

A Publication of Door + Access Systems Newsmagazine

# d+as SHOW GUIDE

## What You Missed at Expo 2020 and Fencetech!



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The *D+AS Show Guide* is a special DASMA publication that informs you of key exhibits at the IDAExpo and Fencetech held in Salt Lake City, Utah, from March 4-6, 2020.

**Our Pages** feature industry companies that invested in this extra effort to inform you of key announcements, services, or products at their exhibits.

**Our Readers** are 20,000 professionals in the door and access systems industry throughout North America.

**Our Advertisers** are DASMA members that exhibited at this year's IDAExpo and Fencetech. To learn about advertising in the next Show Guide, go to [www.dasma.com](http://www.dasma.com) and look under Publications.

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## Garaga debuts new color and Shaker design

In response to consumers' growing demand for contemporary design, Garaga introduced Iron Ore Walnut. The new gray color combines the richness of walnut grain with a deep iron gray, making it an ideal match for Gentek's aluminum and vinyl Iron Ore color and Sherwin-Williams Iron Ore exterior paint.

Garaga also showcased its Standard+ Shaker-Modern XL design featuring new raised panels. The Shaker-Modern XL, shown in Iron Ore Walnut and satin glass, was the focal point of the booth. As of 2020, the new Shaker design will be offered in 10 colors for the Standard+ model.

The company also announced that its brochures will now include QR codes, allowing customers to easily access product information in image galleries and specifications.

[www.garaga.com](http://www.garaga.com)



◀ **COLOR TREND:** Iron Ore Walnut combines trending colors like charcoal and black to provide a new contemporary option.

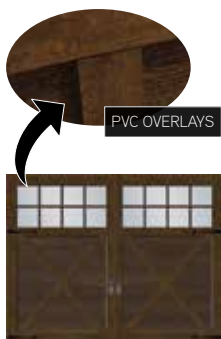
# Stand out from the crowd



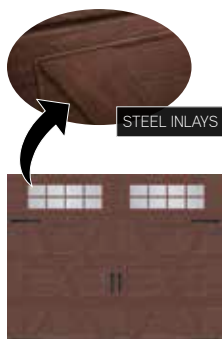
Shaker-Flat Short



Vog



Townships Collection  
Princeton P-21



Village Collection  
X Layout, Plank base

## New design



Shaker-Modern XL

## New color



Iron Ore Walnut

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1970  2020

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be here without our  
team or our customers.

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and here's to fifty more.



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**TOGETHER.**

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## Expo 2020 marks Arrow Tru-Line's 50th anniversary year

Arrow Tru-Line highlighted its 50th anniversary year with a newly designed booth at Expo. A wall displaying the "History behind 50 years of Arrow" was the focal point on one side, while anniversary banners, posters, and balloons were showcased above and throughout the exhibit.

During the show, IDA president Kevin Pettiette presented John McLaughlin, vice president, sales and marketing, with a trophy in recognition of the company's 50 years of service. Many loyal employees and customers were there for the award ceremony. "We appreciate being recognized by IDA, and we are proud of our growth. We attribute it to a strong commitment to quality," said McLaughlin. "Many of our employees have been with us for more than 20 years, which speaks to the commitment Arrow Tru-Line has to every member of its team."

Arrow Tru-Line has grown from a single small facility to a global company with multiple facilities, including its Archbold, Ohio, headquarters; a manufacturing facility in Bryan, Ohio; and multiple distribution centers throughout the United States and Canada. [www.arrowtruline.com](http://www.arrowtruline.com)



## C.H.I. booth highlights contemporary door options

Recognizing the growing trend among homeowners toward modern design options, C.H.I. Overhead Doors showcased its Contemporary Collection at Expo. The collection features modern flush exteriors and custom design, window size, and placement options and includes Skyline Flush, Sterling, and Planks doors. The Contemporary Collection is available in standard colors and C.H.I.'s Accents Woodtones.

Also highlighted at the C.H.I. booth were the MaxSpeed high-speed rubber door and MaxSeal high-performance vinyl door. MaxSpeed offers a direct-drive motor, springless design, and heavy-duty curtain. MaxSeal includes opening speeds of up to 48" per second and is ideal for interior and exterior applications.

[www.chiohd.com](http://www.chiohd.com)



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in cedar accents  
woodtones.



