up to three times faster and last two to three times longer than electric openers.

500,000 Cycles: Using a nylon strap with easy-to-install stackable weights, the Strapeze counterbalance system requires no maintenance and is rated for a remarkable 500,000 cycles.

www.airliftdoors.com



▲ **RUST BUSTER:** Airlift's solid plastic track (made from recycled milk jugs) and hinges are part of the secret to these doors' durability in corrosive environments.

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Professional Magician Attracts Visitors to Metal Coaters' Booth

In one of the most engaging booths at Expo, Metal Coaters featured a professional magician to attract and dazzle visitors, while telling the Metal Coaters story.

Metal Coaters uses state-of-the-art techniques to clean, pretreat, and apply durable coatings in a continuous process to the steel and aluminum that is later formed into garage door sections, rolling slats, and sheet doors. This “pre-painting” process saves on inventory and operating costs and offers several energy and environmental benefits.

Metal Coaters’ services produce superior paint adhesion, excellent color consistency, scratch and stain resistance, uniform appearance, and a variety of attractive finishes.

www.metalcoaters.com

Miller Edge Expands Into Light Curtains

Attracting dealers' attention at Expo was Miller Edge's new monitored light curtain, which offers a larger detection range than just a single beam from a photo eye. This monitored entrapment protection device contains multiple photo-optic beams encased in a slender vertical

stick. A disruption of any individual beam signals an obstruction.

Intended for sectional and rolling doors, the Miller Edge light curtain may also be useful in other access control or protection situations. No external control box is required.

DIY Sensing Edges. A new video promoted the ease and affordability of Miller Edge's CPT 210 and CPT 223 sensing edges that can be cut to length and assembled in the field. The edges are sold in a kit or in bulk rolls, and they come in a small profile (CPT 210) for smaller grilles and counter shutters or a larger version (CPT 223) for larger industrial doors.

UL 325 tested for monitored or non-monitored configurations, the CPT is typically installed by sliding out the door's bottom seal and replacing it with the CPT. For doors without an appropriate bottom retainer, Miller provides a mounting channel.

www.milleredge.com



▲ **BREAKING THE CURTAIN:** Julie Miller, the third generation of Millers, demonstrates how the new Miller Edge light curtain senses any object that breaks the curtain.

INNOVATION

Invisible Curtain
of Protection!
"Monitored"



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+ Estimating + Installation Management + Customized 3D Renderings + Customer Service + Portable Storage Units + Wine Storage

www.janusintl.com

Janus Announces Pantheon Operator

The Janus booth focused on its new Pantheon operator for its rolling doors. Pantheon, which features a soft-start soft-stop DC motor, can be easily installed and requires no additional sideroom. Options include photo eyes, external radio receivers, a programmable timer, a warning siren and light, and more.

Model 3652 Sheet Door

The booth's Pantheon operator was displayed with Janus's new Model 3652 sheet door. The door is available in sizes up to 18' x 20' and comes with nylon windlocks for smooth and quiet operation and 30+ color options. The 3652 comes with a 1-year limited warranty on the door, and a 40-year limited warranty on the paint. Other options include a top draft stop, side draft stop, and a header seal.

www.janusintl.com



EXPO 2015

NATIONAL DOOR INDUSTRIES

National Door Displays Engineered Window Solutions and More

Displaying a little bit of everything, National Door's exhibit demonstrated that it is a "full-line manufacturer and distributor of engineered products."

Its array of products include custom residential garage door window frames, Stylecraft and Styleline insert trim, commercial door windows and frames, patented impact frames, weatherseals, Bevelite glass, replacement and carriage door hardware, as well as lubricants, cleaners, and tools.

National Door's primary focus is clearly its engineered window and frame solutions, as the company is now the largest manufacturer of impact frames in the industry.

"National Door is leading the garage door industry to a higher standard," says Jerry Hennen, national sales manager. www.natdoor.com





**Leading the garage door industry to
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National Door Industries has been a leader in the garage door industry for
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Find more Information at www.skylinkhome.com

Skylink Previews Upcoming New Products

At Expo, Skylink Technologies demonstrated GDO II, a second-generation opener set to launch in May, and its GDO III third-generation opener to launch in August. The new quiet DC openers feature a compact design and are expected to be offered in belt or chain drive and in motors up to 1.5 horsepower.

Passcode-Protected Remote. Skylink's new 3-button keychain remote control features optional passcode protection, deterring thieves who steal your remote so they can break into your home. The password can be 3-8 digits long and is entered by pressing a combination of buttons 1, 2, and 3.

A Backup Battery with LED lighting for the Skylink GDO was also announced at the booth, along with a garage door monitor and a garage door closer. All are easy to install and use and feature durable construction at reasonable prices.

www.skylinkhome.com



▲ **NEXT GENERATION OPENER:** Skylink will soon launch two new DC openers featuring motors up to 1.5 horsepower.

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