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# ROYAL BUILDING PRODUCTS

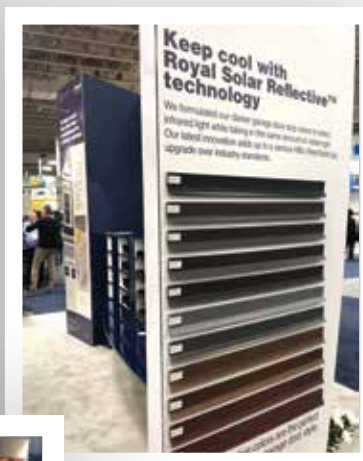
EXPO  
2020

## Royal exhibits widest selection of seals and stops

Royal Building Products' expanded color options for its Royal Solar Reflective (RSR) Garage Door Weatherseals and Garage Door Stops were the main attraction at Expo. The company introduced Onyx, a new and improved black, for its RSR Garage Door Stop line.

The new color options are engineered for dark color performance and are designed to complement today's garage door color trends. Royal Solar Reflective Garage Door Weatherseals reflect infrared light to give the lowest heat buildup of any cellular garage door stop on the market.

Royal Garage Door Stops feature a patented Uniflex technology and are available in a variety of profile sizes, including Uniflex Standard 2", Uniflex Repair & Remodel (R&R) 2-5/8", and Uniflex Architectural 3-1/4". [www.garage.royalbuildingproducts.com](http://www.garage.royalbuildingproducts.com)



◀ **COLOR CHOICES: 11**  
*solar-reflective colors*  
*and 21 standard colors*  
*are available*

## DoorKing unveils video telephone entry system and new actuator

In one of the largest exhibits at Fencetech, DoorKing promoted its 2112evolve Video Telephone Entry System. The cloud-based system is new to the company's extensive line of telephone entry and access control products.

The 2112evolve can store an unlimited number of phone numbers and entry codes and operates on a cellular network or an internet connection. Additional features include broadcast calling, which allows up to four phones to ring simultaneously. The companion DoorKing apps are available free of charge for both Android and iOS cellular phones and provide video calling and relay control, programming, event logging, and more.

### New operator products

The new 6006 swing gate actuator and upgraded 1605 DC barrier operator were also featured at the DoorKing booth. Visitors were impressed with the clean look of the 6006 and the DC option now available on the barrier operator. Both models can operate on 120 VAC or 24 VDC solar power built-in battery backup.

[www.doorking.com](http://www.doorking.com)



◀ **CLOUD-BASED:**  
*DoorKing's new video  
telephone entry system  
and sleek 6006 actuator  
attract attention.*

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Visit [amarr.com](http://amarr.com) or call 1.800.503.3667 to learn more  
and to locate the nearest Amarr Door Center.

## Amarr introduces three modern door options

At Expo, Amarr unveiled the Prism, flush Classica, and smooth flush 2742 models. All three doors were launched to meet the growing demand for modern, industrial-looking residential and commercial doors, and visitors at the show were impressed.

The Amarr Prism is a 2" polyurethane-insulated door featuring a unique flush panel design with a modern Diamond Weave embossment. The textured embossing minimizes the visibility of scratches versus the finish on smooth flush doors. The Diamond Weave design is available in four residential colors in the Prism collection and in five commercial colors in the 2742 models.

The flush Classica panel door (with mosaic window option) is made with only three sections to create a wider span of flush panels, which provides a sleek, modern look. Classica options include large windows in any standard position for a mosaic window look or a simulated full-view look. [www.amarr.com](http://www.amarr.com)



▲ **DIAMOND WEAVE:**  
*Embossed design minimizes  
dirt and scratches.*



## Jamison rolls out new high-speed doors

Jamison Door Company recently expanded its presence from the cold storage industry to the general industrial market, and Expo was the perfect venue to highlight the company's ThermicRoll spiraling door. The new high-speed door is designed for internal and external applications and offers a speed of up to 60" per second, plus excellent safety and insulation performance.

ThermicRoll has a simple design featuring no springs, no wheels, and a patented track system that requires no lubrication. The door panels glide through the polyethylene track system on pins instead of wheels, reducing maintenance and eliminating the need for complex steel track systems. Additional features include a springless counterweight system, an absolute encoder, a light curtain for safety, and a choice of three panel types to mix and match: insulated, perforated, and clear.

Jamison's booth also highlighted its new fabric Pack door. It's an economical option for large positive- or negative-pressure environments, such as exteriors of buildings, that require quick door closure. The Pack offers up to a 40" per second open/close speed, a mechanical limit switch, a light curtain, and angled side columns for the curtain edge to seal against. [www.jamisondoor.com](http://www.jamisondoor.com)



▲ **PANEL OPTIONS:** The ThermicRoll door features three panel types: insulated, perforated, and clear.



## Contact Us

800-532-3667 | [www.jamisondoor.com](http://www.jamisondoor.com)

4816 Zane A Miller Drive, | Waynesboro, PA, 17268



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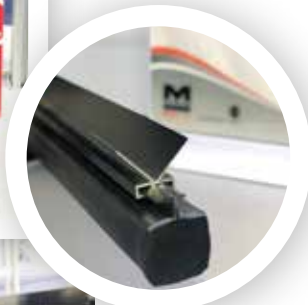
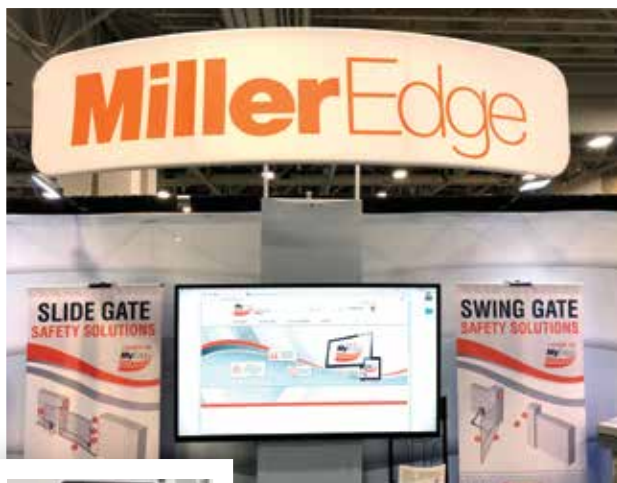
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or exceed requirements for monitored external entrapment devices.



## Miller Edge announces online portal and updated safety products with two booths



Miller Edge was represented twice at the co-located show, exhibiting new products and services at both Fencetech and Expo. The company announced that its new online ordering and account management program, MyEdge, is available.

The dealer portal provides customers 24/7 access to their Miller Edge accounts, giving users the ability to order products, access orders, view billing history, and download collateral such as sell sheets, price books, manuals, and more.

Products on display included the wireless RBand system, the updated MG100 gate edge, and the new ME120-C5 sweep edge channel. The updated RBand has proven its reliability in the field with consistent wireless capability regardless of the application or environment. The MG110 and the ME120-C5 offer dealers easy-to-install safety system options for gate installations.

[www.milleredge.com](http://www.milleredge.com)

## Linear unveils EntryPro telephone entry and smart operators

Linear showcased its door and gate products in two separate booths at the show this year. The company unveiled its EntryPro 7 at Fencetech. The new touchscreen telephone entry system is ideal for gated communities and multi-dwelling buildings and features

a 7" touchscreen with a 4.3" display. It can be used as a standalone system for two doors or networked for use with up to 36 doors. An option to upgrade to 64 doors is also available.



At the Expo booth, Linear displayed several garage door operators, including the DC-powered operator LDCO800 with soft-start/stop capability, optional battery backup, and 800 newtons of lifting force for heavy doors.

The LDCO850 and LDCO852 smart models are Wi-Fi-connected with ultra-quiet belt drive operation. Additional features include customer access and authorization for up to 10 users, timers and automatic closing options, and LED battery. The units are compatible with Amazon Alexa, Google Assistance, and IFTTT.

[www.linearproaccess.com](http://www.linearproaccess.com)



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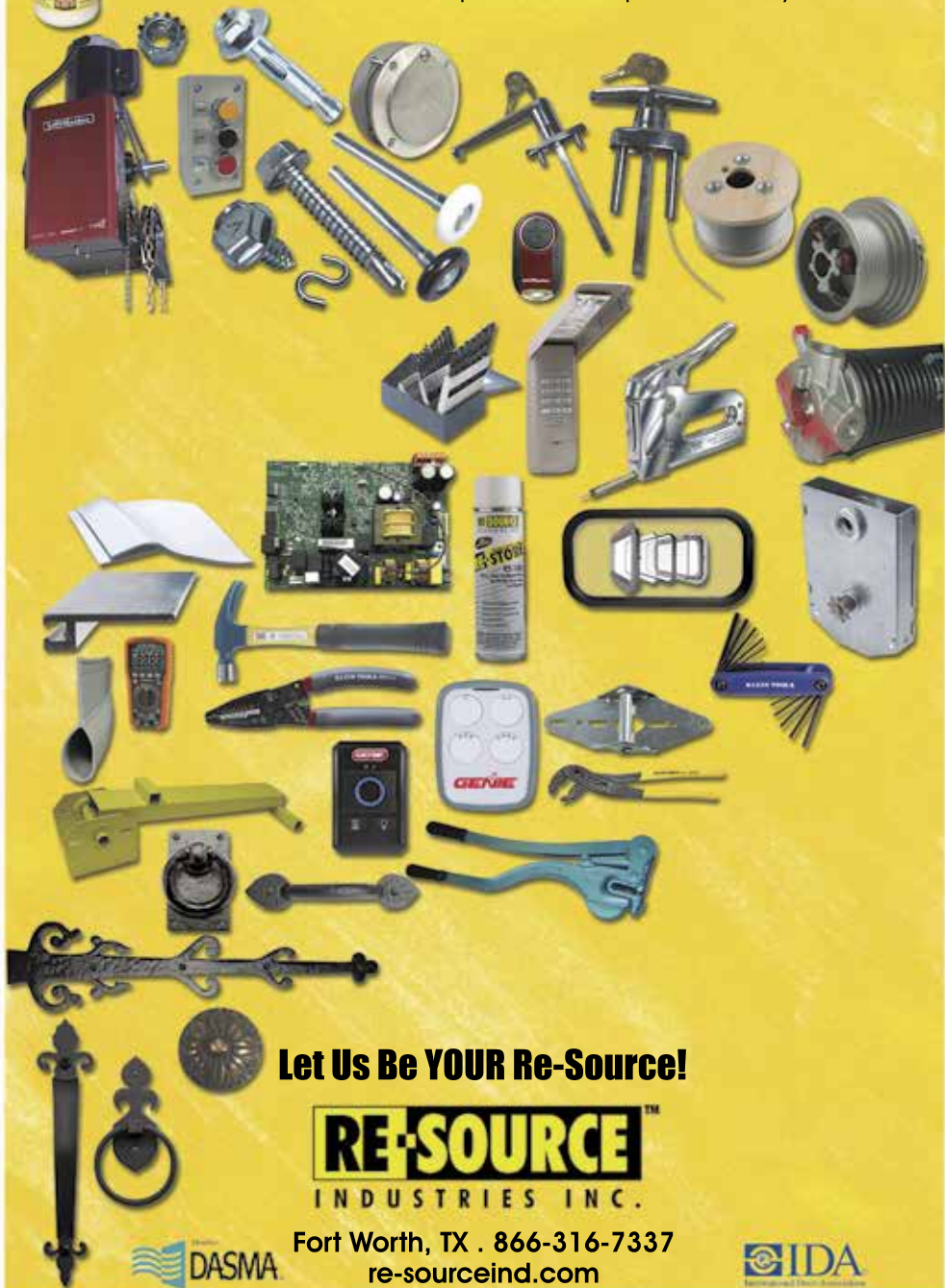
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# RE-SOURCE INDUSTRIES

EXPO  
2020

## Re-Source Industries reveals new decorative hardware

Re-Source Industries, one of the leading suppliers of decorative hardware for residential garage doors, displayed a wide variety of its extensive product line in its Expo booth. Featured prominently was its new Trinity River Bronze decorative hardware. This sandcast solid bronze hardware collection offers a heavy, rustic-looking high-end option for homeowners interested in customizing their garage and entry doors.

Re-Source Industries also offers operator accessories for all major brands, replacement springs for residential and commercial applications, and a wide selection of torsion and extension springs plus factory-direct shipment of special order custom springs. [www.re-sourceind.com](http://www.re-sourceind.com)



▲ **TRINITY RIVER BRONZE:** New rustic hardware shines at the Re-Source booth.



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THE GAME



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smart, connected  
video surveillance

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## National Door showcases polymer window and magnetic hardware

At Expo, National Door demonstrated its extensive line of a window solutions and garage door products, including its new polymer impact-resistant frame (PIRF) assembly. The new frame design is described as “the next generation of impact windows for O.E.M. customers” by National Door’s president, James Webb. The PIRF is 60% lighter than the aluminum window, which reduces shipping and additional product costs.

National Door offers a variety of customized frames and inserts with color matching options. Its window products feature state-of-the-art injection-molded residential frames that are ideal for high-heat environments.

The company also introduced a new line of high-performance polymer carriage door hardware available in both screw-on designs with a variety of screw options and lightweight magnetic versions. [www.natdoor.com](http://www.natdoor.com)



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## Arrow Tru-Line showcases vast product line and fast delivery times

Since 1970, Arrow Tru-Line has been a leading manufacturer of garage door hardware, springs, weather stripping, and window solutions. In the Arrow booth, the company celebrated its 50th anniversary with banners and balloons and showcased its comprehensive line of hardware accessories, including track, springs, hinges, struts, locking components, brackets, rollers—its best-selling product—and more.

With distribution throughout the U.S., Canada, and South America, Arrow Tru-Line delivers quality garage door hardware to customers nationwide and offers a convenient, standard lead time of five days. [www.arrowtruline.com](http://www.arrowtruline.com)



## Marantec's new booth focuses on commercial line products

At Expo, Marantec unveiled a fresh new booth with towers displaying its extensive line of commercial and residential operators, while recently appointed CEO Jason Messenger emphasized the company's new product-focused approach. Its commercial line, including the STA, MDF, MTZ, and VTA series drives, was highlighted throughout the booth.

The VTA Series is designed for vertical-lift commercial sectional doors and is the first commercial operator with DC technology available for spring-balanced sectional doors. Features include commercial variable-speed DC drive coupled with a rugged, durable industrial gearbox, a self-locking feature, and optional battery backup. VTA can be operated in an emergency using a chain, crank, or unlocking device.

Marantec also showcased its residential line of products, including the 200 and 300 Synergy Series garage door openers. These updated products offer powerful, ultra-quiet DC motors, an upgraded LED light system, a pre-tensioned rail kit, high-speed opening action, minimal energy consumption, and convenient operating functions. [www.marantecamerica.com](http://www.marantecamerica.com)



▲ **NEW GENERATION:** VTA is the only DC drive available for spring-balanced sectional doors.

A man with a large, dark beard and a black backward cap is looking directly at the camera with a wide-eyed, open-mouthed expression of surprise or excitement. He is wearing a plaid shirt and holding a large, round, white clock in front of his chest. The clock face is white with black numbers and hands, showing a time around 10:10. The background is a solid light blue.

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drive technology

We prefer easy  
installation and  
quiet operation.

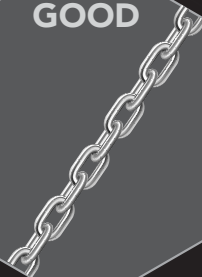
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**OPERATOR**

# AUTOMATIC TECHNOLOGY

EXPO  
2020

## Automatic Technology's new operators attract attention

Automatic Technology America (ATA) continues to promote its expansive line of residential and commercial door operators to the U.S. market. Its Expo booth displayed the company's latest commercial sheet garage door operator, the Dominator Hiro. The Hiro features a slim profile, powerful range, and smartphone connectivity and control.

ATA also showcased the Dominator Syncro and Dominator Tempo residential sectional door operators. The Tempo is a versatile opener that makes installation easy, saving time and money. The Syncro is also easy to install and includes an integrated Wi-Fi feature making it smart-enabled.

[www.ata-america.com](http://www.ata-america.com)



## Clopay adds louver-style doors to Canyon Ridge

At Expo, Clopay introduced its new Canyon Ridge Collection Limited Edition Series louver-style garage doors with faux wood overlays. The louver look gives the feel of authentic swing-out doors with the convenience of upward operation. The Canyon Ridge Series can be configured with a combination of louvers, flush panels, or crossbucks, which are available in medium, dark, walnut, or slate stain; painted white or black; or primed.

The Canyon Ridge collection provides the look of real wood without the upkeep. The moisture-resistant composite doors provide durability, energy efficiency, and quiet operation.

### Full-view doors

Clopay also highlighted its residential Avante AX and commercial Models 904 and 905 full-view aluminum and glass garage doors. Improvements include a new smooth frame design featuring flat stiles and rails with a “squared-off” profile. Both the Avante AX and Model 904 are available to order now. Model 905 is scheduled to launch later this year.

[www.clopay.com](http://www.clopay.com)

► “Look, no center stiles!” said one attendee about the Model 905 door with its sleek new profile.



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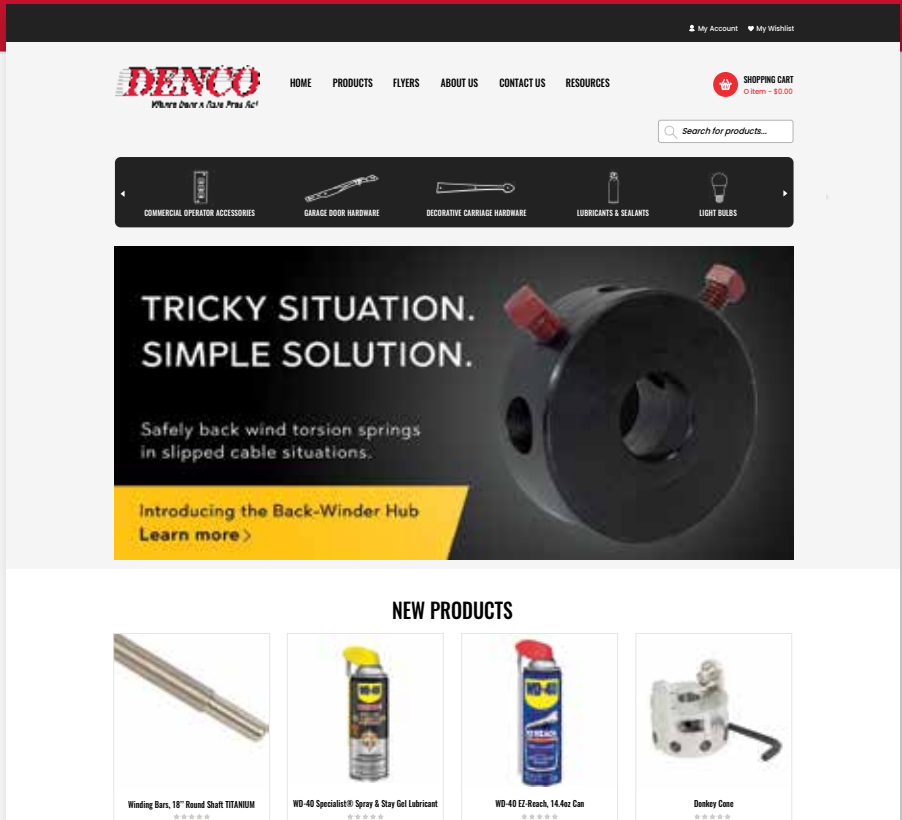
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## Denco's magnetic hardware attracts visitors

Denco showcased its newly designed Magnetic Yorktown stamped steel hardware with black powder-coated crinkle-finish hinges and handles. The Magnetic Yorktown collection offers a realistic decorative hardware option for garage doors and requires no drilling.

Each piece is backed with ultra-strong magnets that will not slip, slide, or fall. The movable magnetic hardware eliminates service calls related to hardware that has been drilled in askew.

Denco also announced that its redesigned website will be launching soon. The new site will allow customers to view their 12-month order history, find useful product manuals, and update account information and also features a smart search tool allowing users to quickly select products based on keywords, phrases, or product SKUs. [www.dencodoorstuff.com](http://www.dencodoorstuff.com)



## Haas Door highlights new commercial line and glazing options

In its booth at Expo, Haas Door spotlighted its new 5000 series of commercial garage doors. The new COM 5000 line combines 24-gauge corrosion-resistant aluminum sections with wind-load and impact options and Trinar paint with a 35-year finish warranty. The COM 5000 series is built to withstand harsh weather conditions and is offered in three thicknesses: 3", 2", and 1-3/4".

The Haas booth also featured several new impact glazing options. Bronze, dark gray, clear, and pebble are now available for the CA320i, RA360, and American Tradition series. Carbon black and charcoal options were also added. Carbon black is available for the company's insulated doors and is ideal for matching window frames and home accents. Charcoal is now available for the non-insulated 2400 and 2500 series.

[www.haasdoor.com](http://www.haasdoor.com)



◀ **WEATHER-RESISTANT ALUMINUM** and a **35-year finish warranty** are highlights of the new COM 5000 line.



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We are committed to helping the independent dealer become more successful.



open the door to  
endless possibilities





# Make wonder ordinary

*Create amazement through an ecosystem that enables users to control devices from gate and garage door operators, to smart home and alarm systems from the palm of their hand. Nice connected living simplifies life through everyday movements with a full suite of home and building automation solutions.*

[niceforyou.com](http://niceforyou.com)  
[hysecurity.com](http://hysecurity.com)



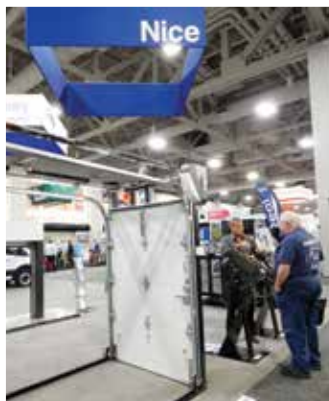
## Nice North America displays diverse product lines

At Expo, Nice North America promoted its door and gate divisions, with two key brands represented: Nice, a multinational manufacturer of home and building automation, and HySecurity, a global leader in industrial gate operators and perimeter security barriers.

Attendees viewed the recently launched Nice | HySecurity SmartCNX controller, which offers a familiar user interface, five programmable inputs, and a BlueBUS port. The controller powers the new SlideSmartCNX and SwingSmartCNX operators now available for the North American market. SlideDriver from the HySecurity brand was also on display.

The Soon residential door opener from the Nice brand (formerly Micanan Systems) made its Expo debut as well. Soon offers a guideless solution for sectional doors, with a compact design that is ideal for limited spaces or applications outside of traditional ceiling installations.

[www.Niceforyou.com](http://www.Niceforyou.com), [www.HySecurity.com](http://www.HySecurity.com)



▲ **SMART OPTIONS:** The SmartCNX controller and the Soon operator were just a few of the products featured in the Nice North America booth.

# EXPO 2020

## ACTION INDUSTRIES

### Action Industries promotes “every part for every door”

Action Industries’ booth featured its extensive line of door products, including weather seals, hardware, lubricants, hinges, springs, dock products, access control systems, EMX motion sensors, and other accessories.

The company also introduced a convenient and easy-to-store package for its Coiled DuraSeal Stop Molding at Expo. It eliminates the need to stock long lengths of stop molding and reduces potential damage when transporting the product to a job site.

The new 30" x 30" x 3" package is available for single and double garage doors and is offered in white, brown, almond, sandstone, gray, and black. [www.action-ind.com](http://www.action-ind.com)

► **NEW PACKAGING:**  
*Easier storage  
makes jamb molding  
easy to stock.*





# EXPERIENCE THE TORSION DIFFERENCE

Torsion Source wants to be your strategic partner. Our industry-focused technical resources combined with the latest manufacturing and material options allow our customers to design and implement products that differentiate them from the competition. That's the Torsion Difference.



## CUSTOM EXTRUSION

Torsion Source utilizes the latest plastic and EPDM extrusion technology to manufacture all types of custom extrusions exclusively for the garage door market. Our laser-focus on the most pressing industry issues allows us to utilize advanced extrusion techniques along with the highest performing materials to develop products that work for your specific application.



## THERMOFORMING

Torsion Source is exhaustive in its pursuit of providing the latest decorative options in the industry. Torsion utilizes a thermoforming process to create an extensive portfolio of decorative window inserts. The product offering includes the latest shapes and designs in the industry. New designs can also be created for a minimal upfront cost.



## INJECTION MOLDING

Torsion Source recently added Injection Molding to its expansive manufacturing capability. Molded frames provide an aesthetically pleasing, lower-cost option for short and long panel offerings. Combining this technology with Torsion's stick welded capability, Torsion provides the most flexible and comprehensive window system offering in the industry.



## RAPID PROTOTYPES

Torsion Source's Product Development team assists in the design phase of your project. Auto CAD engineering supports 3-D modeling, and ASTM standard tests that allow for materials and designs to be approved in the application before production begins. If design changes are needed, they can be done inexpensively in the prototyping phase before significant capital is spent on the program.

## ABOUT US

Torsion Source is a full-service engineering, manufacturing, and logistics resource for the garage door industry. Our resident experts develop value-added solutions using the latest manufacturing technology and materials in the industry. Our New Product Development team will work with you to design and implement the most cutting edge products being offered in the industry today. Torsion's extensive material selection includes Rigid and Flexible PVC, wood-filled composites featuring FIBREX material technology, all major TPEs, high heat deflection materials including ASA, and EPDM. Torsion processes these materials with an expansive range of manufacturing capabilities including plastic and EPDM extrusion, thermoforming, injection molding. Value-added services include: Hot plate weld and clean, window frame assembly, and custom cutting and kitting. Contact Torsion Source today!

## WHY CHOOSE US

- Auto-CAD support, prototyping, product testing, and modeling
- Most comprehensive material selection in the garage door industry
- Full-Service solution provider - from product concept to full-scale production utilizing the latest manufacturing processes
- National footprint allowing customers to reduce lead times and landed cost. Ask about our JIT programs.



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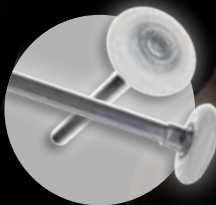
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## Service Spring announces new service center, adds colorful powder-coating

Service Spring announced it will be opening a new service center located at 4380 W. Lower Buckeye Rd., Phoenix, Ariz. The new location will be dedicated to overhead door dealers in the Southwest area. A wide variety of products and replacement parts will be available for delivery or pickup, and the center will serve as a shipping location for the area.

Booth visitors were eager to meet with Service Spring's personable team and to see the company's new internal custom-color powder-coating process designed for torsion springs. All powder-coated torsion springs are individually poly-bagged for protection and provide a unique, clean, and durable finish. [www.servicespring.com](http://www.servicespring.com)

◀ **COLORFUL NEWS:**  
Custom color and stencil options are now available for springs.



## Skylink smart products shine at Expo

Skylink's ATOMS PRO Model 5 took the spotlight at the company's Expo exhibit. The smart garage door opener is compatible with Alexa, Google Assistant, and IFTTT and offers a built-in battery backup. Additional features include a patented tamper-proof trolley, passcode remote controls, and a camera monitoring and recording feature—with no additional fees.

Also featured was Skylink's Nova universal retrofit garage door controller. The Nova can be retrofitted to work with any existing garage door opener to enable Wi-Fi capability. The Nova remote also features a built-in LED light, door status monitoring, open/close capability, and an optional integrated camera. [www.skylinkhome.com](http://www.skylinkhome.com)



► **UNIVERSAL RETROFIT REMOTE:**  
Nova can be retrofitted for Wi-Fi  
capability on any existing opener.



# NOW YOU SEE IT!

Wi-Fi Smart Garage Door Opener with Camera Support



## WORKS WITH:



IFTTT

## FEATURES:



24 hours  
Surveillance



Instant Push  
Notification



Motion Detect  
Recording



No Monthly  
Fee

## Skylink offers a comprehensive dealership onboarding program

- Free Spare parts
- Service Call Compensation
- Free Showroom Demo Unit
- Annual Volume Rebate
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Contact your Skylink Representative and grow your business with Skylink Garage Door Openers  
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# The Genie Advantages Are Clear

## NEW MODEL 6170

WALL MOUNT GARAGE DOOR OPENER

▶ Eliminate rail & powerhead from ceiling for a clean & open look to your garage. Enjoy the view or use freed-up space for storage or other purposes.


▶ Compact design fits into tight side room spaces between track & wall.

▶ Integrated Wi-Fi control **ALADDIN CONNECT** 

▶ Compatible with:    

▶ Integrated battery backup

▶ Powerful, quiet 24v DC motor opens doors up to 14' high & 850 lbs.; standard lift, high lift up to 84", & vertical lift

▶ Bright LED light fixture, door lock, & wireless wall console with 10, 20, or 30 second closing delay 

### SAFE-T-PULSE™ SYSTEM

Patent Pending Internal Cable Tension Technology

- Electronic pulsing during initial door travel detects slack cables & stops unsafe operation
- Innovative, internal cable tension detection eliminates safety concerns of external detection being bypassed or improperly aligned
- No external cable tension monitor means quicker installation & less service calls

**Model 6070:** Base model comes without Aladdin Connect or battery backup although either can be added later.



**THE BRAND YOU TRUST**

[www.geniecompany.com](http://www.geniecompany.com)

The Genie Company | One Door Drive | Mt. Hope, OH 44660

